Key Partnerships:

UMKC
Bloch School
Of Business

UMR - Center for
Outreach and
Entrepreneurship

UMC
College of
Engineering
State of Missouri Procurement Opportunities w/ Ofc. Of Admin.

- On line
- Registrations Generally Required
- State has a bid listing charge for leads
- State agencies are low qualified bid
- Listing of buying/contracting personnel @
- www.missouribusiness.net/ptac/docs/mo_buying_activities.doc
The Procurement Technical Assistance Program (PTAP) was authorized by Congress in 1985 in an effort to expand the number of businesses capable of participating in the Government Marketplace. PTACs come in many different sizes and shapes, reflecting the needs, priorities and resources of the areas they serve. Some PTACs are administered directly by state governments, while others partner with universities, community colleges, local economic development corporations or other local institutions. All PTACs are staffed with counselors experienced in government contracting and provide a wide range of services including classes and seminars, individual counseling and easy access to bid opportunities.
PTAC Services

• 94 Procurement Technical Assistance Centers (PTACs) form a nationwide network of procurement professionals.
• They offer:
  • an understanding of the requirements of government contracting
  • The know-how to obtain and successfully perform federal, state and local government contracts.
Websites—Potential Business

- https://www.moolb.mo.gov  MO State
- http://www.modot.mo.gov  MO Dot
  Highway bidding site
- http://www.pmm.missouri.edu/  MU
- http://www.modot.org/business/contractor_resources/Commodities.htm  MODOT supplier statewide and regional site
More websites for bidders

• http://www.cf.missouri.edu/pdc/ad.html, University Building/construction
• http://www.da.ks.gov/purch/rfq/ State of Kansas bid solicitation site includes DOT and Colleges/Universities
• http://ww4.kcmo.org/finance.nsf/web/purdoc?opendocument, City of KC, MO
http://stlouis-mo.gov/government/procurement.cfm, City of St. Louis

www.gocolumbiamo.com   City of Columbia

www.publicpurchase.com   Several state and local governmental agencies

http://www.kckps.org/purchasing/, Kansas City Kansas Public Schools

https://customer.ionwave.net/prod/PublicList.aspx?company=kcmsd, Kansas City Missouri Public Schools
The Disadvantaged Business Enterprise (DBE) program is unique within the transportation sector and covers contracts let by state highway agencies, airports, transit authorities, and other state and local agencies that receive DOT funds under the DOT Federal Financial Assistance Program.

Annually, DOT provides substantial financial assistance to state and local transportation agencies for their highway, transit, and airport improvement programs. As provided in federal regulations for the DBE Program (Title 49 Code of Federal Regulations Part 23 and Part 26) DOT requires that recipients set percentage goals for the use of DBEs on projects.

These goals are developed based on a number of factors, including the availability of certified DBEs.
Missouri WBE/MBE Program

- WBE Woman Bus. Enterprise
  - Must be 51% or more owned, managed and controlled by woman/women.
  - Certification required
  - Set aside percentages

- MBE Minority Bus. Enterprise
  - Must be 51% or more owned, managed and controlled by minority/minorities
  - Certification required
  - Set aside percentages
SBA Woman Owned Business Program

• To be eligible, a firm must be at least 51% owned and controlled by one or more women, and primarily managed by one or more women. The women must be U.S. citizens. The firm must be “small” in its primary industry in accordance with SBA’s size standards.
To be eligible, a firm must be at least 51% owned and controlled by one or more service disabled veterans, and primarily managed by one or more service disabled veterans. The veterans must be U.S. citizens. The firm must be “small” in its primary industry in accordance with SBA’s size standards.
THANKS

• UNIVERSITY OF MISSOURI PTAC
• BILL STUBY, COLUMBIA  573-882-9398
• stubyb@missouri.edu

• Other state PTAC locations:
• WWW.APTAC-US.ORG