Tenth District Services Activity Increased Modestly in April

by: Megan Williams and Chase Farha

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Tenth District services activity increased modestly in April, and expectations for future activity are still positive. Prices for inputs and outputs both rose this month, with input price growth continuing to outpace selling price growth by a substantial margin.

Business Activity Increased Slightly in April

The month-over-month services composite index was 3 in April, up from 0 in March and 2 in February (Tables 1 & 2). The composite index is a weighted average of the revenue/sales, employment, and inventory indexes. Activity in tourism and restaurants increased further this month, while healthcare, education, and real estate activity continued to fall. All month-over month indexes were positive, except part-time/temporary employment and access to credit. General revenue/sales grew steadily at a reading of 4. Employment levels picked up from -5 to 2, and employee hours worked increased from a low of -10 to 2. Year-over-year growth accelerated, with the composite index rising from 2 to 11. Annual growth picked up in both the consumer and business services sectors (Chart 2). Sales growth accelerated, with the general revenue/sales index increasing from 1 to 14. Additionally, the employment and capital expenditures indexes both re-entered positive territory after declining last month. Expectations for future services activity remain expansionary, as firms' expectations for revenues and employment increased this month.

Special Questions

This month contacts were asked special questions about uncertainty and expectations for demand. A strong majority of respondents reported more uncertainty about economic conditions since the beginning of the year, with 39% reporting much more uncertainty and 34% reporting more uncertainty. Another 24% reported no change in their level of uncertainty since the beginning of the year, while 1% each reported experiencing less uncertainty and much less uncertainty (Chart 3). Additionally, a slight majority of firms report lower expectations for demand for their products in 2025 compared to a few months ago, with 45% lowering their expectations slightly and 8% lowering them significantly. Another 25% of firms reported no change in expectations (Chart 4).

Selected Services Comments

"The uncertainty in our markets is causing chaos. It's difficult to make long term strategic decisions."

"The lack of certainty is crippling."

"While the tariffs do not impact our services from a cost perspective, they impact our customer base significantly and ultimately their demand for the services we provide."

"Tremendous uncertainty rules all decisions right now, and not just for us, but also for our customers."

"Lots of uncertain conditions, but feel positive about the changes."

"We have received a tariff surcharge from our primary supplier and from most of our tertiary suppliers. These tariff surcharges are being passed on to our customer dollar-for-dollar, plus our normal profit markup."

Survey Data

Current Release

Historical Monthly Data

About the Services Survey

Authors



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