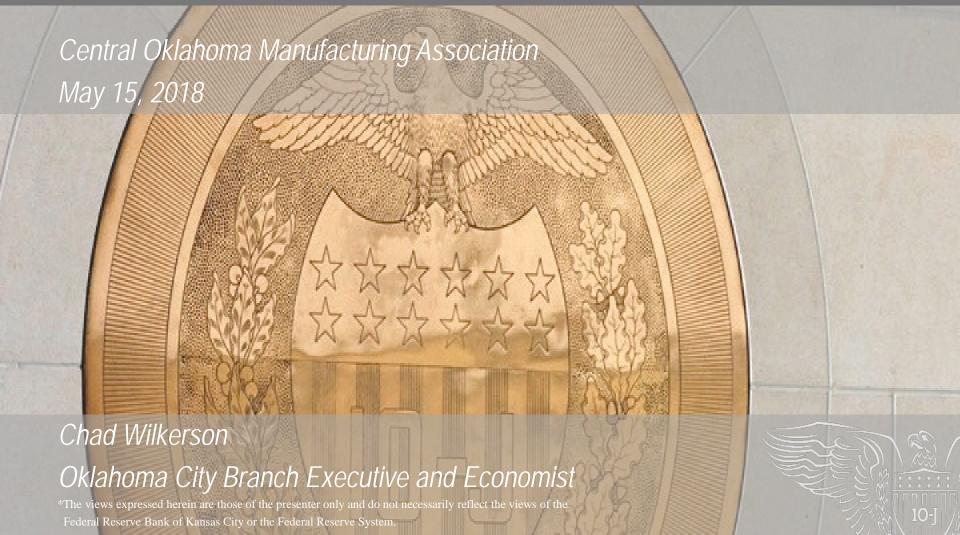
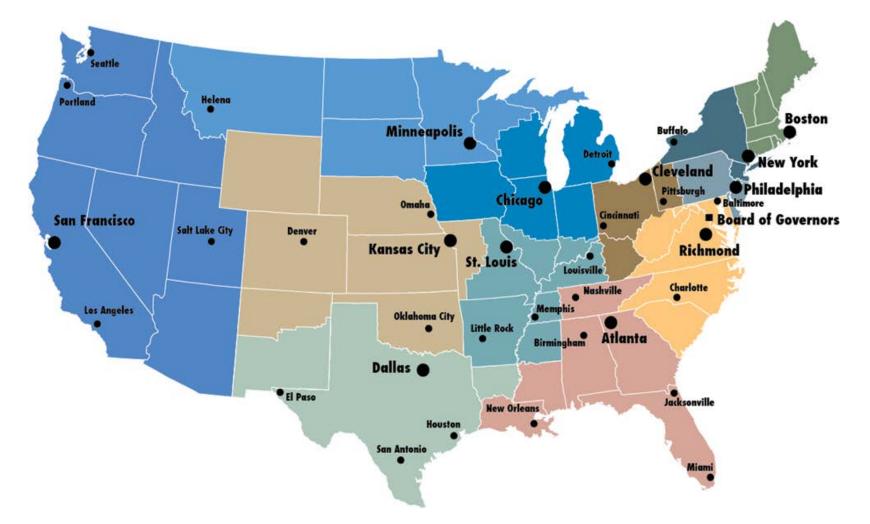
U.S. and Oklahoma Economic Outlook



Structure & Functions of the Federal Reserve



The "Fed" consists of three main entities:

- Board of Governors: 7 members appointed by U.S. President
- Federal Reserve Banks: 12 total; semi-independent by design
- Federal Open Market Committee: 19 members; 12 voting

Primary responsibility areas:

- Monetary policy
- Bank regulation
- Financial services

The Oklahoma City Branch of the Federal Reserve Bank of Kansas City

Functions and purposes – 45 staff

- Research on U.S. and Oklahoma economies; energy and manufacturing sectors
- Economic and financial education outreach, including to low/moderate income
- Examinations of Oklahoma financial institutions (~50 banks, ~175 holding cos.)

2018 OKC Fed Branch Board of Directors

- Clint Abernathy (chair), Owner, Abernathy Farms, Inc., Altus
- Susan Chapman Plumb, Board Chair & CEO, Bank of Cherokee County, Tahlequah
- Michael Coffman, CEO (retired), Panhandle Oil & Gas, Inc., Oklahoma City
- Tina Patel, Co-Owner & CFO, Promise Hotels, Tulsa
- Chris Turner, President & CFO, First State Bank, Oklahoma City
- Katrina Washington, Owner/Broker, Stratos Realty, Oklahoma City
- Dana Weber, Vice-Chair & CEO, Webco Industries, Sand Springs

