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GROWTH IN TENTH DISTRICT MANUFACTURING ACTIVITY MODERATED SLIGHTLY BUT REMAINED SOLID OVERALL Federal Reserve Bank of Kansas City Releases March Manufacturing Survey

KANSAS CITY, Mo. – The Federal Reserve Bank of Kansas City released the March Manufacturing Survey today. According to Chad Wilkerson, vice president and economist at the Federal Reserve Bank of Kansas City, the survey revealed that growth in Tenth District manufacturing activity moderated slightly, but remained generally solid overall, with a continued positive outlook for future months.

"Factory activity in our region grew solidly in March but the pace slowed slightly from February, which firms blamed on rising gasoline prices" said Wilkerson. "Expectations for future manufacturing activity also were slightly lower than last month but still higher than in late 2011 and indicative of continued solid growth."

A summary of the March survey is attached. Results from past surveys and release dates for future surveys can be found at www.kansascityfed.org/research/indicatorsdata/mfg.

The Federal Reserve Bank of Kansas City serves the Tenth Federal Reserve District, encompassing the western third of Missouri; all of Kansas, Colorado, Nebraska, Oklahoma and Wyoming; and the northern half of New Mexico. As part of the nation's central bank, the Bank participates in setting national monetary policy, supervising and regulating numerous commercial banks and bank holding companies, and providing financial services to depository institutions. More information is available online at www.kansascityfed.org.

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Survey of Tenth District Manufacturing

Growth in Tenth District manufacturing activity moderated slightly but remained generally solid overall, with a continued positive outlook for future months. Some producers said strong regional oil and gas activity, increased agricultural-related demand, and some pickup in construction activity has resulted in increased production, while others said high gas prices and lingering uncertainty were a slight drag on growth. Price indexes were mixed, with some increases in materials prices, although slightly fewer firms indicated plans to raise prices in the future.

The month-over-month composite index was 9 in March, down from 13 in February but up from 7 in January (Tables 1 & 2, Chart). The composite index is an average of the production, new orders, employment, supplier delivery time, and raw materials inventory indexes. Manufacturing growth eased in both durable and nondurable goods-producing plants, with the exception of computer and electronic equipment products. Other month-over-month indexes were mixed in March but remained mostly solid. The production index dropped from 20 to 13, and the order backlog index also fell after rising last month. In contrast, the shipments and new order indexes both increased from 8 to 17, and employment index also edged higher. The raw materials inventory index decreased from 14 to 0, while the finished goods inventory index rose for the second straight month.

Year-over-year factory indexes increased further in March. The composite year-over-year index edged up from 21 to 24, and the production, shipments, and new orders indexes also climbed higher. Both the employment and capital expenditures indexes increased for the second straight month, and the new orders for exports index inched up from 5 to 6. In contrast, the order backlog index decreased moderately from 24 to 20. The finished goods inventory index fell from 20 to 13, but the raw materials inventory index improved slightly.

The majority of future factory indexes were stable or eased somewhat, but generally were higher than in late 2011. The future composite index edged down from 20 to 18, and the future production, shipments, and order backlog indexes also fell slightly. The future new orders and employment indexes were unchanged at solid levels, and the future capital expenditures index moved higher from 18 to 20. The future finished goods inventory index rose marginally, while the future raw materials inventory index dropped into negative territory.

Price indexes were mixed. The month-over-month raw materials price index edged lower from 36 to 33, and the finished goods price index also fell. The year-over-year raw materials price index climbed from 57 to 71, while the finished goods price index was unchanged. The future raw materials price index rose from 54 to 65. However, the future finished goods price index eased slightly, indicating fewer firms plan to pass recent cost increases through to customers.

