FOR IMMEDIATE RELEASE

Jan. 24, 2019

CONTACT: Pam Campbell (405) 270-8617 Pam.Campbell@kc.frb.org

Tenth District Manufacturing Activity Continued to Grow Modestly Federal Reserve Bank of Kansas City Releases January Manufacturing Survey

KANSAS CITY, Mo. – The Federal Reserve Bank of Kansas City released the January Manufacturing Survey today. According to Chad Wilkerson, vice president and economist at the Federal Reserve Bank of Kansas City, the survey revealed that Tenth District manufacturing activity continued to grow modestly, and expectations for future growth remained solid.

"Regional factories had another month of sluggish growth in January," said Wilkerson. "About one-sixth of the firms in the survey said the partial government shutdown had negatively affected their business."

A summary of the January survey is attached. The January survey incorporates new seasonal adjustment factors, so historical indexes differ slightly from previously-released numbers. The new seasonal factors will be used throughout 2019. Results from past surveys and release dates for future surveys can be found at www.kansascityfed.org/research/indicatorsdata/mfg.

The Federal Reserve Bank of Kansas City serves the Tenth Federal Reserve District, encompassing the western third of Missouri; all of Kansas, Colorado, Nebraska, Oklahoma and Wyoming; and the northern half of New Mexico. As part of the nation's central bank, the Bank participates in setting national monetary policy, supervising and regulating numerous commercial banks and bank holding companies, and providing financial services to depository institutions. More information is available online at www.kansascityfed.org.

###

TENTH DISTRICT MANUFACTURING SUMMARY

Tenth District manufacturing activity continued to grow modestly in January, and expectations for future growth remained solid (Chart 1). The month-over-month finished goods price index rose, while the raw materials price index edged lower. Price expectations for the next six months held steady.

Factories Report Slightly Positive Growth in January

The month-over-month composite index was 5 in January, similar to 6 in December, and lower than 17 in November (Table 1). The composite index is an average of the production, new orders, employment, supplier delivery time, and raw materials inventory indexes. The slow and steady increase in factory activity was driven by durable goods producers, particularly wood products, fabricated metals, electrical equipment and appliances, and furniture manufacturing. Month-over-month indexes were somewhat mixed. The production index jumped back into positive territory, while the order backlog index turned negative for the first time since June 2017. Most year-over-year factory indexes eased from the previous month, and the composite index decreased from 38 to 31. Future factory activity expectations remained solid. The future composite index eased slightly from 22 to 18, while the future production index increased.

Special Questions

This month contacts were asked special questions about how the partial federal government shutdown has affected their business, and how credit conditions have changed over the past year. Nearly 17 percent of manufacturing contacts reported negative effects from the federal government shutdown on their business (Chart 3). Of the firms that reported negative effects from the shutdown, most noted permit delays or trade disruptions due to federal agencies being closed. Over the past year, more than 13 percent of firms reported that access to credit had increased while only seven percent of firms said access had decreased (Chart 4). However, 54 percent of contacts reported that the cost of credit increased over the past year.

Selected Manufacturing Comments

"Our business is more impacted by the tension with China and tariffs than with the government shutdown. Prices of steel and plastic have increased by 30-40% and 25% tariffs are putting us in the RED."

"Tariffs are affecting sales at the consumer end. We are reducing our work force as sales have slowed due to higher costs."

"Labor is still the issue in the plant. [There is a] shortage of non-skilled laborers."

"Overall, our business volumes have remained strong. International business was up again in 2018, now at 16% of our business."

"We are continuing to work towards increasing our capacity, although significant expansion takes at least a year. We are moving at a very measured pace so that we aren't over-exposed if there is a substantial change in the economic / business environment. We are seeing upward pressures on wages."

"There are a lot of uncertainties floating around - tariffs, shutdown, political, etc. Settling some of these, especially around tariffs, will help with business confidence."

"We are debt free but the interest rates impact our customers. We hope to see a stabilization in the economy with more people entering the workforce and the resulting wages supporting continued growth."

"We are unable to receive data we normally obtain from federal offices due to the federal government shutdown."

"If the shutdown begins to hurt the general economy or overall consumer confidence we will be negatively impacted."

"Since the federal government shutdown, there are fewer customer with expendable income, impacting retail sales which impacts our wholesale sales."

"As yet, we've seen no effect from the federal government shutdown but expect to later in the quarter."

"We cannot export due to federal government agencies not at work."

