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Friday, Jan. 11, 2019

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### TENTH DISTRICT ENERGY ACTIVITY DECLINES MODERATELY

Federal Reserve Bank of Kansas City Releases Fourth Quarter Energy Survey

**KANSAS CITY, Mo.** – The Federal Reserve Bank of Kansas City released the fourth quarter Energy Survey today. According to Chad Wilkerson, Oklahoma City Branch executive and economist at the Federal Reserve Bank of Kansas City, the survey revealed that Tenth District energy activity declined moderately, and expectations for future activity also turned negative.

"The recent drop in oil prices led to some pullback in activity in Q4, and a number of firms also reduced their 2019 capital spending plans," said Wilkerson. "Firms report needing \$63/bbl on average for oil in order to 'substantially' increase drilling, and anticipate oil rising to only the mid-to high-\$50s this year."

The Kansas City Fed's quarterly Tenth District Energy Survey provides information on current and expected activity among energy firms in the Tenth District. The survey monitors oil and gas-related firms located and/or headquartered in the Tenth District, with results based on total firm activity. Survey results reveal changes in several indicators of energy activity, including drilling, capital spending, and employment. Firms also indicate projections for oil and gas prices. All results are diffusion indexes – the percentage of firms indicating increases minus the percentage of firms indicating decreases. A summary of the first quarter survey is attached. Results from past surveys and release dates for future surveys can be found at https://www.kansascityfed.org/research/indicatorsdata/energy.

The Federal Reserve Bank of Kansas City serves the Tenth Federal Reserve District, encompassing the western third of Missouri; all of Kansas, Colorado, Nebraska, Oklahoma and Wyoming; and the northern half of New Mexico. As part of the nation's central bank, the Bank participates in setting national monetary policy, supervising and regulating numerous commercial banks and bank holding companies, and providing financial services to depository institutions. More information is available online at <a href="https://www.kansascityfed.org">www.kansascityfed.org</a>.

## TENTH DISTRICT ENERGY SUMMARY

Fourth quarter energy survey results revealed Tenth District energy activity declined moderately. The future activity outlook also turned negative. Firms reported that oil prices needed to be on average \$63 per barrel for a substantial increase in drilling to occur, while they anticipate oil will rise to only the mid-to high-\$50s this year.

## **Summary of Quarterly Indicators**

Tenth District energy activity declined in the fourth quarter of 2018, as indicated by firms contacted between December 17th and January 4th (Tables 1 & 2). The drilling and business activity index fell from 45 to -13, the first quarterly decline in nearly 3 years (Chart 1). Indexes for total revenues, profits, and access to credit decreased considerably. Meanwhile, most employment-related indexes declined but remained above zero, indicating expansion, though at a slower pace than in 2018.

Year-over-year indexes also moved lower, but remained positive. The year-over-year drilling and business activity index decreased from 57 to 17, the lowest level in two years. The capital expenditures index also dropped significantly. Year-over-year total revenues, profits, supplier delivery time, employment, wages and benefits, and access to credit indexes saw modest declines. The year-over-year employment index was unchanged at 27.

Expectation indexes turned negative. The future drilling and business activity index dropped from 57 to -19, the first negative posting since early 2016. The future total revenues, capital expenditures, and total profits indexes all decreased considerably, moving below zero. The future employment, employee hours, and access to credit indexes also declined, but remained positive overall. Conversely, the future supplier delivery time index bounced back into positive territory, and the future wages and benefits index expanded modestly. The oil price expectations index declined moderately, from 48 to 29, and the natural gas price expectations index also fell, turning negative for the first time since 2015.

# **Summary of Special Questions**

This quarter firms were asked what oil and natural gas prices were needed for a substantial increase in drilling to occur (in alternate quarters they are asked what price they need to be profitable). The average oil price needed was \$63 per barrel, with a range of \$50 to \$80 (Chart 2). This average was down from \$69 in the second quarter of 2018, but similar to the \$62 average reported in the fourth quarter of 2017. The average natural gas price needed was \$3.48 per million Btu, with responses ranging from \$1.25 to \$5.00.

Firms were again asked what they expected oil and natural gas prices to be in six months, one year, two years, and five years. Expected oil prices declined since the last quarter, but were higher than recent spot prices. The average expected WTI prices were \$54, \$59, \$61, and \$66 per barrel, respectively. However, natural gas price expectations increased. The average expected Henry Hub natural gas prices were \$3.06, \$3.12, \$3.23, and \$3.54 per million Btu, respectively.

Firms were also asked about their capital spending plans. Nearly 36 percent of energy contacts indicated they expect capital spending in 2019 to increase either slightly or significantly over the next year, while more than 40 percent of firms expect capital expenditures to decrease from their 2018 levels (Chart 3). A number of firms reported the recent drop in oil prices resulted in them reducing their capital spending plans for 2019 (Chart 4).