Oklahomans on Kansas City Fed head office Board

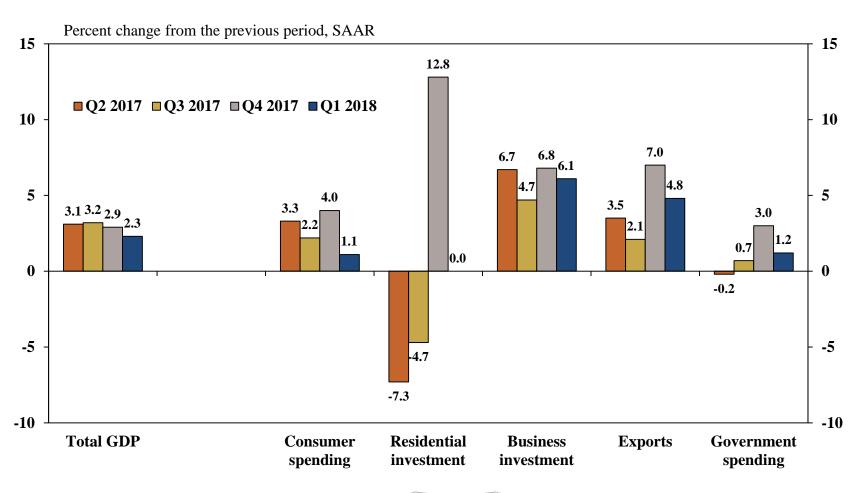
- Rose Washington (chair), Exec. Director, Tulsa Econ. Dev. Corp., Tulsa
- Doug Stussi, EVP & CFO, Love's Travel Stops & Country Stores, OKC

The U.S. Economy and Monetary Policy



U.S. GDP growth slowed slightly in the first quarter, but still remained solid overall

Growth in Components of Real GDP

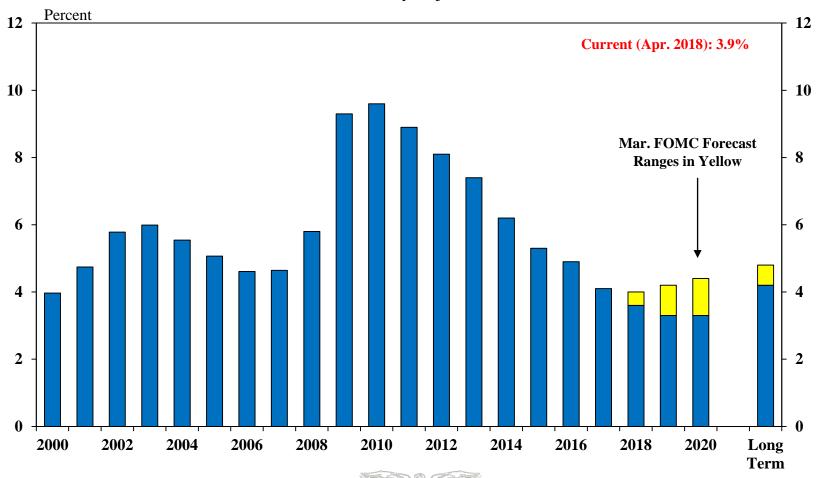




"The [FOMC] expects that, with further...adjustments... in...policy...labor market conditions will remain strong"

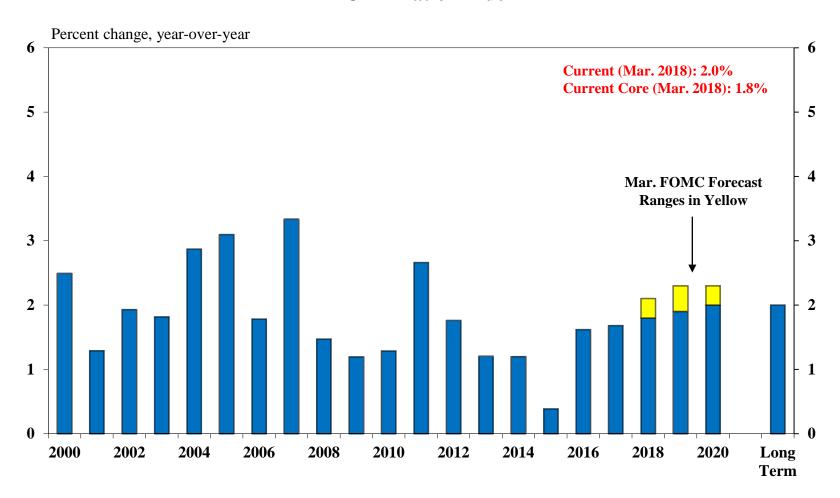
Unemployment Rate

Seasonally Adjusted



"Inflation on a 12-month basis is expected to run near the [FOMC's] symmetric 2 percent objective over the medium term."

PCE Inflation Index

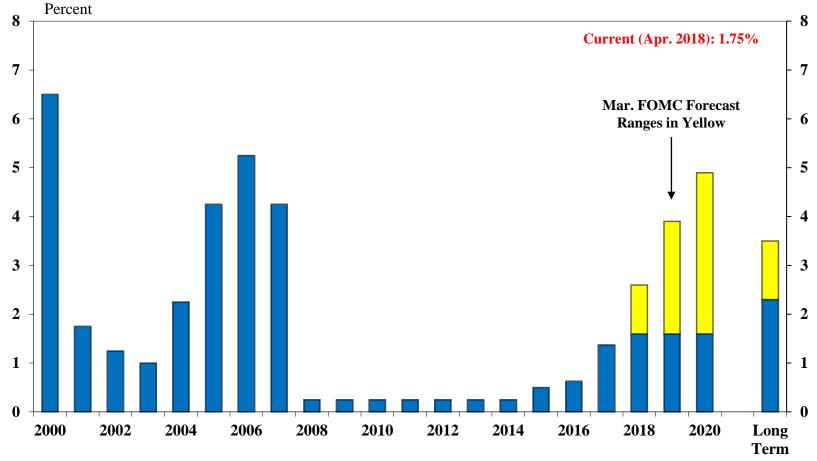




"The [FOMC] expects that economic conditions...will warrant further gradual increases in the federal funds rate."

