FOR RELEASE Thursday, January 22, 2015 EMBARGOED FOR 10 A.M. CENTRAL TIME CONTACT: Pam Campbell 405-270-8617 Pam.Campbell@kc.frb.org

## TENTH DISTRICT MANUFACTURING ACTIVITY EXPANDED AT A SLOWER PACE Federal Reserve Bank of Kansas City Releases January Manufacturing Survey

KANSAS CITY, Mo. The Federal Reserve Bank of Kansas City released the January Manufacturing Survey today. According to Chad Wilkerson, vice president and economist at the Federal Reserve Bank of Kansas City, the survey revealed that Tenth District manufacturing activity expanded at a slower pace, but producers' expectations for future activity remained at solid levels.

"We saw weaker activity in some energy sector-related manufacturing in January, and that pulled the overall index down somewhat", said Wilkerson. "But firms still reported modest overall growth in regional factory activity

The January survey incorporates new seasonal adjustment factors, so historical indexes differ slightly from previously-released numbers. The new seasonal factors will be used throughout 2015. Results from past surveys and release dates for future surveys can be found at\_www.kansascityfed.org/research/indicatorsdata/mfg.

The Federal Reserve Bank of Kansas City serves the Tenth Federal Reserve District, encompassing the western third of Missouri; all of Kansas, Colorado, Nebraska, Oklahoma and Wyoming; and the northern half of New Mexico. As part of the nation's central bank, the Bank participates in setting national monetary policy, supervising and regulating numerous commercial banks and bank holding companies, and providing financial services to depository institutions. More information is available online at www.kansascityfed.org.

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## TENTH DISTRICT MANUFACTURING SUMMARY

Tenth District manufacturing activity expanded at a slower pace in January, but producers' expectations for future activity remained at solid levels. Most price indexes were lower than last month, especially for finished goods prices.

The month-over-month composite index was 3 in January, down from 8 in December and 6 in November (Tables 1 & 2, Chart). The composite index is an average of the production, new orders, employment, supplier delivery time, and raw materials inventory indexes. The overall slower growth was mostly attributable to declines in some types of durable goods production, particularly electronics, machinery, and metal products, some of which is likely due to lower energy activity. Looking across District states, the weakest activity was in energy-dependent Oklahoma. In contrast, nondurable goods producers reported a slight increase in production, especially for food and plastics products. Most other month-over-month indexes were also down compared to last month. The production, shipments, and new orders indexes moved into negative territory for the first time in over a year, and the employment index posted a five-month low. The order backlog index plunged from 5 to -20, and the new orders for exports index decreased from 0 to -7. The finished goods inventory index continued to rise somewhat, and the raw materials inventory index moved up from 7 to 12.

Year-over-year factory indexes were lower than the previous month. The composite year-over-year index edged down from 11 to 9, and the production, new orders, shipments, and order backlog indexes all posted their lowest levels in over a year. The employment index moderated from 18 to 11, and the capital expenditures index eased further. The new orders for exports index fell into negative territory, while both inventory indexes increased slightly.

Future factory indexes continued to remain stable at mostly solid levels. The future composite index was unchanged at 19, while the future production, shipments, and new orders indexes inched higher. In contrast, the future order backlog index dropped from 17 to 3, and the future employment index eased from 30 to 24. The future capital expenditures index moderated from 25 to 16 after increasing last month. The future finished goods inventory index fell from 18 to 7, and the future raw materials inventory index also decreased slightly.

Most price indexes slowed modestly in January. The month-over-month finished goods price index declined from 1 to -3, its lowest level since July 2010, while the raw materials price index was basically unchanged. The year-over-year raw materials price index eased slightly, and the finished goods price index dropped from 34 to 19. The future raw materials price index moderated from 36 to 31, while the future finished goods price index was basically unchanged.

## **SELECTED COMMENTS**

"The strong dollar is really hurting our ability to compete with our European competitors. Also, shipping delays out of the Long Beach port are really causing us issues with getting product to our customers timely as well as getting product to us from China timely."

"We originally had huge orders that are being trimmed recently."