Finally, firms were asked if they were experiencing any labor shortages. While 21 percent of respondents reported they were having difficulties finding workers, this was down from the second quarter of 2018 when 31 percent of firms were reporting labor shortages. Most firms experiencing labor shortages reported trouble finding field level personnel or certified truck drivers.

### **Selected Energy Comments**

"Commodity prices are driving everything. With lower oil prices, our cash flow is down significantly. We are hunkering down and weathering the storm."

"We've hedged the majority of our 2019 production so that keeps us somewhat insulated from price drops. We also have a number of projects that need to be executed in 2019 or we may lose the right to participate in these projects in future years."

"Uncertainty is driving our plans for next year, the ebb and flow of pricing is a deal killer for many of the operators we work for."

"Commodity prices will control spending (over the next six months). Continued low prices will dampen new hires and future spending."

"The price of oil and gas is the key factor driving our business plans over the next six months. If oil stays above \$50 then drilling will continue.

"Too much shale production combined with lower worldwide demand are driving oil price expectations lower. The US is a harvester of oil & gas rather than an explorer, it's a lateral/horizontal industry going forward thus low pricing will become the norm."

"OPEC and Russia production cuts have affected our price forecast."

"I see a substantial amount of gas production coming online if prices rise modestly, which in turn will keep prices relatively flat. Export capacity is increasing but still minor."

"Access to credit could hinder our FY 2019 drilling budget."

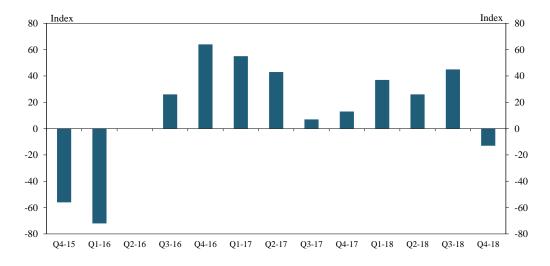
Table 1 Summary of Tenth District Energy Conditions, Quarter 4, 2018

	Quarter 4 vs. Quarter 3 (percent)*				(	~	vs. Year Age cent)*	O	Expected in Six Months (percent)*				
		No		Diff		No		Diff		No		Diff	
Energy Company Indicators	Increase	Change	Decrease	Index^	Increase	Change	Decrease	Index^	Increase	Change	Decrease	Index^	
Drilling/Business Activity	23	42	35	-13	50	17	33	17	35	42	-19	-19	
Total Revenues	41	25	34	6	70	10	20	50	26	48	-23	-23	
Capital Expenditures					55	18	27	27	19	47	-13	-13	
Supplier Delivery Time	9	81	9	0	13	78	9	3	66	13	9	9	
Total Profits	27	27	45	-18	61	21	18	42	30	48	-27	-27	
Number of Employees	27	55	18	9	48	30	21	27	48	18	15	15	
Employee Hours	21	64	15	6	34	50	16	19	47	25	3	3	
Wages and Benefits	33	64	3	30	61	33	6	55	45	6	42	42	
Access to Credit	6	69	25	-19	22	66	13	9	63	17	3	3	
Expected Oil Prices									48	32	19	29	
Expected Natural Gas Prices									12	42	45	-33	
Expected Natural Gas Liquids Price	es								23	50	27	-3	

<sup>\*</sup>Percentage may not add to 100 due to rounding.

Note: The fourth quarter survey ran from December 17, 2018 to January 4, 2019 and included 33 responses from firms in Colorado, Kansas, Nebraska, Oklahoma, Wyoming, northern New Mexico, and western Missouri.

Chart 1. Drilling/Business Activity Index vs. a Quarter Ago



<sup>^</sup>Diffusion Index. The diffusion index is calculated as the percentage of total respondents reporting increases minus the percentage reporting declines.