Table1

Summary of Tenth District Manufacturing Conditions, March 2012

| | March vs. February (percent) ¹ | | | | | ľ | March vs. (perc | Year Ago ent) ¹ | Expected in Six Months (percent) ¹ | | | | | |
|--------------------------------------|--|--------------|----------|----------------------------|--------------------------|----------|--------------------|-------------------------------|---|----------|--------------|----------|----------------------------|--------------------------|
| Plant Level Indicators | Increase | No Change | Decrease | Diff Index ² | SA Index ³ | Increase | No Change | Decrease | Diff Index ² | Increase | No Change | Decrease | Diff Index ² | SA Index ³ |
| Composite Index | | | | 12 | 9 | | | | 24 | | | | 19 | 18 |
| Production | 34 | 50 | 16 | 18 | 13 | 55 | 20 | 24 | 31 | 49 | 32 | 19 | 30 | 31 |
| Volume of shipments | 37 | 48 | 14 | 23 | 17 | 58 | 19 | 21 | 37 | 50 | 30 | 19 | 30 | 31 |
| Volume of new orders | 38 | 46 | 15 | 23 | 17 | 52 | 27 | 19 | 33 | 46 | 40 | 13 | 33 | 34 |
| Backlog of orders | 27 | 48 | 21 | 6 | 3 | 38 | 40 | 18 | 20 | 31 | 49 | 18 | 13 | 13 |
| Number of employees | 21 | 68 | 10 | 12 | 12 | 46 | 30 | 23 | 23 | 39 | 45 | 14 | 25 | 23 |
| Average employee workweek | 13 | 73 | 13 | 0 | 2 | 25 | 54 | 20 | 4 | 21 | 61 | 15 | 6 | 7 |
| Prices received for finished product | 12 | 81 | 5 | 7 | 3 | 47 | 39 | 12 | 35 | 35 | 58 | 4 | 31 | 28 |
| Prices paid for raw materials | 43 | 52 | 3 | 41 | 33 | 77 | 15 | 6 | 71 | 71 | 25 | 3 | 68 | 65 |
| Capital expenditures | | | | | | 35 | 38 | 20 | 15 | 32 | 48 | 13 | 19 | 20 |
| New orders for exports | 9 | 72 | 8 | 1 | -0 | 20 | 55 | 14 | 6 | 15 | 65 | 9 | 6 | 8 |
| Supplier delivery time | 9 | 86 | 3 | 6 | 4 | 17 | 73 | 8 | 9 | 12 | 81 | 4 | 8 | 7 |
| Inventories: | | | | | | | | | | | | | | |
| Materials | 20 | 61 | 18 | 3 | -0 | 42 | 35 | 20 | 22 | 22 | 53 | 23 | -1 | -5 |
| Finished goods | 25 | 60 | 11 | 14 | 15 | 33 | 43 | 19 | 13 | 22 | 58 | 14 | 8 | 6 |

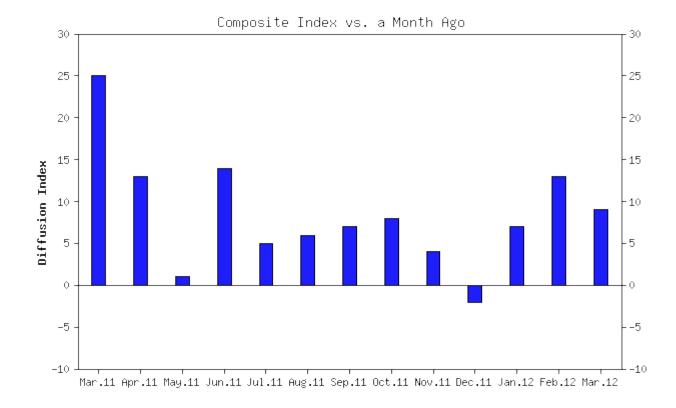
¹Percentage may not add to 100 due to rounding.

² Diffusion Index. The diffusion index is calculated as the percentage of total respondents reporting increases minus the percentage reporting declines.

³ Seasonally Adjusted Diffusion Index. The month vs. month and expected-in-six-months diffusion indexes are seasonally adjusted using Census X-12. Note: The March survey included 113 responses from plants in Colorado, Kansas, Nebraska, Oklahoma, Wyoming, northern New Mexico, and western Missouri.

