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CONTACT: Pam Campbell (405) 270-8617 Pam.Campbell@kc.frb.org

Tenth District Energy Activity Continued to Increase Moderately Federal Reserve Bank of Kansas City Releases First Quarter Energy Survey

KANSAS CITY, Mo. –The Federal Reserve Bank of Kansas City released the first quarter Energy Survey today. According to Chad Wilkerson, Oklahoma City Branch executive and economist at the Federal Reserve Bank of Kansas City, the survey revealed that Tenth District energy activity continued to increase moderately. Activity moved higher than year-ago levels for the first time since March 2019, and expectations also increased further.

"District drilling and business activity continued to be quite solid in Q1, and expectations indicated further growth in the next six months," said Wilkerson. "In addition, many firms reported growth in employment for the first time since early 2019, and price expectations for crude oil were the highest they have been in over two years."

The Kansas City Fed's quarterly Tenth District Energy Survey provides information on current and expected activity among energy firms in the Tenth District. The survey monitors oil and gas-related firms located and/or headquartered in the Tenth District, with results based on total firm activity. Survey results reveal changes in several indicators of energy activity, including drilling, capital spending, and employment. Firms also indicate projections for oil and gas prices. All results are diffusion indexes – the percentage of firms indicating increases minus the percentage of firms indicating decreases. A summary of the survey is attached. Results from past surveys and release dates for future surveys can be found at https://www.kansascityfed.org/surveys/energy-survey.

The Federal Reserve Bank of Kansas City serves the Tenth Federal Reserve District, encompassing the western third of Missouri; all of Kansas, Colorado, Nebraska, Oklahoma and Wyoming; and the northern half of New Mexico. As part of the nation's central bank, the Bank participates in setting national monetary policy, supervising and regulating numerous commercial banks and bank holding companies, and providing financial services to depository institutions. More information is available online at www.kansascityfed.org.

TENTH DISTRICT ENERGY SUMMARY

First quarter energy survey results revealed that Tenth District energy activity continued to increase moderately. Activity moved higher than year-ago levels for the first time since early 2019, and expectations also increased further. Firms reported that oil prices needed to be on average \$53 per barrel for drilling to be profitable, and natural gas prices needed to be \$2.94 per Btu.

Summary of Quarterly Indicators

Tenth District energy activity expanded moderately in the first quarter of 2021 and moved higher than year ago levels, as indicated by firms contacted between March 15th and March 31st, 2021 (Tables 1 & 2). The drilling and business activity index eased only slightly from 40 to 34 (Chart 1). Total revenues, profits, employment, employee hours, access to credit, and wages and benefits indexes increased from the previous month.

Year-over-year indexes moved into positive territory for the first time since early 2019. The year-over-year drilling and business activity index moved from -60 to 10. Indexes for revenues, capital spending, and profits were higher than year-ago levels. On the other hand, the indexes for employment and access to credit continued to decline.

Expectations indexes increased in Q1 2021. The future drilling and business activity index was 40, up from 26 in Q4 and 0 in Q3 2020, indicating more firms expected energy activity to expand. The capital expenditures and employment indexes rose substantially, and expectations for revenues, profits, and access to credit also expanded. Price expectations for oil, natural gas, and natural gas liquids expanded at a slower pace, but still remained at high levels.

Summary of Special Questions

This quarter firms were asked what oil and natural gas prices were needed for drilling to remain profitable on average across the fields in which they are active (in alternate quarters they are asked what prices are needed for a substantial increase in drilling to occur). The average oil price needed was \$53 per barrel, with a range of \$35 to \$80 (Chart 2). This average was higher than prices needed to remain profitable in Q3 2020, but still lower than prices for the past several years. The average natural gas price needed was \$2.94 per million Btu, with responses ranging from \$0 to \$5.00.

Firms were again asked what they expected oil and natural gas prices to be in six months, one year, two years, and five years. Overall, expected oil and natural gas prices were higher than previous price expectations in 2020. The average expected WTI prices were \$62, \$65, \$67, and \$70 per barrel, respectively. The average expected Henry Hub natural gas prices were \$2.72, \$2.94, \$3.14, and \$3.50 per million Btu, respectively.