Federal Funds Rate

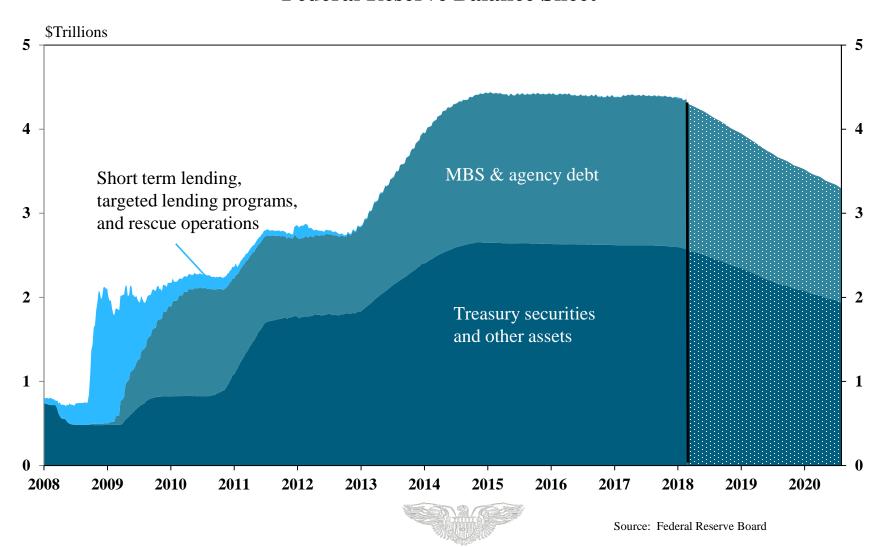
Year-end target





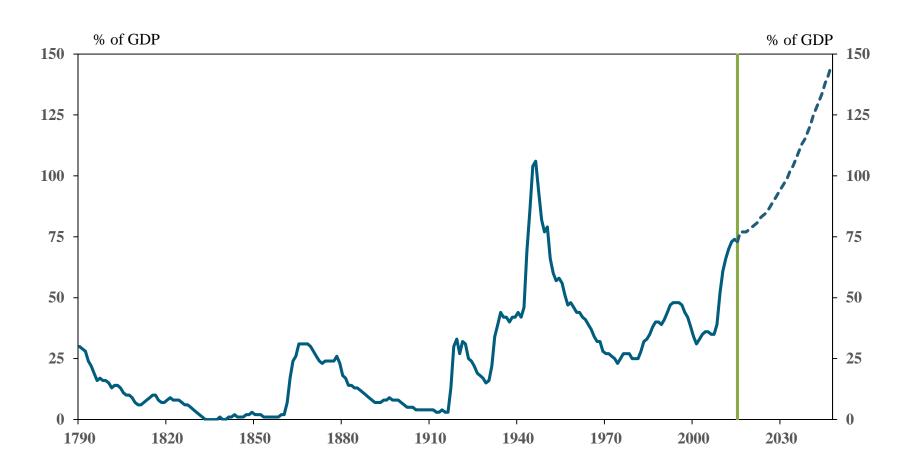
The Fed has also begun to reduce its balance sheet, and the normalization will be gradual