"Lower oil prices, so far, have only impacted our order backlog slightly. It will begin to affect us more if low oil persists for an extended time beyond the next six months."

"Over next 6 months we are investing in new markets to diversify somewhat from the oil and gas production market."

"We are seeing our usual January slowdown. The warm weather is having an effect on our product, as we sell cold weather products."

"Our business strategy is to continue expanding aggressively to meet current and anticipated demand."

"Lower oil prices have reduced our transportation costs but hurt the business prospects for some of our customers that serve the oil extraction industry."

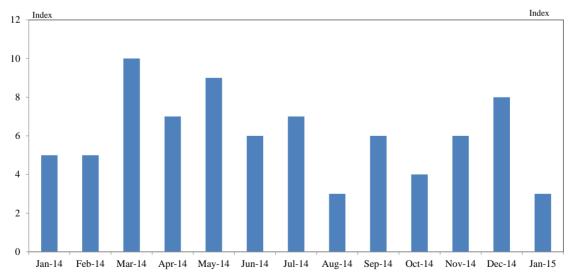
Table 1 Summary of Tenth District Manufacturing Conditions, January 2015

		January vs. December (percent)*				January vs. Year Ago (percent)*				Expected in Six Months (percent)*				
		No		Diff	SA		No		Diff		No		Diff	SA
Plant Level Indicators	Increase	Change	Decrease	Index^	Index*^	Increase	Change	Decrease	Index^	Increase	Change	Decrease	Index^	Index*^
Composite Index				1	3				9				16	19
Production	29	37	34	-5	-2	36	25	37	-1	46	31	22	25	27
Volume of shipments	28	35	35	-7	-5	36	30	32	4	45	33	18	28	35
Volume of new orders	31	35	34	-3	-8	36	32	31	5	40	36	22	19	24
Backlog of orders	16	48	33	-16	-20	26	40	32	-6	24	47	26	-2	3
Number of employees	13	69	18	-4	0	39	31	28	11	35	48	14	21	24
Average employee workweek	9	66	24	-14	-10	15	60	23	-7	21	64	12	8	7
Prices received for finished product	7	85	8	-1	-3	34	48	15	19	33	57	8	25	27
Prices paid for raw materials	21	67	12	8	8	56	26	16	39	42	47	9	33	31
Capital expenditures						33	41	26	7	31	46	21	10	16
New orders for exports	7	69	13	-6	-7	9	62	18	-8	13	62	12	1	-2
Supplier delivery time	10	87	1	9	10	20	74	3	16	13	78	3	10	12
Inventories:														
Materials	25	57	18	7	12	33	45	20	13	25	52	21	4	7
Finished goods	22	58	16	5	8	32	49	14	18	26	52	19	7	7

<sup>\*</sup>Percentage may not add to 100 due to rounding

Note: The January survey included 97 responses from plants in Colorado, Kansas, Nebraska, Oklahoma, Wyoming, northern New Mexico, and western Missouri.

## Composite Index vs. a Month Ago



<sup>^</sup>Diffusion Index. The diffusion index is calculated as the percentage of total respondents reporting increases minus the percentage reporting declines.

<sup>\*^</sup>Seasonally Adjusted Diffusion Index. The month vs. month and expected-in-six-months diffusion indexes are seasonally adjusted using Census X-12.