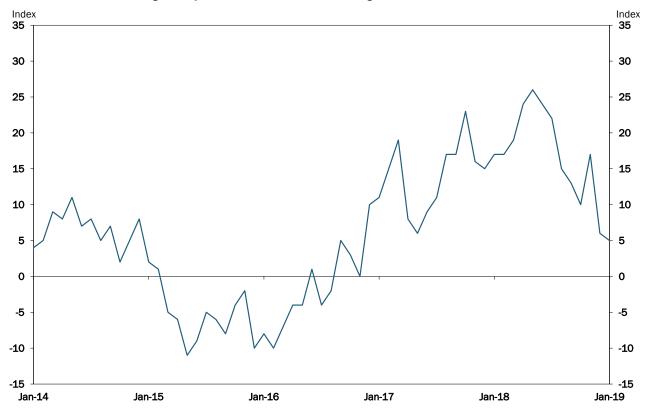
Table 1. Summary of Tenth District Manufacturing Conditions, January 2019

| | | | ry vs. Deo (percent) | | | January vs. Year Ago (percent)* | | | | Expected in Six Months (percent)* | | | | | |
|--------------------------------------|----------|--------|-------------------------|--------|---------|------------------------------------|--------|----------|--------|-----------------------------------|--------|----------|--------|---------|--|
| | | No | | Diff | SA | | No | | Diff | | No | | Diff | SA | |
| Plant Level Indicators | Increase | Change | Decrease | Index^ | Index*^ | Increase | Change | Decrease | Index^ | Increase | Change | Decrease | Index^ | Index*^ | |
| Composite Index | | | | 3 | 5 | | | | 31 | | | | 19 | 18 | |
| Production | 31 | 35 | 34 | -2 | 2 | 49 | 27 | 23 | 26 | 49 | 30 | 20 | 29 | 33 | |
| Volume of shipments | 34 | 33 | 33 | 1 | 6 | 48 | 24 | 29 | 19 | 51 | 28 | 21 | 31 | 30 | |
| Volume of new orders | 35 | 30 | 35 | 0 | 1 | 52 | 24 | 24 | 28 | 46 | 35 | 19 | 27 | 25 | |
| Backlog of orders | 23 | 41 | 35 | -12 | -13 | 42 | 35 | 23 | 19 | 29 | 54 | 17 | 12 | 17 | |
| Number of employees | 22 | 59 | 19 | 2 | 7 | 53 | 33 | 15 | 38 | 38 | 49 | 13 | 26 | 22 | |
| Average employee workweek | 20 | 60 | 20 | 0 | 7 | 32 | 56 | 13 | 19 | 25 | 61 | 14 | 10 | 10 | |
| Prices received for finished product | 26 | 70 | 5 | 21 | 23 | 61 | 30 | 9 | 53 | 46 | 46 | 8 | 38 | 40 | |
| Prices paid for raw materials | 32 | 59 | 10 | 22 | 23 | 79 | 11 | 10 | 69 | 57 | 30 | 13 | 44 | 49 | |
| Capital expenditures | | | | | | 44 | 39 | 18 | 26 | 45 | 44 | 12 | 33 | 33 | |
| New orders for exports | 10 | 71 | 19 | -9 | -10 | 14 | 69 | 17 | -4 | 13 | 71 | 17 | -4 | -4 | |
| Supplier delivery time | 17 | 79 | 4 | 14 | 14 | 32 | 62 | 6 | 25 | 18 | 74 | 8 | 10 | 13 | |
| Inventories: Materials | 28 | 46 | 26 | 2 | 4 | 50 | 36 | 14 | 36 | 26 | 51 | 23 | 3 | -2 | |
| Inventories: Finished goods | 29 | 48 | 24 | 5 | 8 | 44 | 40 | 16 | 27 | 24 | 50 | 26 | -1 | -5 | |

^{*}Percentage may not add to 100 due to rounding.

Note: The January survey was open for a six-day period from January 16-22, 2018 and included 83 responses from plants in Colorado, Kansas, Nebraska, Oklahoma, Wyoming, northern New Mexico, and western Missouri.

Chart 1. Manufacturing Composite Index vs. a Month Ago



[^]Diffusion Index. The diffusion index is calculated as the percentage of total respondents reporting increases minus the percentage reporting declines.

^{*^}Seasonally Adjusted Diffusion Index. The month vs. month and expected-in-six-months diffusion indexes are seasonally adjusted using Census X-12.

Chart 2. Special Question: How has the federal government shutdown impacted your business?

