



## STRUCTURAL *TRANSITIONS* IN GLOBAL AGRICULTURE

JULY 15-16, 2014  
FEDERAL RESERVE BANK  
OF KANSAS CITY

### BRIAN NEWCOMER

*Executive Vice President of Business Development, Rabo AgriFinance*

Brian Newcomer is executive vice president of business development for Rabo AgriFinance, a division of Rabobank Group. Rabo AgriFinance provides financial services for agricultural producers and agribusinesses in the United States.

Mr. Newcomer oversees the relationship management teams across the western half of the United States. He also oversees the middle markets agribusiness, global financial markets, treasury management and insurance groups.

Mr. Newcomer has more than 25 years of agricultural lending experience and has been with Rabo AgriFinance and its predecessor organizations since 1987. He previously was a relationship manager working with local customers and as a regional vice president. He was promoted in 2004 to the position of managing director of the Rabo AgriFinance South Central Region.