INVESTMENT CONNECTION

COMMUNITY DEVELOPMENT INVESTMENT AND LENDING PARTNERSHIP

FEDERAL RESERVE BANK OF KANSAS CITY
Denver / Oklahoma City / Omaha

INVESTMENT CONNECTION: RURAL INVESTMENTS

11:30	Arrival and lunch buffet
11:50	Welcome
12:00	Kansas & Missouri economic outlook
12:35	Proposal presentations
1:05	Panel discussion
1:50	Q&A
2:00	Program concludes

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VIEWS EXPRESSED DO NOT REPRESENT
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THE FEDERAL RESERVE SYSTEM

ECONOMIC OUTLOOK

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The views herein are those of the presenter and do not necessarily reflect those of the Federal Reserve Bank of Kansas City or the Federal Reserve System

Receive Regular Updates

For more analysis of the regional economy, subscribe to receive e-mail alerts from the KANSAS CITY FED.

www.KansasCityFed.org/ealert

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Mission: To provide nourishment and hope in Northwest Missouri and Northeast Kansas by engaging the region in the fight to end hunger

Driving Nutrition Forward

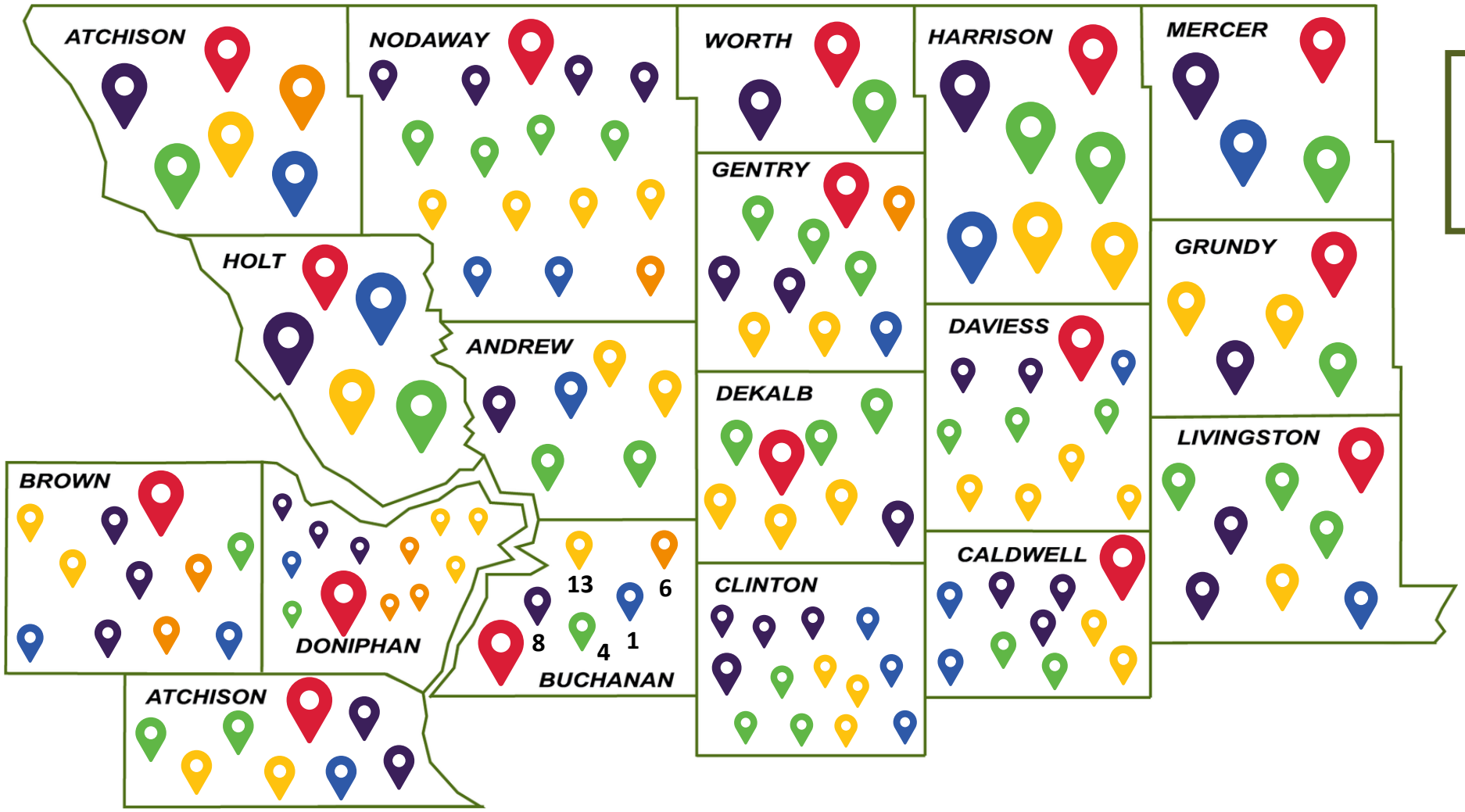
Expanding Access to Healthy Food Across Northwest Missouri and Northeast Kansas