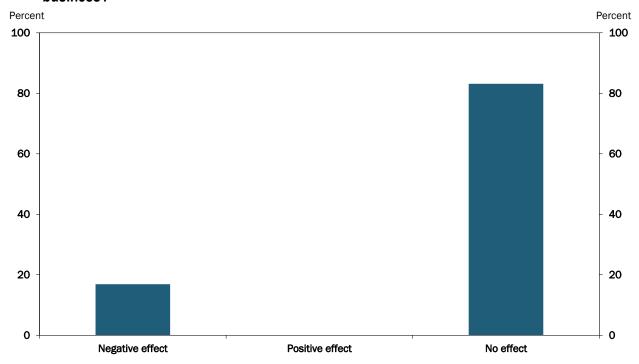


Chart 3. Special Question: Over the past year, how have your firm's credit conditions changed?

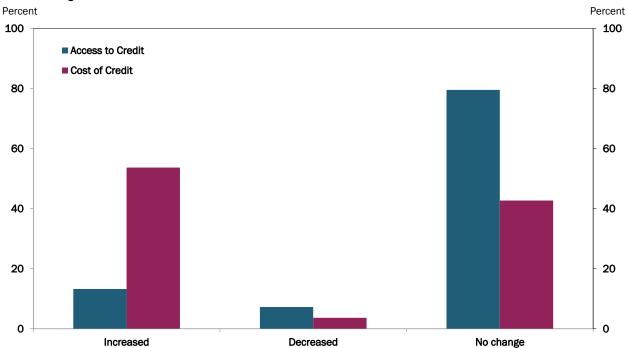


Table 2 Historical Manufacturing Survey Indexes

| nistorical manufacturing Survey if | | | | | | | | | | | | | |
|--|----------|--------|--------|----------|--------|--------|--------|--------|--------|--------|--------|--------|----------|
| | Jan'18 | Feb'18 | Mar'18 | Apr'18 | May'18 | Jun'18 | Jul'18 | Aug'18 | Sep'18 | Oct'18 | Nov'18 | Dec'18 | Jan'19 |
| Versus a Month Ago | | | | | | | | | | | | | |
| (seasonally adjusted) | | | | | | | | | | | | | |
| Composite Index | 17 | 17 | 19 | 24 | 26 | 24 | 22 | 15 | 13 | 10 | 17 | 6 | 5 |
| Production | 16 | 20 | 24 | 29 | 36 | 29 | 22 | 10 | 12 | 8 | 27 | -13 | 2 |
| Volume of shipments | 14 | 22 | 15 | 32 | 37 | 31 | 22 | 17 | 2 | 14 | 33 | 3 | 6 |
| Volume of new orders | 15 | 16 | 3 | 32 | 32 | 25 | 20 | 13 | 13 | 9 | 22 | 7 | 1 |
| Backlog of orders | 18 | 13 | 14 | 26 | 24 | 12 | 11 | 9 | 7 | 7 | 19 | 9 | -13 |
| Number of employees | 19 | 22 | 24 | 24 | 22 | 23 | 25 | 15 | 3 | 10 | 9 | 10 | 7 |
| Average employee workweek | 3 | 10 | 13 | 12 | 21 | 23 | 12 | 1 | 4 | 5 | 5 | 3 | 7 |
| Prices received for finished product | 21 | 25 | 23 | 27 | 22 | 23 | 25 | 25 | 23 | 20 | 26 | 8 | 23 |
| Prices paid for raw materials | 35 | 48 | 52 | 49 | 50 | 47 | 50 | 44 | 44 | 37 | 45 | 34 | 23 |
| Capital expenditures | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| New orders for exports | 6 | 3 | 2 | 1 | 8 | 5 | 5 | 0 | 2 | 2 | 5 | -6 | -10 |
| Supplier delivery time | 20 | 16 | 30 | 17 | 22 | 21 | 27 | 18 | 17 | 9 | 10 | 7 | 14 |
| Inventories: Materials | 14 | 11 | 12 | 18 | 19 | 24 | 17 | 17 | 18 | 11 | 14 | 19 | 4 |
| Inventories: Finished goods | 6 | 6 | 5 | 6 | 11 | 15 | 10 | 9 | 10 | 8 | 11 | 12 | 8 |
| 5 to 10 to 1 | | | | | | | | | | | | | |
| Versus a Year Ago | | | | | | | | | | | | | |
| (not seasonally adjusted) | | | | | | | | | | | | | |
| Composite Index | 35 | 38 | 37 | 36 | 45 | 43 | 44 | 37 | 41 | 45 | 40 | 38 | 31 |
| Production | 40 | 51 | 45 | 40 | 56 | 45 | 48 | 34 | 44 | 54 | 39 | 35 | 26 |
| Volume of shipments | 39 | 54 | 36 | 34 | 56 | 51 | 44 | 32 | 42 | 50 | 47 | 39 | 19 |
| Volume of new orders | 37 | 55 | 44 | 43 | 54 | 53 | 49 | 44 | 46 | 57 | 46 | 37 | 28 |
