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## Tenth District Services Activity Increased Moderately Federal Reserve Bank of Kansas City Releases April Services Survey

KANSAS CITY, Mo. - The Federal Reserve Bank of Kansas City released the April Services Survey today. According to Chad Wilkerson, vice president and economist at the Federal Reserve Bank of Kansas City, the survey revealed that Tenth District services activity increased moderately, with solid expectations for future growth.
"Regional business activity rebounded considerably in April," said Wilkerson. "Nearly a third of firms reported lower activity in recent months due to flooding and extreme weather, but credit conditions have improved and expectations for future activity remain solid."

The Kansas City Fed’s monthly Survey of Tenth District Services provides information on several indicators of activity including sales, revenue, employment and capital spending, while identifying changes in prices of input materials and selling prices. Survey participants represent a variety of industries, including retail and wholesale trade, automobile dealers, transportation, information, high-tech and professional services, real estate, education, restaurants, health services, tourism and other services firms. The survey includes five years of historical data. Results from past surveys and release dates for future surveys are available at www.kansascityfed.org/research/indicatorsdata/services.

The Federal Reserve Bank of Kansas City serves the Tenth Federal Reserve District, encompassing the western third of Missouri; all of Kansas, Colorado, Nebraska, Oklahoma and Wyoming; and the northern half of New Mexico. As part of the nation's central bank, the Bank participates in setting national monetary policy, supervising and regulating numerous commercial banks and bank holding companies, and providing financial services to depository institutions. More information is available online at www.kansascityfed.org.

## TENTH DISTRICT SERVICES SUMMARY

Tenth District services activity increased moderately in April after dropping in March, with solid expectations for future growth (Chart 1). The input price index inched up while the selling price index declined, and business contacts expect prices to continue to expand.

## Business Increased Moderately in April

The month-over-month services composite index was 12 in April, rebounding from -2 in March, and higher than 10 in February (Tables $1 \& 2$ ). The composite index is a weighted average of the revenue/sales, employment, and inventory indexes. Most month-over-month indexes rose, and several indexes jumped back up into positive territory. In fact, the month-over-month access to credit index edged above zero for the first time in six months. The general revenue/sales index increased considerably in April, driven by expansion across most industries, but especially retail and transportation activity. The year-over-year services indexes also expanded in April, but at a slightly slower pace. Compared with a year ago, the services composite index eased down from 21 to 17 , and the input price index fell to 24 , the lowest reading since 2016. Expectations for future services activity edged lower but remained positive, with the future composite index dipping from 23 to 16 .

## Special Questions

This month contacts were asked special questions about the impact of flooding and extreme weather on their business, as well as the effect of interest rate changes on their expectations for capital spending. About 29 percent of business contacts indicated flooding and extreme weather had negatively affected their business activity in recent months (Chart 2). Most firms also indicated their capital spending plans have not been affected by the recent movements in interest rates (Chart 3). As a result of recent interest rate changes, only 7 percent of firms noted increased capital expenditures and less than 10 percent reported decreased expenditures.

## Selected Services Comments

"Q2 is starting better. A bad 2018 Q4 stock market/401k reports coupled with poor weather in Q1 hurt. Spring is feeling better and we see more activity."
"We had to close several stores for a few days here and there due to the weather. Also had to pay for employee hotels or Uber rides because they could not commute in the snow."
"YTD 2019, we have experienced more than double the amount of normal bad weather days."
"The weather has had a major impact on employees... from their commutes due to roads and bridges being out, to some losing their entire homes."
"Some supplies had to be returned because of damage due to flooding."
"Roads have been closed more often. First time in 23 years my delivery trucks delayed 3 times 2 days each time due to road closures."
"Because the weather has been generally bad everywhere, that has caused some delays, which has been offset by lower demands. If we were operating with more normal weather, transportation would have been much more of a problem."
"Fuel increases are being passed on, and our delivery trucks have driven extra miles to deal with road closures."
"Interest rate changes are small enough that we continue to move forward at this point with all our CAPEX plans."
"We will be spending about $15 \%$ or $20 \%$ more on capital expenditures in 2019 vs. 2018. Not concerned about modest increases in rates. Credit terms from banks continue to be borrower friendly."