Table2 Historical Manufacturing Survey Indexes

Versus a Month Ago   Seasonally adjusted   Seasonally adjusted
Composite Index
Production         -4         5         20         12         12         4         8         4         11         3         9         7         -2           Volume of shipments         5         11         15         14         6         5         12         4         13         2         7         8         -5           Volume of new orders         6         6         12         9         10         10         15         5         3         0         18         -5           Number of employees         10         4         4         3         8         2         7         -4         -6         1         5         -10           Average employee workweek         -5         1         3         5         12         6         -3         -1         3         2         1         2         -10           Prices reacived for finished product         7         7         10         3         13         2         7         6         3         1         5         12         7         8           Capital expenditures         n/a         n/a         n/a         n/a         n/a         n/a         n/a
Volume of shipments         5         11         15         14         6         5         12         4         13         2         7         8         -5           Volume of new orders         6         6         12         9         10         10         10         5         5         3         0         14         -8           Backlog of orders         -1         -3         0         3         0         5         -5         -4         4         6         1         -8           Number of employees         10         4         4         3         8         2         7         -4         7         6         8         8         8         0           Average employee workweek         -5         11         3         5         12         6         -3         -1         3         -2         11         2         -10           Prices paid for raw materials         19         18         18         21         25         23         19         19         19         15         12         7         8           Capital expenditures         2         -1         4         0         -3         9         <
Volume of new orders   6
Backlog of orders         -1         -3         0         3         0         5         -5         -4         -4         -6         1         5         -20           Number of employees         10         4         4         3         8         2         7         -4         7         6         8         8         0           Average employee workweek         -5         1         3         5         12         6         -3         -1         3         -2         1         2         -10           Prices paid for raw materials         19         18         18         21         25         23         19         19         15         12         7         8           Capital expenditures         n/a
Number of employees   10
Average employee workweek   -5   1   3   5   12   6   -3   -1   3   -2   1   2   -10     Prices received for finished product   7   7   10   3   13   2   7   6   3   1   5   1   -3     Prices paid for raw materials   19   18   18   21   25   23   19   19   19   15   12   7   8     Capital expenditures   n/a   n/a
Prices received for finished product         7         7         10         3         13         2         7         6         3         1         5         1         -3           Prices paid for raw materials         19         18         18         21         25         23         19         19         15         12         7         8           Capital expenditures         n/a
Prices paid for raw materials         19         18         18         21         25         23         19         19         15         12         7         8           Capital expenditures         n/a         n
Capital expenditures         n/a
New orders for exports   2
Supplier delivery time         8         2         5         10         5         9         5         4         7         4         7         5         10           Inventories: Materials         6         9         7         1         9         7         8         5         2         5         8         7         12           Inventories: Finished goods         4         3         2         2         3         -1         -2         7         2         -4         4         6         8           Versus a Year Ago (not seasonally adjusted)         8         8         12         14         15         15         13         13         15         17         9         11         9           Production         8         8         10         15         22         28         23         24         8         14         22         15         11         -1         11         13         11         18         27         23         27         10         16         22         9         19         4           Volume of shipments         11         13         11         18         27         23         27 <td< td=""></td<>
Inventories: Materials   6   9   7   1   9   7   8   5   2   5   8   7   12
Versus a Year Ago (not seasonally adjusted)   Composite Index   8   8   12   14   15   15   13   13   15   17   9   11   9   9   9   9   9   9   9
Versus a Year Ago (not seasonally adjusted)  Composite Index 8 8 10 15 22 28 23 24 8 14 22 15 11 -1 Production 8 10 15 22 28 23 24 8 14 22 15 11 -1 Volume of shipments 11 13 11 18 27 23 27 10 16 22 9 19 4 Volume of new orders 8 7 24 19 15 21 17 13 15 24 8 11 5 Backlog of orders -2 0 4 20 8 13 10 3 12 6 10 15 -6 Number of employees 7 7 7 7 7 14 12 13 11 12 16 10 18 11 Average employee workweek -8 2 0 6 4 12 5 -4 -6 5 4 4 4 -7 Prices received for finished product 36 36 39 33 37 30 37 35 34 34 34 35 34 19 Prices paid for raw materials 48 37 57 59 65 54 55 55 45 44 46 41 39 Capital expenditures 19 18 20 14 18 19 10 14 17 23 18 12 7 New orders for exports 3 -1 6 4 3 -2 -3 -5 0 -5 5 9 -8 Supplier delivery time 8 4 5 11 11 11 13 11 15 12 11 6 4 16 Inventories: Materials 10 10 10 7 12 9 7 1 15 22 11 5 11 5 11 13