| Backlog of orders | 42 | 47 | 31 | 38 | 41 | 35 | 43 | 35 | 41 | 40 | 34 | 35 | 19 |
| Number of employees | 31 | 39 | 37 | 35 | 49 | 48 | 47 | 33 | 36 | 49 | 49 | 46 | 38 |
| Average employee workweek | 30 | 28 | 23 | 28 | 37 | 44 | 33 | 25 | 24 | 30 | 30 | 31 | 36 19 |
| Prices received for finished product | 49 | 51 | 49 | 60 | 56 | 60 | 60 | 50 | 56 | 60 | 61 | 56 | 53 |
| Prices paid for raw materials | 65 | 71 | 74 | 74 | 77 | 79 | 86 | 67 | 79 | 78 | 75 | 79 | 55 69 |
| Capital expenditures | | 37 | 19 | | 33 | 32 | 39 | 43 | 47 | 30 | 48 | 43 | |
| New orders for exports | 34 15 | 18 | 19 | 26 10 | 13 | 7 | 13 | 9 | 11 | 11 | 20 | 10 | 26 -4 |
| Supplier delivery time | | | | | 37 | 31 | 42 | | 35 | | | | 25 |
| • | 27 | 20 | 30 | 28 | | | | 39 | | 27 | 23 | 26 | |
| Inventories: Materials | 38 | 23 | 30 | 32 | 28 | 36 | 32 | 34 | 45 | 37 | 42 | 49 | 36 |
| Inventories: Finished goods | 15 | 18 | 19 | 12 | 24 | 26 | 23 | 30 | 31 | 21 | 33 | 34 | 27 |
| 5 | | | | | | | | | | | | | |
| Expected in Six Months | | | | | | | | | | | | | |
| (seasonally adjusted) | | | | | | | | | | | | | |
| Composite Index | 31 | 36 | 32 | 31 | 25 | 35 | 33 | 29 | 27 | 21 | 18 | 22 | 18 |
| Production | 42 | 55 | 43 | 44 | 30 | 49 | 46 | 42 | 37 | 37 | 28 | 24 | 33 |
| Volume of shipments | 36 | 47 | 43 | 45 | 39 | 48 | 48 | 39 | 34 | 34 | 27 | 25 | 30 |
| Volume of new orders | 37 | 47 | 41 | 33 | 28 | 42 | 37 | 36 | 35 | 35 | 26 | 23 | 25 |
| Backlog of orders | 28 | 31 | 30 | 27 | 24 | 25 | 27 | 18 | 18 | 25 | 10 | 7 | 17 |
| Number of employees | 34 | 39 | 36 | 35 | 35 | 36 | 40 | 33 | 29 | 16 | 23 | 37 | 22 |
| Average employee workweek | 20 | 23 | 17 | 22 | 13 | 30 | 13 | 15 | 14 | 9 | 13 | 17 | 10 |
| Prices received for finished product | 44 | 51 | 47 | 50 | 45 | 41 | 43 | 28 | 43 | 39 | 30 | 41 | 40 |
| Prices paid for raw materials | 60 | 69 | 69 | 65 | 65 | 66 | 67 | 41 | 57 | 43 | 42 | 50 | 49 |
| Capital expenditures | 35 | 35 | 35 | 36 | 33 | 35 | 37 | 29 | 35 | 16 | 26 | 33 | 33 |
| New orders for exports | 18 | 15 | 13 | 11 | 11 | 8 | 9 | 9 | 14 | 9 | 20 | 9 | -4 |
| Supplier delivery time | 27 | 19 | 22 | 26 | 27 | 19 | 26 | 20 | 18 | 13 | 9 | 17 | 13 |
| Inventories: Materials | 17 | 20 | 20 | 18 | 6 | 29 | 15 | 14 | 15 | 5 | 6 | 7 | -2 |
| Inventories: Finished goods | 18 | 11 | 14 | 10 | 3 | 23 | 7 | 10 | 9 | -4 | 8 | 9 | -5 |
| · | | | | | | | | | | | | | |