## Table 1. Summary of Tenth District Services Conditions, April 2019

|  | April vs. March (percent)* |  |  |  |  | April vs. Year Ago (percent)* |  |  |  | Expected in Six Months (percent)* |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No |  | Diff | SA |  | No |  | Diff |  | No |  | Diff | SA |
| Plant Level Indicators | Increase | Change | Decrease | Index^ | Index* | Increase | Change | Decrease | Index^ | Increase | Change | Decrease | Index^ | Index* |
| Composite Index |  |  |  | 24 | 12 |  |  |  | 17 |  |  |  | 20 | 16 |
| General Revenue/Sales | 49 | 33 | 18 | 32 | 15 | 47 | 21 | 31 | 16 | 47 | 34 | 19 | 29 | 20 |
| Number of Employees | 28 | 62 | 9 | 19 | 12 | 39 | 45 | 15 | 24 | 26 | 64 | 10 | 16 | 16 |
| Employee Hours Worked | 38 | 55 | 7 | 32 | 23 | 36 | 49 | 14 | 22 | 26 | 66 | 9 | 17 | 17 |
| Part-Time/Temporary Employment | 23 | 69 | 8 | 14 | 9 | 19 | 65 | 16 | 3 | 13 | 72 | 15 | -1 | 0 |
| Wages and Benefits | 29 | 67 | 4 | 25 | 24 | 67 | 26 | 7 | 60 | 46 | 50 | 4 | 41 | 42 |
| Inventory Levels | 25 | 60 | 15 | 10 | 3 | 33 | 46 | 21 | 11 | 23 | 59 | 19 | 4 | 4 |
| Credit Conditions/Access to Credit | 3 | 96 | 1 | 1 | 1 | 10 | 84 | 6 | 4 | 7 | 89 | 4 | 3 | 2 |
| Capital Expenditures | 29 | 64 | 7 | 22 | 18 | 36 | 49 | 14 | 22 | 30 | 54 | 16 | 14 | 16 |
| Input Prices | 40 | 58 | 3 | 37 | 39 | 61 | 33 | 6 | 56 | 53 | 43 | 4 | 49 | 50 |
| Selling Prices | 24 | 62 | 14 | 10 | 8 | 42 | 39 | 18 | 24 | 43 | 47 | 10 | 33 | 33 |

*Percentage may not add to 100 due to rounding.
${ }^{\wedge}$ Diffusion Index. The diffusion index is calculated as the percentage of total respondents reporting increases minus the percentage reporting declines.
${ }^{*}$ Seasonally Adjusted Diffusion Index. The month vs. month and expected-in-six-months diffusion indexes are seasonally adjusted using Census X-12.
Note: The April survey was open for a five-day period from April 17-22, 2019 and included 74 responses from plants in Colorado, Kansas, Nebraska, Oklahoma, Wyoming, northern New Mexico, and western Missouri.

## Chart 1. Services Composite Index vs. a Month Ago



## Chart 2. Special Question: Has flooding or extreme weather affected your business

 activity in recent months?

Chart 3. Special Question: How have recent movements in interest rates affected capital spending plans for your firm?


Table 2
Historical Services Survey Indexes
Apr'18 May'18 Jun'18 Jul'18 Aug'18 Sep'18 Oct'18 Vov'18 Dec'18 Jan'19 Feb'19 Mar'19 Apr'19
Versus a Month Ago
(seasonally adjusted)

| Composite Index | 18 | 12 | 17 | 13 | 10 | 21 | 8 | 14 | 11 | 15 | 10 | -2 | 12 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| General revenue/sales | 29 | 21 | 24 | 22 | 16 | 38 | 11 | 18 | 5 | 27 | 20 | -6 | 15 |
| Number of employees | 9 | 0 | 10 | 4 | 5 | 4 | 6 | 4 | 17 | 7 | -5 | -4 | 12 |
| Employee hours worked | 15 | 5 | 11 | 10 | 1 | 27 | 2 | 12 | 6 | 12 | 3 | -3 | 23 |
| Part-time/temporary employment | 9 | 10 | 5 | 3 | -4 | 10 | 15 | 7 | 6 | 8 | 3 | 11 | 9 |
| Wages and benefits | 32 | 28 | 31 | 17 | 27 | 34 | 31 | 29 | 22 | 34 | 29 | 33 | 24 |
| Inventory levels | 6 | 7 | 9 | 6 | 2 | 4 | 4 | 17 | 15 | -4 | 6 | 9 | 3 |
| Credit conditions/access to credit | 5 | 1 | 2 | 1 | -1 | -1 | 2 | -6 | -6 | -6 | -1 | -6 | 1 |
| Capital expenditures | 18 | 21 | 17 | 12 | 9 | 10 | 15 | 6 | 14 | 14 | 17 | 27 | 18 |
| Input prices | 36 | 36 | 35 | 34 | 33 | 40 | 34 | 38 | 23 | 34 | 46 | 38 | 39 |
| Selling prices | 8 | 28 | 27 | 26 | 20 | 25 | 15 | 28 | 17 | 14 | 21 | 13 | 8 |