Firms were also asked about the crude oil supply gap (Chart 3). Around 42% of firms indicated there would be a supply gap beyond 2021, with 37% of firms reporting no gap would exist after this year. Approximately 21% of firms were unsure about crude oil supply gap.

Additionally, firms were again asked about the availability of financing (Chart 4). Financing has become more available, with around 61% of firms indicating more availability of financing and only 39% reporting less availability. This is in contrast to previous times this question was asked, with 22% in 2015 and 42% in 2017 saying more financing was available and 78% and 58% of firms, respectively, reporting less financing was offered.

Selected Energy Comments

"Full time employment is way down, will continue to be down, and will be replaced with more contract/part time workers."

"We anticipate 2021 US production to remain flat with single digit to low double-digit growth in 2022. Policy and fuel switching concerns are generally over-estimated in light of the practical and physical realities of the energy mix. Oil and gas will become cleaner and continue to secure its role as the primary fuel source for several decades to come."

"A tremendous amount of uncertainty will exist on both the demand side and politically during the next 12 to 24 months. Conquering Covid-19 and returning to normal market demand will be the first step. US policy change will then provide the next tailwind or headwind depending upon direction and balance."

"Production in the US was expected to move consistently upward. That is over. Now the question is how quickly it will fall and stay below 10mmbd."

"It appears that US shale producers are less likely to immediately respond with increased drilling/completion rates when oil price increases provide them with increased cashflow."

"Capital markets are demanding E&P companies to generate cash flow in excess of their capital investment, or in other words generate free cash flow. With the upward price movement public E&Ps so far have not raised capital investment."

"The years of over-spending by shale drillers will limit the survivors' opportunities to fund drilling programs. The oil markets will become more dependent on the actions of OPEC producers as they regain market share. This will become more obvious once investors realize many of the horizontal plays have been over-drilled and billions were wasted on wells that did not need to be drilled."

"We have lost many employees that left when the price fell apart last spring. It has been difficult to hire appropriately skilled labor."

"Investor sentiment has changed from growth to value. A more cautious approach to growth will be the focus for the next 12 to 24 months as demand recovery occurs. Demand will drive decisions long-term."

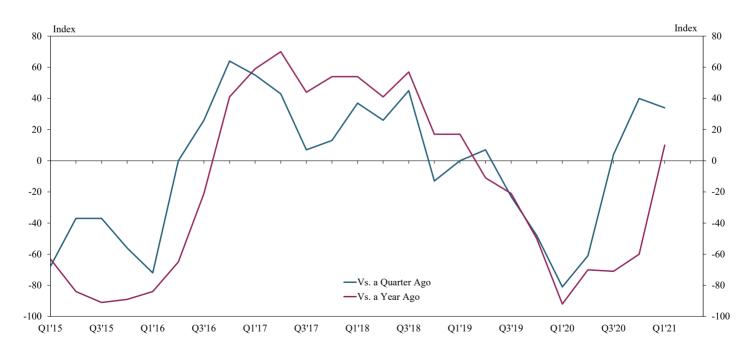
Table 1 Summary of Tenth District Energy Conditions, Quarter 1, 2021

	Quarter 1 vs. Quarter 4 (percent)*				(vs. Year Ago cent)*	0	I	Expected in Six Months (percent)*				
		No		Diff		No		Diff		No		Diff	
Energy Company Indicators	Increase	Change	Decrease	Index^	Increase	Change	Decrease	Index^	Increase	Change	Decrease	Index^	
Drilling/Business Activity	41	51	7	34	36	38	26	10	48	45	7	40	
Total Revenues	60	26	14	45	50	17	33	17	64	24	12	52	
Capital Expenditures					30	53	16	14	44	47	9	35	
Supplier Delivery Time	19	67	14	5	23	60	16	7	21	70	9	12	
Total Profits	56	21	23	33	42	19	40	2	55	29	17	38	
Number of Employees	26	60	14	12	28	28	44	-16	30	63	7	23	
Employee Hours	33	51	16	16	26	42	33	-7	44	47	9	35	
Wages and Benefits	35	51	14	21	33	35	33	0	44	49	7	37	
Access to Credit	14	77	9	5	12	63	26	-14	21	65	14	7	
Expected Oil Prices									40	44	16	23	
Expected Natural Gas Prices									42	47	12	30	
Expected Natural Gas Liquids Price	es								37	60	2	35	

^{*}Percentage may not add to 100 due to rounding.