Composite Index         8         8         12         14         15         15         13         13         15         17         9         11         9           Production         8         10         15         22         28         23         24         8         14         22         15         11         -1           Volume of shipments         11         13         11         18         27         23         27         10         16         22         9         19         4           Volume of new orders         8         7         24         19         15         21         17         13         15         24         8         11         5           Backlog of orders         -2         0         4         20         8         13         10         3         12         6         10         5         -6           Number of employees         7         7         7         7         14         12         13         11         12         16         10         18         11           Average employee workweek         -8         2         0         6         4         12         5
Composite Index         8         8         12         14         15         15         13         13         15         17         9         11         9           Production         8         10         15         22         28         23         24         8         14         22         15         11         -1           Volume of shipments         11         13         11         18         27         23         27         10         16         22         9         19         4           Volume of new orders         8         7         24         19         15         21         17         13         15         24         8         11         5           Backlog of orders         -2         0         4         20         8         13         10         3         12         6         10         5         -6           Number of employees         7         7         7         7         14         12         13         11         12         16         10         18         11           Average employee workweek         -8         2         0         6         4         12         5
Composite Index         8         8         12         14         15         15         13         13         15         17         9         11         9           Production         8         10         15         22         28         23         24         8         14         22         15         11         -1           Volume of shipments         11         13         11         18         27         23         27         10         16         22         9         19         4           Volume of new orders         8         7         24         19         15         21         17         13         15         24         8         11         5           Backlog of orders         -2         0         4         20         8         13         10         3         12         6         10         5         -6           Number of employees         7         7         7         7         14         12         13         11         12         16         10         18         11           Average employee workweek         -8         2         0         6         4         12         5
Production         8         10         15         22         28         23         24         8         14         22         15         11         -1           Volume of shipments         11         13         11         18         27         23         27         10         16         22         9         19         4           Volume of new orders         8         7         24         19         15         21         17         13         15         24         8         11         5           Backlog of orders         -2         0         4         20         8         13         10         3         12         6         10         5         -6           Number of employees         7         7         7         7         14         12         13         11         12         16         10         18         11           Average employee workweek         -8         2         0         6         4         12         5         -4         -6         5         4         4         -7           Prices received for finished product         36         36         39         33         37         30<
Volume of shipments         11         13         11         18         27         23         27         10         16         22         9         19         4           Volume of new orders         8         7         24         19         15         21         17         13         15         24         8         11         5           Backlog of orders         -2         0         4         20         8         13         10         3         12         6         10         5         -6           Number of employees         7         7         7         7         14         12         13         11         12         16         10         18         11           Average employee workweek         -8         2         0         6         4         12         5         -4         -6         5         4         4         -7           Prices received for finished product         36         36         39         33         37         30         37         35         34         34         35         34         19           Prices paid for raw materials         48         37         57         59         65
Volume of new orders         8         7         24         19         15         21         17         13         15         24         8         11         5           Backlog of orders         -2         0         4         20         8         13         10         3         12         6         10         5         -6           Number of employees         7         7         7         7         14         12         13         11         12         16         10         18         11           Average employee workweek         -8         2         0         6         4         12         5         -4         -6         5         4         4         -7           Prices received for finished product         36         36         39         33         37         30         37         35         34         34         35         34         19           Prices received for finished product         36         36         39         33         37         30         37         35         34         34         35         34         19           Prices paid for raw materials         48         37         57         59<
