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Paul Hammes is vice president and general manager of agricultural products in the Marketing & Sales Department at Union Pacific Railroad in Omaha, Nebraska. Agricultural Products, one of the six major commodity groups, includes grain, grain products, beverages, sweeteners and food. These commodities represent approximately \$3.0 billion in annual revenue and over 900,000 carloads to the combined UP-SP system.

Mr. Hammes joined Union Pacific in 2003 as Assistant Vice President Grain and Grain Products. He is a graduate of the University of Wisconsin-Madison, where he acquired his bachelor's degree in agricultural economics. Prior to joining Union Pacific, Mr. Hammes held various trading, asset management and transportation roles with Cargill. He has served as chair of the National Grain and Feed Association's Shipper/Receiver Committee, and is a member of the National Grain Car Council and a trustee of the Farm Foundation Board.