



Jeff Ard

Managing Director
NAM Head of Energy
Corporate Banking

Biographical Information

Jeff Ard is a Managing Director and the North America Head of Energy for Corporate Banking. Mr. Ard has been on Citi's Global Energy team for the past 17 years, with client coverage primarily focused on the upstream sector (both investment grade and non-investment grade). As a relationship manager, he is also responsible for the day-to-day needs of his clients, including the origination, structuring, and syndication of debt and debt-related products (including Reserve Based Loans). Much of his time is spent working with clients on acquisition finance, where he has been mandated to lead some of the largest sponsor-backed transactions across upstream. His leadership roles include providing committed financing, bridge facilities, capital markets (debt and equity), and strategic derivative transactions.

Mr. Ard graduated summa cum laude with a Bachelor of Business Administration in Accounting and a Master of Science in Finance from Texas A&M University. He currently serves on the MSF Advisory Board at Texas A&M University. He and his wife Nicole live in Houston and have four sons: Jaxon, Hudson, Camden, and Owen.