Federal Reserve Balance Sheet



U.S. debt has been rising and is projected to rise further

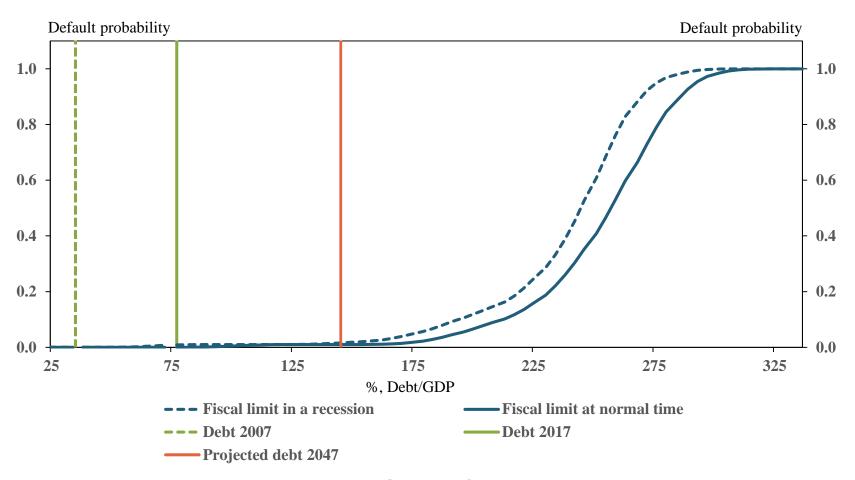
U.S. Federal Debt Held by the Public





The risk of U.S. default still seems low, even in the longer run

Government Debt Projections – United States



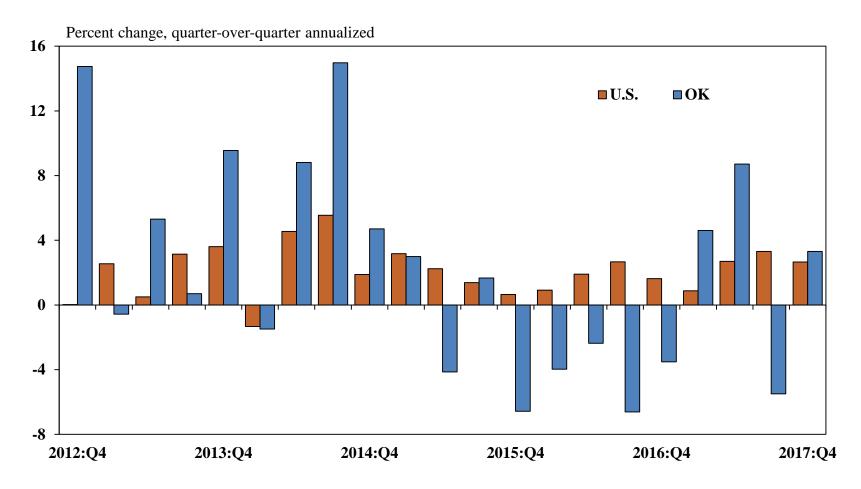


Trends in the Oklahoma Economy



OK GDP has recovered from its downturn of 2015-16, and overall grew similarly as the nation in 2017

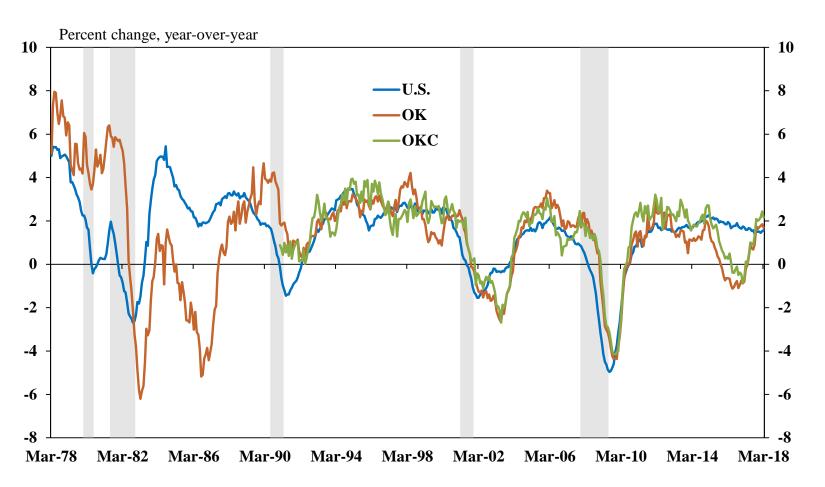
Real Gross Domestic Product





Employment is now growing faster than the nation after lagging the most since the '80s in 2015-16

Payroll Employment Growth

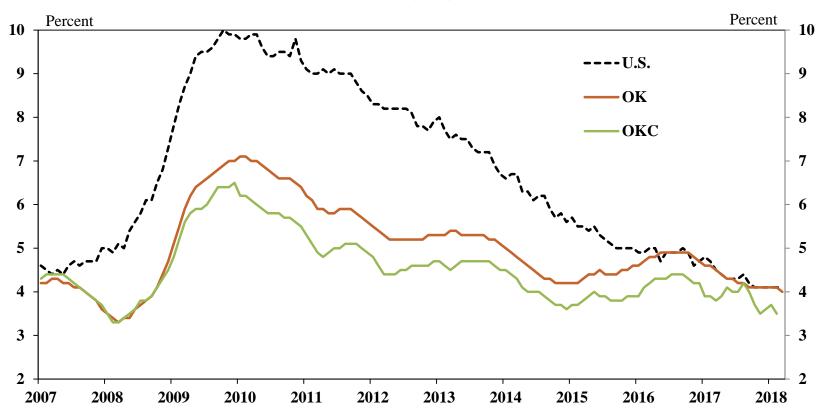




Unemployment has come down across the state and is well below the national average in the OKC metro

Unemployment rates

Seasonally Adjusted

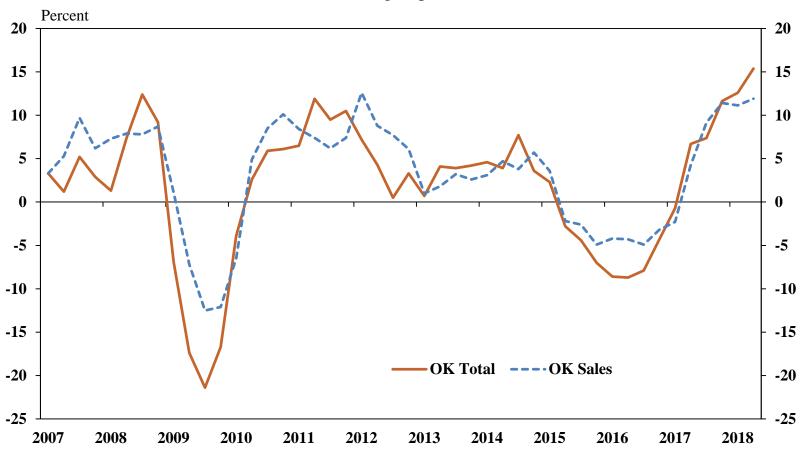




Tax revenues are also growing strongly, after several years that remain challenges for the Legislature

