

ARE YOU READY TO TAKE THE RISK?

FEDERAL RESERVE BANK OF KANSAS CITY

HANDOUT 1 - ENTREPRENEURIAL SELF-ASSESSMENT SURVEY

This survey is for your personal information. Please answer each question as honestly as possible.

Strongly Agree

5

Somewhat Agree

3

Strongly Disagree

1

4

2

- ___ 1. I am willing to work 50 hours or more per week regularly.
- ___ 2. I am willing to accept both financial and career risks when necessary.
- ___ 3. I would like to take full responsibility for the successes and failures of my business.
- ___ 4. I would experience more financial success by operating my own business.
- ___ 5. I feel a great deal of pride when I complete a project successfully.
- ___ 6. I have a high energy level that can be maintained over a long period of time.
- ___ 7. I enjoy controlling my own work assignments and making all decisions that affect my work.
- ___ 8. I have a strong desire to achieve positive results even when it requires a lot of additional effort.
- ___ 9. I can function in ambiguous situations.
- ___ 10. One or both of my parents are/were entrepreneurs.
- ___ 11. I believe that my abilities and skills are greater than those of most of my peers.
- ___ 12. People trust me and consider me to be honest and reliable.
- ___ 13. I always try to complete every project I start, regardless of obstacles and difficulties.
- ___ 14. I am willing to do something even when other people laugh or belittle me for doing it.
- ___ 15. I can make decisions quickly.

Score

Assessment Evaluation

57-75

You have outstanding potential to become an entrepreneur.

38-56

You have satisfactory potential to become an entrepreneur.

21-37

You could work towards entrepreneurship by focusing on strength development.

15-20

You might explore other career options in addition to entrepreneurship.

Adapted from the Women's Initiative for Self-Employment: <http://nebraskatickettowork.org/sites/ttw.unl.edu/files/self-assessment.pdf>