Second Harvest Community Food Bank

Partner Food Bank of Feeding America

Food Distribution Footprint

SERVING 18 COUNTIES IN NORTHWEST MISSOURI AND NORTHEAST KANSAS



Map the Meal Gap

- *44,340 Food Insecure Neighbors*
- *1 in 6 Overall*
- *1 in 5 Children (11,500 Total)*
- *52.1% fall above SNAP threshold of 130%*

Key

- *Agency Partner Pantry*
- *Fresh Mobile Pantry Site*
- *No Hunger Summer Site*
- *Partner Schools*
- *Senior Box Agency*
- *Poverty levels are higher than 10%*

Second Harvest
COMMUNITY FOOD BANK



Our FY26 Delivery Impact

- Distributed 6.1M lbs. of food
- 5.3M meals provided
- 53,000 individuals served
- 2.5M pound fresh produce delivered
- 1032 deliveries/year
- 45+ Agency Partner deliveries
- 45+ school partnerships
- 25-30 Mobile Food Pantries monthly

Second Harvest
COMMUNITY FOOD BANK

Listening to our Neighbors

Requesting fresh fruits, vegetables, lean proteins and dairy!

Current Fleet

Year	Model	Miles	Cooling Hours	Primary Use
2021	Kenworth T300	122,847	1636	Mobile Food Pantry
2018	Kenworth T300	225,474	2087	Mobile Food Pantry
2018	Kenworth T300	133,673	1636	Partner Agency Dist.

Challenges

- Older fleet with increased mechanical issues; recently removed an older truck from service
- Increased strain on remaining fleet
- Recently invested in a 11,500 cooler expansion, but we don't have the capacity to move product as quickly
- Limits opportunity to expand deliveries and serve more people







Expected Outcomes

Increase Access to Healthy Food
·More fresh produce, dairy, and protein
·Greater food quality and variety

Expand Service Capacity
·Additional agency deliveries and Mobile Pantry
·Greater reach into underserved rural areas

Improve Reliability
·Fewer service disruptions
··Longer vehicle lifespan across the fleet

Measures of Success

Tracking our Success
·Pounds of food distributed
··County-by-county performance

Monitoring Process
·Weekly distribution reviews
·Quarterly Feeding America reporting
·Adjusting plans to meet need









Help us Drive Nutrition Forward with a $250,000 investment for new refrigerated truck.

HCC NETWORK

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Chief Executive Officer
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HCC Network – Buckner Expansion

HCC Network
Medical • Dental • Behavioral Health

A community infrastructure investment to expand safety-net primary, dental and behavioral health access in rural West Central Missouri