Oklahoma State Tax Revenues

Q2-18 through April

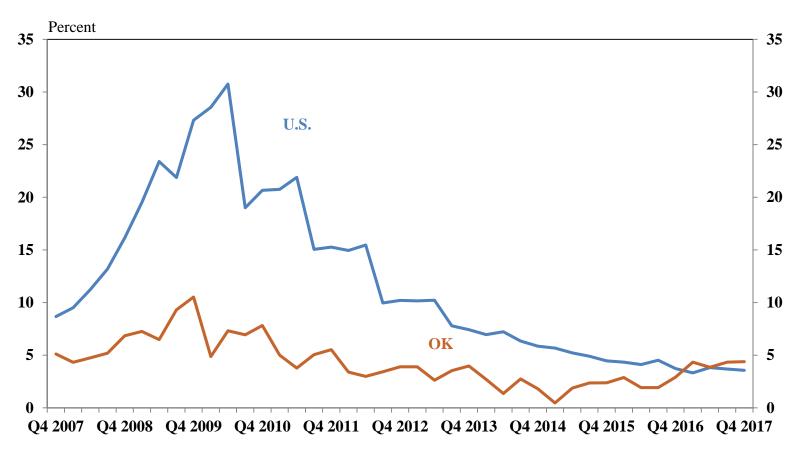




Banking conditions in Oklahoma also remain very good despite the 2015-16 economic slowdown

Share of Banks Not Making a Profit

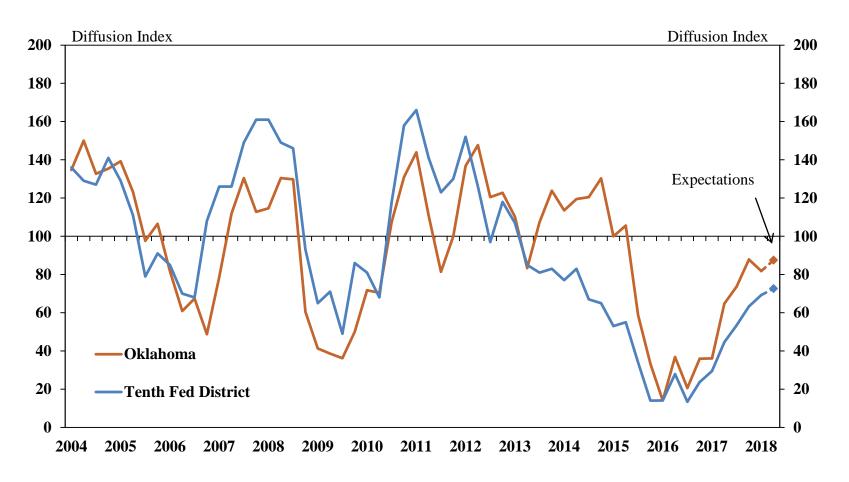
Commercial Banks





The Oklahoma agriculture sector has shown some signs of stabilizing, with expectations up slightly

Farm Income Indexes

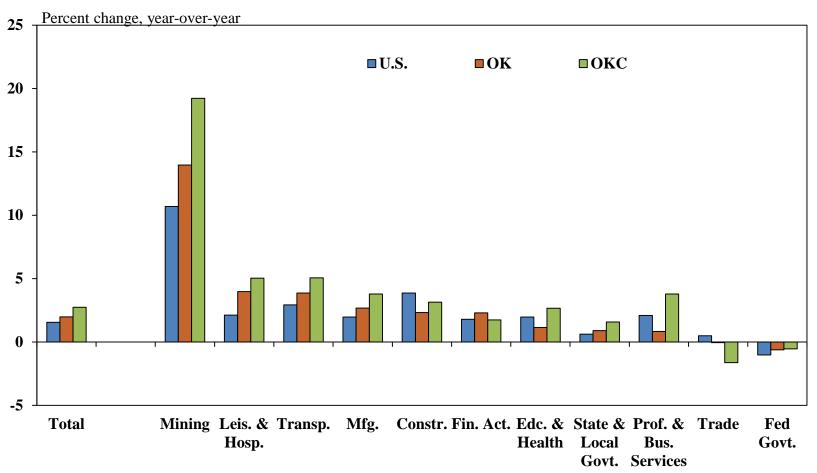




Job gains have so far been led by growth in the mining sector, but manufacturing has also had solid gains