Table 2 Historical Energy Survey Indexes

V 0 4 4	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18	Q4'18
Versus a Quarter Ago (not seasonally adjusted)													
Drilling/Business Activity	-56	-72	0	26	64	55	43	7	13	37	26	45	-13
Total Revenues	-86	-67	-31	5	62	52	20	23	39	50	53	50	6
Capital Expenditures	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Supplier Delivery Time	-6	-9	-3	-8	-7	4	11	-10	-4	19	16	7	0
Total Profits	-76	-78	-22	-10	42	41	3	21	29	50	53	37	-18
Number of Employees	-49	-69	-59	-11	26	31	23	17	19	20	29	23	9
Employee Hours	-39	-54	-52	-10	20	16	20	0	19	24	24	23	6
Wages and Benefits	-33	-50	-37	-22	17	13	20	7	16	34	39	33	30
Access to Credit	-49	-39	-17	-5	0	3	-3	13	0	3	15	10	-19
Versus a Year Ago													
Drilling/Business Activity	-89	-84	-65	-21	41	59	70	44	54	54	41	57	17
Total Revenues	-92	-81	-69	-31	15	52	62	37	56	68	56	61	50
Capital Expenditures	-76	-73	-84	-58	14	43	59	50	50	68	58	62	27
Supplier Delivery Time Total Profits	-3	-6	-14	-11	-14	-4	11	-14	-7 29	19	16	10	3
Number of Employees	-92 -56	-81 -78	-71 -67	-49 -50	23 -7	55 13	59 31	21 23	38 40	53 31	50 36	47 27	42 27
Employee Hours	-40	-76 -66	-48	-37	3	0	28	10	27	30	34	31	19
Wages and Benefits	-26	-47	-42	-33	17	9	31	37	34	48	69	67	55
Access to Credit	-56	-53	-47	-30	-17	13	-3	20	7	0	15	25	9
Expected in Six Months													
(not seasonally adjusted)													
Drilling/Business Activity	-43	-31	39	21	73	57	26	30	33	50	61	50	-19
Total Revenues	-56	-17	26	6	67	52	18	44	44	52	50	56	-23
Capital Expenditures	-67	-50	17	9	79	37	19	37	43	56	48	43	-13
Supplier Delivery Time	-9	-3	-3	-8	-7	11	4	-11	-11	15	17	-4	9
Total Profits	-63	-22	23	5	76	45	12	28	43	53	48	59	-27
Number of Employees	-51	-39	6	-22	32	16	21	20	21	34	33	21	15
Employee Hours	-42	-39	6	-8	28	16	21	17	27	43	31	17	3
Wages and Benefits	-27	-38	-3	3	52	23	7	30	50	34	39	34	42
Access to Credit Expected Oil Prices	-40 -9	-35 41	0 58	-6 49	3 72	0	4	10 54	14 50	31	6 12	30 48	3 29
Expected Off Trices Expected Natural Gas Prices	-15	18	61	44	26	6	3	24	28	3	21	20	-33
Expected Natural Gas Liquids Prices	-15	29	59	31	64	14	21	38	30	7	27	32	-3
Special Price Questions													
(averages)													
Profitable WTI Oil Price (per barrel)		\$51		\$53		\$51		\$51		\$52		\$55	
WTI Price to Substantially Increase Drilling	\$60		\$64		\$60		\$56		\$62		\$69		\$63
WTI Price Expected in 6 Months						\$51	\$47	\$52	\$58	\$63	\$67	\$71	\$54
WTI Price Expected in 1 Year						\$54	\$49	\$55	\$60	\$64	\$70	\$72	\$59
WTI Price Expected in 2 Years						\$60	\$54	\$58	\$62	\$66	\$73	\$73	\$61
WTI Price Expected in 5 Years						\$69	\$61	\$65	\$70	\$72	\$78	\$79	\$66
Profitable Natural Gas Price (per million BTU)		\$3.29		\$3.45		\$3.38		\$3.05		\$ 2.92		\$ 3.23	
Natural Gas Price to Substantially Increase Drilling			\$3.65		\$3.97		\$3.65		\$3.59		\$3.60		\$3.48
Henry Hub Price Expected in 6 Months						\$2.85	\$3.05	\$3.01	\$2.88	\$2.70	\$2.85	\$2.89	\$3.06
Henry Hub Price Expected in 1 Year						\$3.01	\$3.06	\$3.11	\$3.10	\$2.83	\$2.90	\$2.92	\$3.12
Henry Hub Price Expected in 2 Years						\$3.22	\$3.25	\$3.30	\$3.30	\$2.98	\$3.05	\$3.10	\$3.23
Henry Hub Price Expected in 5 Years						\$3.64	\$3.51	\$3.73	\$3.65	\$3.33	\$3.34	\$3.42	\$3.54

Chart 2. Special Question - What price is currently needed for a substantial increase in drilling to occur for oil and natural gas, and what do you expect the WTI and Henry Hub prices to be in six months, one year, two years, and five years?

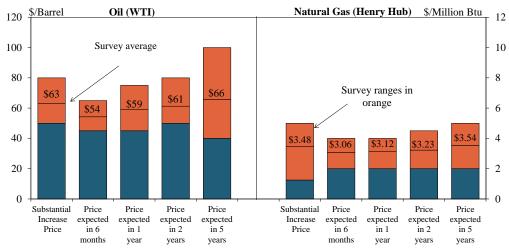


Chart 3. Special Question - What are your expectations for your firm's capital spending in 2019 versus 2018?

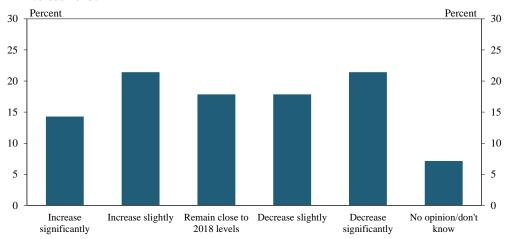


Chart 4. Special Question - Has the recent drop in oil prices caused you to lower expectations for your firm's capital spending in 2019?