Versus a Year Ago
(not seasonally adjusted)
Composite Index
General revenue/sales
Number of employees
Employee hours worked
Part-time/temporary employment
Wages and benefits
Inventory levels
Credit conditions/access to credit
Capital expenditures
Input prices
Selling prices

| 26 | 17 | 18 | 24 | 25 | 28 | 21 | 27 | 18 | 21 | 15 | 21 | 17 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 38 | 14 | 17 | 29 | 31 | 41 | 25 | 33 | 23 | 29 | 28 | 21 | 16 |
| 19 | 18 | 22 | 18 | 24 | 22 | 21 | 20 | 12 | 16 | 7 | 18 | 24 |
| 15 | 15 | 25 | 16 | 19 | 19 | 20 | 22 | 12 | 13 | 17 | 15 | 22 |
| 0 | 9 | 13 | 18 | 10 | 5 | 14 | 13 | 10 | 3 | 10 | 13 | 3 |
| 62 | 57 | 63 | 58 | 58 | 70 | 62 | 51 | 56 | 60 | 64 | 63 | 60 |
| 8 | 22 | 13 | 18 | 13 | 6 | 9 | 21 | 12 | 9 | -4 | 24 | 11 |
| 9 | 4 | 2 | 4 | 0 | -3 | -3 | -2 | -4 | 0 | 1 | -6 | 4 |
| 29 | 28 | 27 | 29 | 23 | 31 | 35 | 22 | 33 | 21 | 16 | 29 | 22 |
| 56 | 65 | 59 | 57 | 68 | 63 | 49 | 57 | 45 | 51 | 46 | 56 | 56 |
| 37 | 48 | 43 | 51 | 47 | 55 | 36 | 42 | 29 | 30 | 37 | 38 | 24 |

Expected in Six Months
(seasonally adjusted)

|  | 39 | 29 | 30 | 28 | 33 | 32 | 28 | 25 | 25 | 17 | 25 | 23 | 16 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Composite Index | 53 | 36 | 40 | 36 | 43 | 44 | 39 | 29 | 36 | 31 | 39 | 31 | 20 |
| General revenue/sales | 34 | 28 | 28 | 25 | 27 | 22 | 26 | 19 | 18 | 7 | 17 | 19 | 16 |
| Number of employees | 25 | 23 | 14 | 19 | 26 | 23 | 20 | 15 | 11 | 10 | 11 | 19 | 17 |
| Employee hours worked | 6 | 12 | 10 | 8 | 9 | 9 | 19 | 14 | 13 | 6 | 11 | 13 | 0 |
| Part-time/temporary employment | 48 | 39 | 50 | 47 | 46 | 62 | 53 | 38 | 41 | 36 | 42 | 47 | 42 |
| Wages and benefits | 12 | 14 | 9 | 13 | 17 | 16 | 5 | 22 | 6 | -1 | 2 | 11 | 4 |
| Inventory levels | 3 | 1 | 1 | 7 | -3 | -2 | 0 | -2 | -5 | -1 | 6 | -4 | 2 |
| Credit conditions/access to credit | 27 | 26 | 26 | 16 | 22 | 15 | 18 | 19 | 27 | 25 | 28 | 25 | 16 |
| Capital expenditures | 52 | 33 | 44 | 41 | 52 | 53 | 44 | 47 | 37 | 48 | 50 | 54 | 50 |
| Input prices | 30 | 34 | 34 | 28 | 33 | 44 | 31 | 38 | 21 | 33 | 39 | 38 | 33 |
| Selling prices |  |  |  |  |  |  |  |  |  |  |  |  |  |