Oklahoma Job Growth by Industry

Mar-18

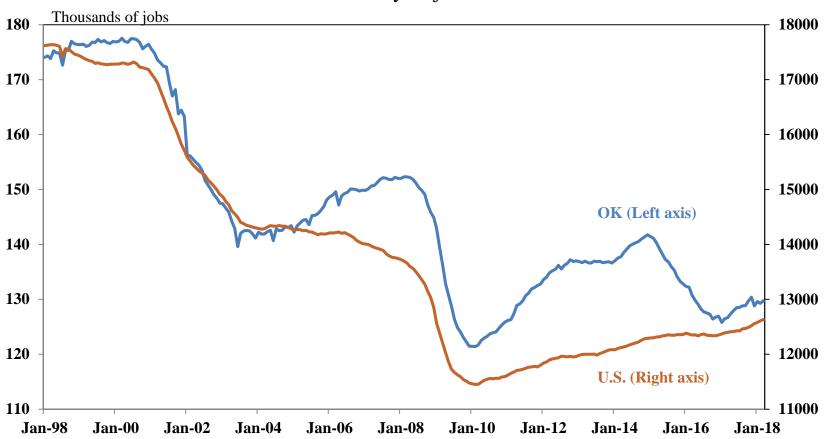




Manufacturing jobs in the state have increased slightly the past few months following a decline

Manufacturing Employment,

Seasonally Adjusted

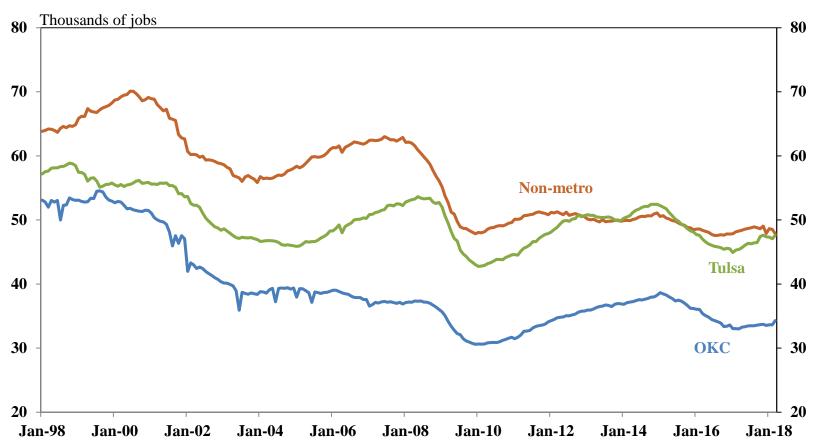




Most of the increases have been in metro areas, with non-metro relatively flat over the past decade

Oklahoma Manufacturing Employment by Metro Area,

Through March 2018, Seasonally Adjusted





Despite trade fears, regional factory activity has continued to rise strongly in recent months

Manufacturing Composite Indexes,

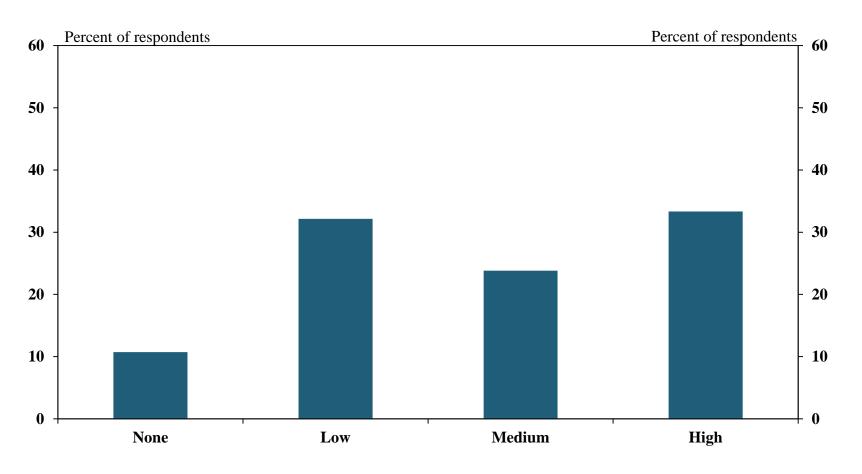
Seasonally Adjusted Diff. Index Diff. Index **70** 70 6-month **65** 65 expectations **60** 60 55 55 **50 50** Tenth Fed **45** 45 District 40 40 **35** 35 **30 30** Apr-08 Apr-15 Apr-09 Apr-10 Apr-11 Apr-12 Apr-13 Apr-14 **Apr-16** Apr-17 Apr-18



Source: ISM, FRBKC

Manufacturers anticipated some effects from proposed tariffs, but most expected the severity to be low/medium

Manufacturers' Anticipated Effect of Steel/Aluminum Tariffs

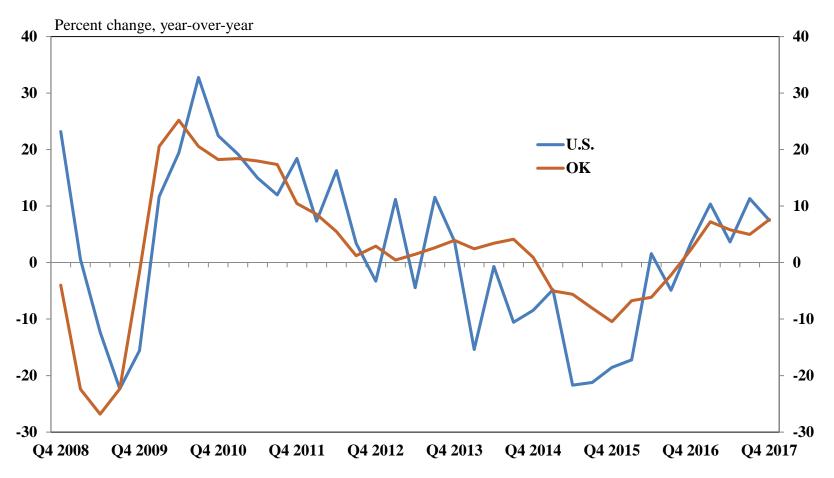




Source: FRBKC

In other positive news, exports remained favorable in both Oklahoma and the U.S. last year