Table2
Historical Manufacturing Survey Indexes

| | nanalaotai ing | | | | | | | | | | | | | |
|-------------------------------|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| | | Mar'11 | Apr'11 | May'11 | Jun'11 | Jul'11 | Aug'11 | Sep'11 | Oct'11 | Nov'11 | Dec'11 | Jan'12 | Feb'12 | Mar'12 |
| ersus a Mont seasonally ad | | | | | | | | | | | | | | |
| Composite Inc | lex | 25 | 13 | 1 | 14 | 5 | 6 | 7 | 8 | 4 | -2 | 7 | 13 | 9 |
| Production | | 36 | 15 | -2 | 23 | 4 | 1 | 5 | 6 | 2 | -6 | 13 | 20 | 13 |
| olume of shi | pments | 35 | 16 | -4 | 23 | 2 | 2 | 4 | 7 | 2 | -7 | 13 | 8 | 17 |
| olume of nev | v orders | 27 | 10 | -14 | 10 | -2 | 4 | 6 | 3 | -3 | -2 | 9 | 8 | 17 |
| acklog of ord | lers | 22 | 4 | -19 | 4 | -15 | -5 | -5 | -3 | -7 | -11 | 8 | 13 | 3 |
| lumber of em | ployees | 21 | 15 | 10 | 16 | 6 | 10 | 13 | 13 | 5 | -5 | 9 | 11 | 12 |
| verage empl | oyee workweek | 23 | 2 | -1 | 7 | 0 | -3 | 5 | 4 | -4 | -9 | -0 | -3 | 2 |
| Prices receive Product | d for finished | 18 | 26 | 14 | 12 | 15 | 5 | 12 | 6 | 4 | 4 | 13 | 11 | 3 |
| - | r raw materials | 64 | 63 | 51 | 36 | 43 | 36 | 36 | 30 | 20 | 27 | 42 | 36 | 33 |
| Capital expend | ditures | n/a |
| lew orders fo | r exports | 8 | 5 | 5 | 7 | -6 | 2 | -1 | 0 | -2 | -1 | 10 | -7 | -0 |
| Supplier deliver | ery time | 21 | 16 | 11 | 8 | 10 | 6 | 0 | 10 | 8 | 8 | 8 | 10 | 4 |
| nventories: | Materials | 19 | 9 | 2 | 15 | 7 | 7 | 11 | 7 | 8 | -7 | -4 | 14 | -0 |
| nventories: | Finished goods | 5 | 5 | 7 | 7 | 4 | 2 | 6 | 7 | 18 | 0 | 0 | 6 | 15 |
| ersus a Year not seasonall | | | | | | | | | | | | | | |
| Composite Inc | | 30 | 31 | 30 | 31 | 24 | 21 | 15 | 23 | 22 | 11 | 15 | 21 | 24 |
| roduction | | 35 | 43 | 41 | 40 | 28 | 19 | 19 | 27 | 23 | 19 | 16 | 28 | 31 |
| olume of shi | pments | 38 | 41 | 39 | 42 | 32 | 19 | 22 | 31 | 21 | 18 | 13 | 30 | 37 |
| olume of nev | v orders | 35 | 40 | 37 | 39 | 30 | 22 | 18 | 31 | 21 | 10 | 17 | 28 | 33 |
| acklog of ord | ders | 26 | 28 | 25 | 23 | 17 | 5 | 6 | 5 | 8 | 0 | 13 | 24 | 20 |
| Number of employees | | 28 | 25 | 25 | 29 | 24 | 23 | 18 | 27 | 22 | 16 | 11 | 17 | 23 |
| verage empl | oyee workweek | 27 | 26 | 30 | 29 | 20 | 10 | 21 | 13 | 7 | 11 | 2 | 6 | 4 |
| rices receive roduct | d for finished | 48 | 46 | 45 | 45 | 50 | 46 | 52 | 42 | 37 | 34 | 38 | 35 | 35 |
| rices paid fo | r raw materials | 89 | 89 | 87 | 85 | 84 | 77 | 78 | 82 | 70 | 64 | 67 | 57 | 71 |
| apital expend | ditures | 14 | 4 | 14 | 13 | 8 | 13 | 16 | 18 | 23 | 17 | 8 | 12 | 15 |
| lew orders fo | r exports | 12 | 14 | 13 | 8 | 7 | 8 | 9 | 4 | 6 | 11 | 12 | 5 | 6 |
| Supplier deliver | ery time | 25 | 23 | 21 | 19 | 20 | 13 | 6 | 14 | 16 | 10 | 10 | 13 | 9 |
| nventories: | Materials | 26 | 22 | 25 | 28 | 20 | 26 | 16 | 18 | 27 | 0 | 19 | 19 | 22 |
| nventories: | Finished goods | 19 | 14 | 17 | 12 | 4 | 17 | 3 | 10 | 23 | 10 | 11 | 20 | 13 |
| xpected in Seasonally ad | | | | | | | | | | | | | | |
| Composite Inc | • • | 20 | 19 | 13 | 15 | 15 | 12 | 8 | 14 | 12 | 12 | 12 | 20 | 18 |
| roduction | | 29 | 30 | 28 | 26 | 23 | 19 | 15 | 24 | 22 | 15 | 28 | 35 | 31 |
| olume of shi | pments | 30 | 34 | 25 | 24 | 27 | 21 | 18 | 24 | 20 | 25 | 23 | 37 | 31 |
| olume of nev | • | 29 | 30 | 16 | 20 | 21 | 20 | 16 | 23 | 20 | 25 | 18 | 34 | 34 |
| Backlog of ord | | 11 | 13 | 12 | 6 | 9 | 3 | 3 | 23 | 10 | 4 | 9 | 24 | 13 |
| Number of employees | | 18 | 20 | 20 | 17 | 18 | 15 | 12 | 16 | 10 | 10 | 18 | 23 | 23 |
| Average employees workweek | | 1 | 8 | 0 | 4 | -0 | 0 | -8 | -1 | -3 | 2 | 1 | 3 | 23 7 |
| • . | | ı | 0 | U | 4 | -0 | U | -0 | - 1 | -3 | 2 | 1 | 3 | , |
| roduct | d for finished | 38 | 39 | 30 | 34 | 27 | 23 | 28 | 27 | 25 | 19 | 28 | 32 | 28 |
| Prices paid for raw materials | | 75 | 70 | 60 | 60 | 63 | 58 | 57 | 56 | 57 | 47 | 64 | 54 | 65 |
| Capital expenditures | | 22 | 19 | 18 | 13 | 18 | 18 | 8 | 15 | 17 | 13 | 22 | 18 | 20 |
| lew orders fo | r exports | 16 | 11 | 16 | 15 | 9 | 8 | 2 | 9 | 5 | 8 | 15 | 10 | 8 |
| upplier deliv | ery time | 15 | 12 | 1 | 10 | 9 | 7 | 3 | 11 | 7 | 5 | 8 | 11 | 7 |
| nventories: | Materials | 11 | 2 | 2 | 3 | 4 | -3 | -5 | -5 | 1 | 6 | -10 | -0 | -5 |
| nventories: | Finished goods | 8 | 2 | 4 | 2 | -2 | -2 | -3 | 3 | 5 | 2 | -10 | 4 | 6 |



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