Note: The first quarter survey ran from March 15 to March 31, 2021 and included 43 responses from firms in Colorado, Kansas, Nebraska, Oklahoma, Wyoming, northern New Mexico, and western Missouri.

Chart 1. Drilling/Business Activity Index vs. a Quarter Ago



[^]Diffusion Index. The diffusion index is calculated as the percentage of total respondents reporting increases minus the percentage reporting declines.

Table 2 Historical Energy Survey Indexes

	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19	Q1'20	Q2'20	Q3'20	Q4'20	Q1'21
Versus a Quarter Ago													
(not seasonally adjusted)	27	26	15	12	0	7	22	40	0.1	<i>C</i> 1	4	40	2.4
Drilling/Business Activity Total Revenues	37 50	26 53	45 50	-13 6	0 13	7 -14	-23 -10	-48 6	-81 -73	-61 -78	4 -7	40 31	34 45
Capital Expenditures	n/a	n/a	n/a	n/a	n/a	-14 n/a	-10 n/a	n/a	-/3 n/a	n/a	n/a	n/a	n/a
Supplier Delivery Time	19	11/a	11/a	0	3	7	11/a -7	-6	-24	-13	-21	0	5
Total Profits	50	53	37	-18	6	-18	-23	-21	-81	-88	-24	14	33
Number of Employees	20	29	23	9	3	0	-10	0	-54	-56	-39	-14	12
Employee Hours	24	24	23	6	6	0	0	-12	-54	-55	-38	3	16
Wages and Benefits	34	39	33	30	28	15	10	9	-24	-38	-17	9	21
Access to Credit	3	15	10	-19	-10	-7	-6	-21	-32	-31	-28	-6	5
Versus a Year Ago													
Drilling/Business Activity	54	41	57	17	17	-11	-21	-50	-92	-70	-71	-60	10
Total Revenues	68	56	61	50	23	-22	-7	-19	-81	-74	-79	-77	17
Capital Expenditures	68	58	62	27	3	4	-10	-13	-68	-69	-66	-57	14
Supplier Delivery Time	19	16	10	3	3	7	-21	-13	-22	-26	-10	-9	7
Total Profits	53	50	47	42	6	-24	-13	-30	-83	-84	-83	-69	2
Number of Employees	31	36	27	27 19	24	4	-13	-18 -18	-62	-61	-59 -62	-60	-16
Employee Hours Wages and Benefits	30 48	34 69	31 67	55	16 47	43	-17 33	-18	-62 -30	-53 -16	-62 -24	-46 -32	-7 0
Access to Credit	0	15	25	9	3	4 3	0	-16	-30 -44	-35	-24	-32 -46	-14
Access to Credit	0	13	23	9	3	-/	U	-10	-44	-33	-20	-40	-14
Expected in Six Months													
(not seasonally adjusted)													
Drilling/Business Activity	50	61	50	-19	17	-26	-21	-16	-78	0	0	26	40
Total Revenues	52	50	56	-23	47	-4	4	13	-78	-16	-7	51	52
Capital Expenditures	56	48	43	-13	19	-4	-17	-13	-73	-35	-14	9	35
Supplier Delivery Time	15	17	-4	9	14	14	-14	-23	-32	-19	3	-3	12
Total Profits	53	48	59	-27	35	-7	-10	0	-81	-10	-3	51	38
Number of Employees	34	33	21	15	14	0	-3	-16	-68	-26	-38	-9	23
Employee Hours	43	31	17	3	13	-4	-10	-18	-59	-33	-31	-3	35
Wages and Benefits	34	39	34	42	28	15	17	-6	-49	-19	-28	12	37
Access to Credit	3	6	30	3	0	-3 15	-10	-9 28	-44	-13	-10	6 51	7
Expected Oil Prices Expected Natural Gas Prices	31	12 21	48 20	29 -33	34	10	32 23	-6	-19 16	28 38	28 34	37	23 30
Expected Natural Gas Frices Expected Natural Gas Liquids Prices	7	27	32	-33	18	-7	13	10	-8	45	31	40	35
Expected Natural Gas Elquius Trices	,	21	32	-5	10	-,	13	10	-0	43	31	40	33
Special Price Questions													
(averages)											_		_
Profitable WTI Oil Price (per barrel)	\$52		\$55		\$52		\$55		\$47		\$49		\$53
WTI Price to Substantially Increase Drilling	0.62	\$69	071	\$63	0.00	\$66	Φ.5.0	\$65	Ф22	\$51	0.42	\$56	0.62
WTI Price Expected in 6 Months	\$63 \$64	\$67 \$70	\$71 \$72	\$54 \$59	\$60 \$61	\$57 \$60	\$58 \$60	\$60 \$62	\$33 \$42	\$41 \$47	\$43 \$47	\$48 \$52	\$62 \$65
WTI Price Expected in 1 Year WTI Price Expected in 2 Years	\$66	\$70 \$73	\$73	\$61	\$65	\$63	\$63	\$65	\$50	\$53	\$ 4 7	\$56	\$67
WTI Price Expected in 2 Years	\$72	\$73 \$78	\$73 \$79	\$66	\$03 \$72	\$03 \$70	\$69	\$03 \$71	\$50 \$58	\$60	\$60	\$61	\$70
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Profitable Natural Gas Price (per million BTU)	\$2.92	02.00	\$3.23	¢2 40	\$3.02	¢2 40	\$2.91	¢2.//	\$ 2.65	¢ 2 00	\$3.12	¢ 2 20	\$2.94
Natural Gas Price to Substantially Increase Drilling Henry Hub Price Expected in 6 Months	\$2.70	\$ 3.60 \$2.85	\$2.89	\$3.48 \$3.06	\$2.85	\$3.40 \$2.52	\$ 2.59	\$ 3.66 \$ 2.38	\$ 2.02	\$ 2.88 \$ 2.17	\$ 2.62	\$ 3.28 \$2.68	\$2.72
Henry Hub Price Expected in 1 Year	\$2.70	\$2.83	\$2.89	\$3.00	\$2.83	\$2.52 \$2.59	\$ 2.59	\$ 2.38	\$ 2.02	\$ 2.17	\$ 2.02	\$2.88	\$2.72 \$2.94
Henry Hub Price Expected in 1 Year Henry Hub Price Expected in 2 Years	\$2.83	\$2.90	\$3.10	\$3.12	\$3.05	\$2.39	\$ 2.38	\$ 2.49		\$ 2.41	\$2.71	\$3.03	\$3.14
Henry Hub Price Expected in 5 Years	\$3.33	\$3.34	\$3.42	\$3.54	\$3.18	\$3.16	\$3.20	\$ 3.09	\$ 2.94	\$3.02	\$3.28	\$3.23	\$3.50