Total Export Value

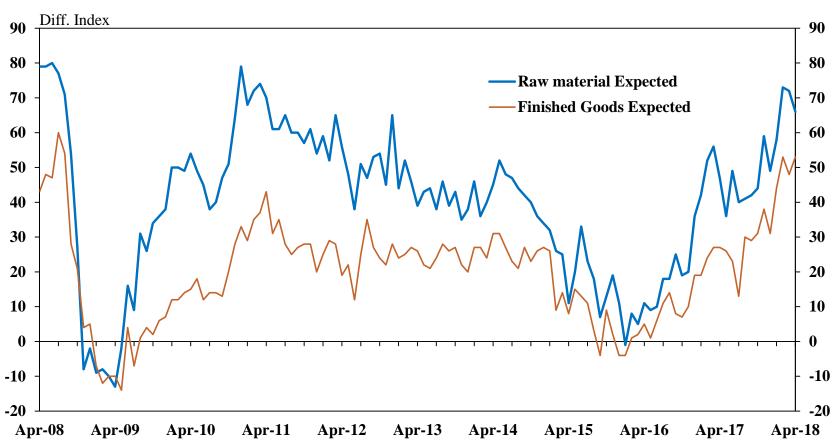




Manufacturing prices remain elevated, with a marked increase in selling prices recently

Manufacturing Price Expectations,

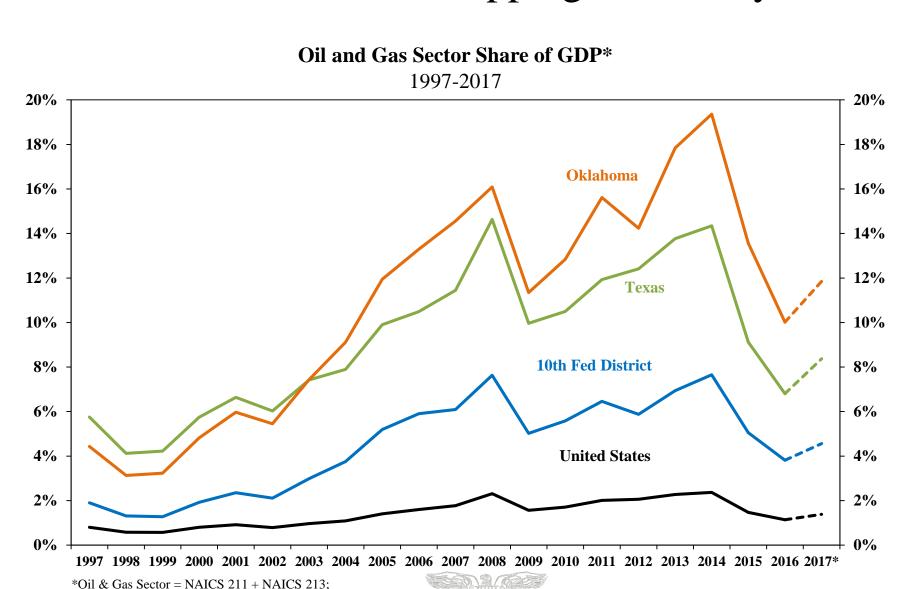
Six-months ahead, Seasonally Adjusted





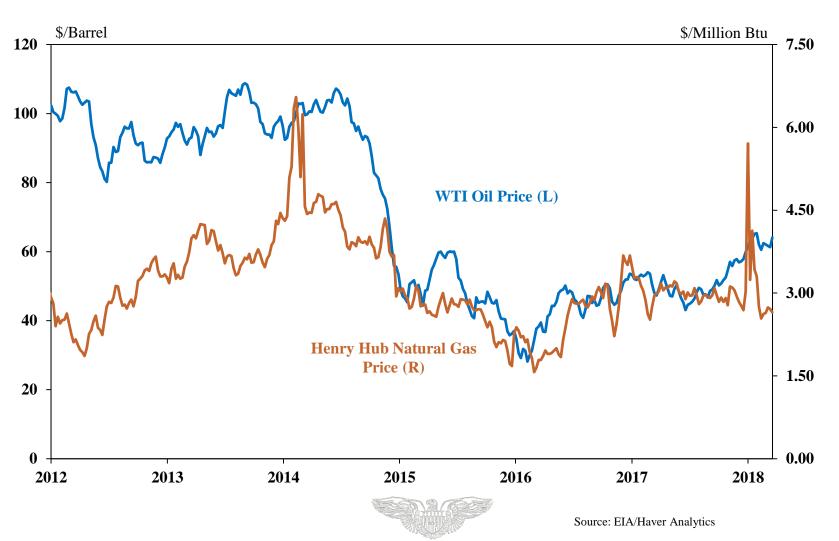
Source: FRBKC

The oil and gas sector remains especially sizable in the state, even after dropping in recent years