Backlog of orders         -2         0         4         20         8         13         10         3         12         6         10         5         -6           Number of employees         7         7         7         7         14         12         13         11         12         16         10         18         11           Average employee workweek         -8         2         0         6         4         12         5         -4         -6         5         4         4         -7           Prices received for finished product         36         36         39         33         37         30         37         35         34         34         35         34         19           Prices paid for raw materials         48         37         57         59         65         54         55         55         45         44         46         41         39           Capital expenditures         19         18         20         14         18         19         10         14         17         23         18         12         7           New orders for exports         3         -1         6         4         <
Number of employees         7         7         7         7         14         12         13         11         12         16         10         18         11           Average employee workweek         -8         2         0         6         4         12         5         -4         -6         5         4         4         -7           Prices received for finished product         36         36         39         33         37         30         37         35         34         34         35         34         19           Prices paid for raw materials         48         37         57         59         65         54         55         55         45         44         46         41         39           Capital expenditures         19         18         20         14         18         19         10         14         17         23         18         12         7           New orders for exports         3         -1         6         4         3         -2         -3         -5         0         -5         5         9         -8           Supplier delivery time         8         4         5         11
Average employee workweek -8 2 0 6 4 12 5 -4 -6 5 4 4 7 Prices received for finished product 36 36 39 33 37 30 37 35 34 34 35 34 19 Prices paid for raw materials 48 37 57 59 65 54 55 55 45 44 46 41 39 Capital expenditures 19 18 20 14 18 19 10 14 17 23 18 12 7 New orders for exports 3 -1 6 4 3 -2 -3 -5 0 -5 5 9 -8 Supplier delivery time 8 4 5 11 11 13 11 15 12 11 6 4 16 Inventories: Materials 10 10 7 12 9 7 1 15 22 11 5 11 13
Prices received for finished product       36       36       39       33       37       30       37       35       34       34       35       34       19         Prices paid for raw materials       48       37       57       59       65       54       55       55       45       44       46       41       39         Capital expenditures       19       18       20       14       18       19       10       14       17       23       18       12       7         New orders for exports       3       -1       6       4       3       -2       -3       -5       0       -5       5       9       -8         Supplier delivery time       8       4       5       11       11       13       11       15       12       11       6       4       16         Inventories: Materials       10       10       7       12       9       7       1       15       22       11       5       11       13
Prices paid for raw materials       48       37       57       59       65       54       55       55       45       44       46       41       39         Capital expenditures       19       18       20       14       18       19       10       14       17       23       18       12       7         New orders for exports       3       -1       6       4       3       -2       -3       -5       0       -5       5       9       -8         Supplier delivery time       8       4       5       11       11       13       11       15       12       11       6       4       16         Inventories: Materials       10       10       7       12       9       7       1       15       22       11       5       11       13
Capital expenditures       19       18       20       14       18       19       10       14       17       23       18       12       7         New orders for exports       3       -1       6       4       3       -2       -3       -5       0       -5       5       9       -8         Supplier delivery time       8       4       5       11       11       13       11       15       12       11       6       4       16         Inventories: Materials       10       10       7       12       9       7       1       15       22       11       5       11       13
New orders for exports         3         -1         6         4         3         -2         -3         -5         0         -5         5         9         -8           Supplier delivery time         8         4         5         11         11         13         11         15         12         11         6         4         16           Inventories: Materials         10         10         7         12         9         7         1         15         22         11         5         11         13
Supplier delivery time         8         4         5         11         11         13         11         15         12         11         6         4         16           Inventories: Materials         10         10         7         12         9         7         1         15         22         11         5         11         13
Inventories: Materials 10 10 7 12 9 7 1 15 22 11 5 11 13
Inventories: Finished goods 8 7 6 10 -1 7 0 13 8 7 0 3 18
Expected in Six Months
(seasonally adjusted)
Composite Index 25 13 11 20 14 13 16 17 16 17 21 19 19
Production 42 26 28 36 21 20 25 26 29 24 35 26 27
Volume of shipments 46 27 27 35 26 23 28 22 32 27 29 33 35
Volume of new orders 35 23 28 31 22 19 24 26 26 26 24 23 24
Backlog of orders 23 14 11 19 10 11 12 15 15 14 18 17 3
Number of employees 29 10 2 21 17 15 22 16 14 15 28 30 24
Average employee workweek 8 1 5 10 9 5 11 10 5 1 12 2 7
Prices received for finished product 27 25 23 30 31 27 25 21 25 21 24 28 27
Prices paid for raw materials 45 35 39 43 49 45 44 42 39 39 34 36 31
Capital expenditures 27 21 10 21 19 22 23 17 20 21 16 25 16
New orders for exports 9 6 5 7 6 7 6 8 0 8 8 8 -2
Supplier delivery time 10 4 4 11 10 10 6 11 10 7 7 9 12
Inventories: Materials 10 1 -7 2 1 3 1 6 3 10 11 9 7
Inventories: Finished goods 0 6 -3 1 2 3 1 7 5 9 7 18 7