

## PAUL BRELOFF

*Managing Director, Venture Lab,*

ACCION International

Washington, D.C.

Mr. Breloff is the managing director of the ACCION Venture Lab, a seed-stage investment fund sponsored by ACCION International. Venture Lab provides capital and management support to identify and jump-start innovative financial inclusion startups globally, focusing particularly on technology enabled financial services in East Africa and India. He advises on policy and technical issues related to branchless banking for Consultative Group to Assist the Poor, an independent research center focused on financial inclusion and housed at the World Bank. He also has been engaged by Root Capital, Shell Foundation and others on access to finance issues in Latin America, Asia and Africa.

Previously, Mr. Breloff worked with SKS Microfinance, India's largest microfinance institution, leading business development and strategic initiatives. He has also practiced corporate and real estate law with Mayer Brown, worked as a consultant for McKinsey & Company and worked as an advertising account executive for Leo Burnett.