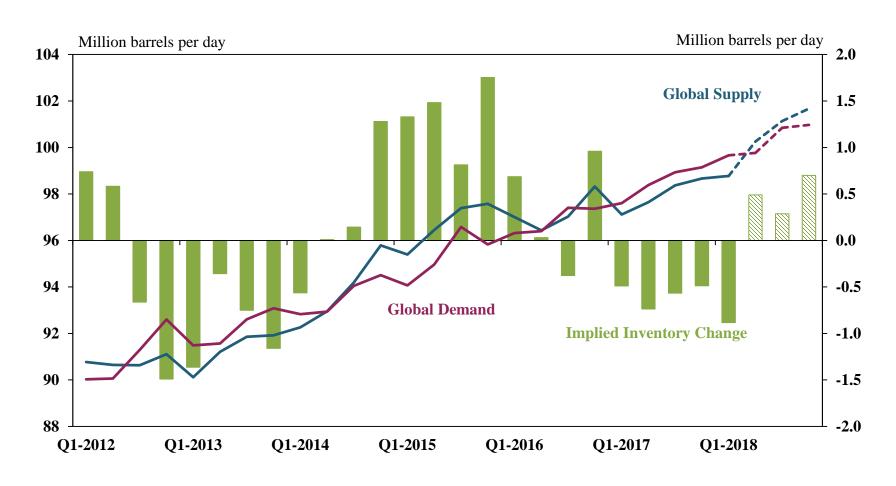
Oil prices have continued to rise since mid-2017, while natural gas prices have mostly trended down

WTI vs. Henry Hub Spot Prices



World oil demand has now exceeded supply for five straight quarters, pushing down global oil inventories

Global Supply and Demand

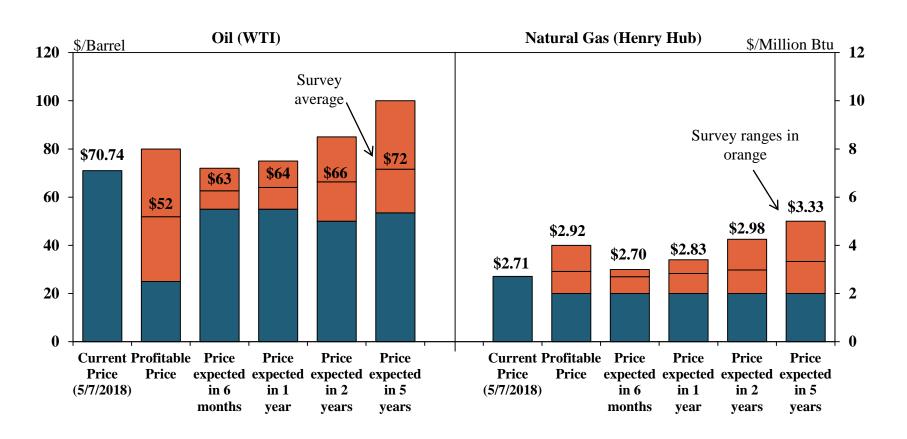




Source: EIA

Most firms can profitably drill for oil in the areas they are active, while natural gas may be another story

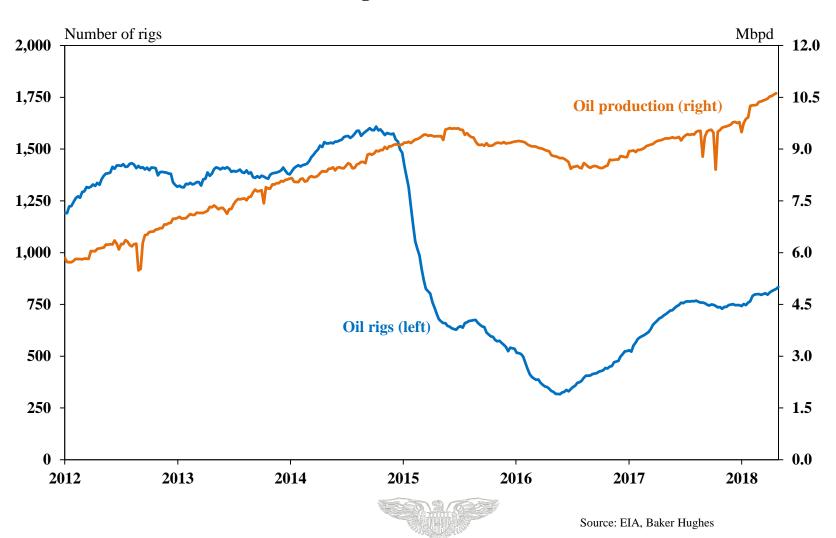
Energy Survey Oil & Gas Prices





But it takes a lot fewer rigs—and workers—to produce lots of oil than it did just a few years ago

U.S. Oil Rig Count vs. Oil Production



Summary

- The U.S. economy continues to grow, and the Fed has been raising interest rates.
- The Oklahoma economy was hurt by low oil and gas prices, but now is growing solidly.
- Strong productivity growth in the oil and gas sector could potentially limit future job growth



Questions?

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