$10M
Capital support request

8,000 SF
New facility target

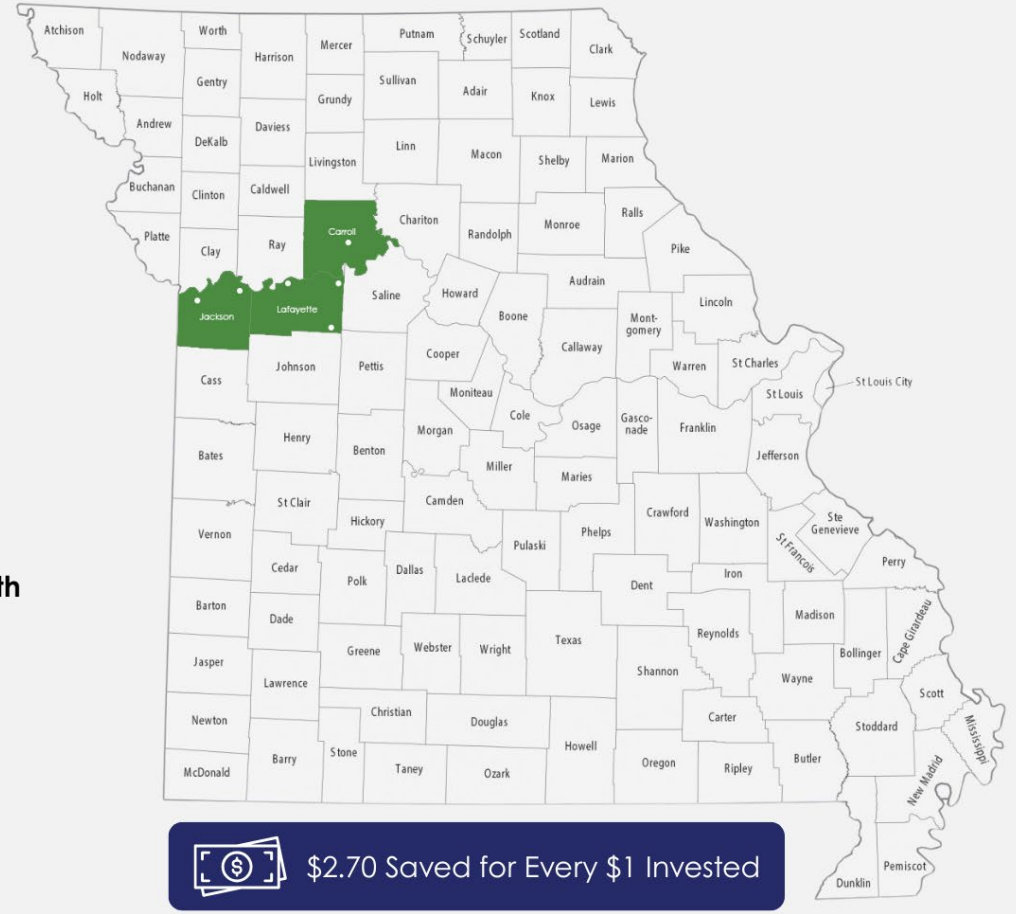
3 acres
Commercial site plan

Medical
3,941 Patients
10, 558 Visits

Dental
4,514 Patients
10,016 Visits

Behavioral Health
297 Patients
1,988 Visits

6 HCC Network Health Centers



$2.70 Saved for Every $1 Invested

Sources: HCC Investment Connection Proposal; HCC 2024 Community Benefit Report.

THE NEED

Buckner Healthcare infrastructure reset

The clinic has been in slow decline, while local need for affordable care continues to grow

30.8%
Service area population below 200% FPL

26,838
People likely unserved or underserved

42.4%
Public school students eligible for free/reduced lunch

Shortage Pressure

The region carries primary care, dental, and mental health HPSA designations, including HCC FQHC scores of **21/25/21**.

Facility Pressure

HCC continues investing in maintenance and upkeep of a clinic that no longer fits the future access model

Access Pressure

Expansion supports more safety-net primary care, oral health, behavioral health and coordinated support services

924 New Patients Established

1,397 Extended Hour Visits

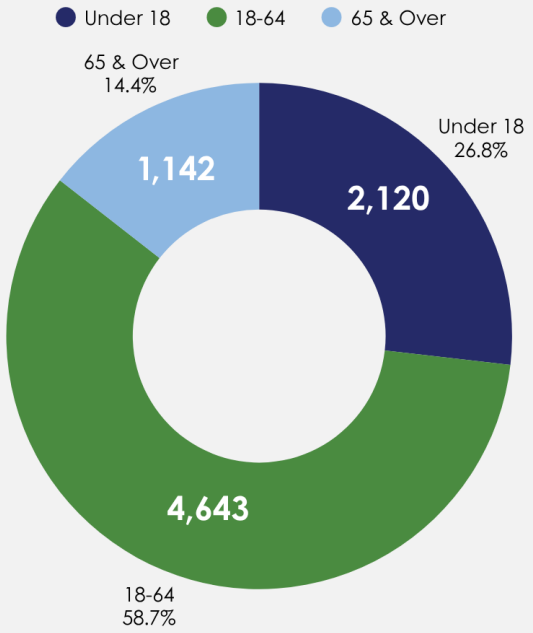
885 Well Visits

840 Telehealth Visits

575 School-Based Patients

Patients & Reach

Total Patients - 7,905



Sources: HCC Investment Connection Proposal; HCC 2024 Community Benefit Report.