Chart 2. Special Question - What price is currently needed for drilling to be profitable for oil and natural gas, and what do you expect the WTI and Henry Hub prices to be in six months, one year, two years, and five years?

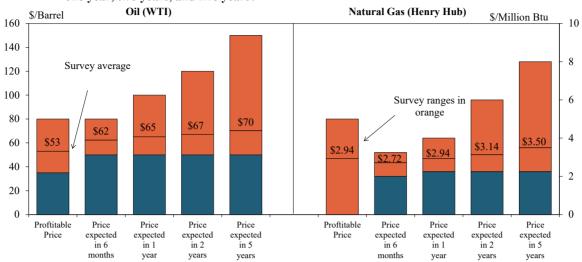


Chart 3. Special Question - Do you believe there will be a crude oil supply gap beyond 2021?

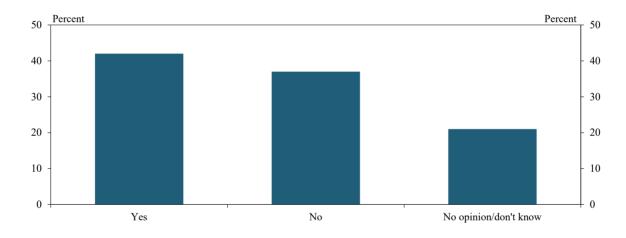


Chart 4. Special Question - Has financing become more or less available for your firm in recent months?