THE SOLUTION

A Larger, integrated clinic built for tomorrow's care model

The new Buckner facility doubles the clinic footprint and brings clinical support and community-facing services into a modern setting

1

Site Control

3-5 acres within Buckner city limits

2

Buildout

New 8,000 SF Facility, clinical and support space

3

Care expansion

Primary, dental/oral health, behavioral health and community services

4

Care expansion

Reduce wait times, improve coordination and ease hospital/ED pressure

Fund use

Construction – site development – clinical/support space - equipment

Prepared with IFF feasibility, financial and market assessment

Known implementation partners:

- HJM Architects
- Lytle Construction
- Equity Bank

Project team has a track record of completing HCC projects on time and on budget

Sources: HCC Investment Connection Proposal

THE RETURN

Investment in access also strengthens the local economy

HCC's current community benefit profile shows the kind of measurable value the Buckner expansion can extend.

HCC Network
Medical • Dental • Behavioral Health

$2.70
Saved for every $1 invested

$34.8M
Jobs-related economic impact

$10.7M
ED visits costs avoided

Why funders should care

The project aligns healthcare access, workforce, economic stability and responsible use of federal and private capital

Why communities feel it

Families stay connected to care closer to home while hospitals and emergency departments carry less avoidable burden.

Quality & Cost Savings

$10,691,640 Emergency Department Visit Costs avoided

10,482 Potential Emergency Department Visits Reduced

$2,519,124 In-Patient Re-admission costs avoided

186 In-Patient Re-admission visits reduced

Savings to Medicaid

$879,631

Lower costs for Medicaid Patients

24%

Jobs & Economic Impact

$22,314,907 Community Spending

$12,260,938 Direct FQHC Spending (Annual)

192 Community Jobs Created

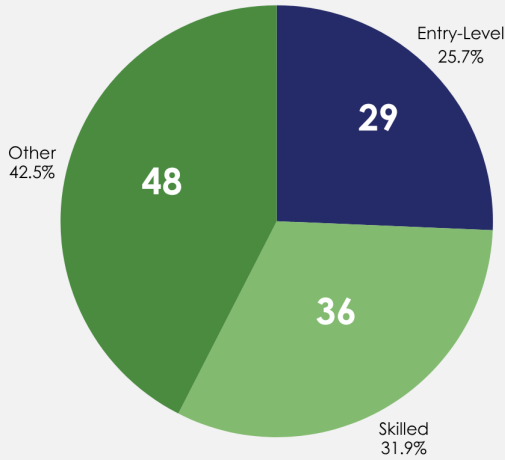
$314,485 Sliding Fee Discounts

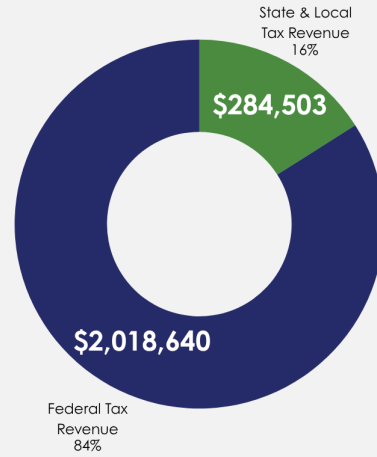
$1,488 Uncompensated Care

$34,758,845 Total Jobs Related Economic Impact

$24,031,143 Total Annual Tax Revenue

All Direct FQHC Jobs





Sources: HCC 2024 Community Benefit Report

THE INVITATION

Join HCC in building the next generation of rural access

Investment Connection can help HCC assemble the capital stack needed to move Buckner from planning to construction

$10,000,000

Requested as loan, investment/grant and service support

How success is measured

- Completion time
- Completed on budget
- Expanded care capacity
- PDSA-driven continuous improvement

What capital enables

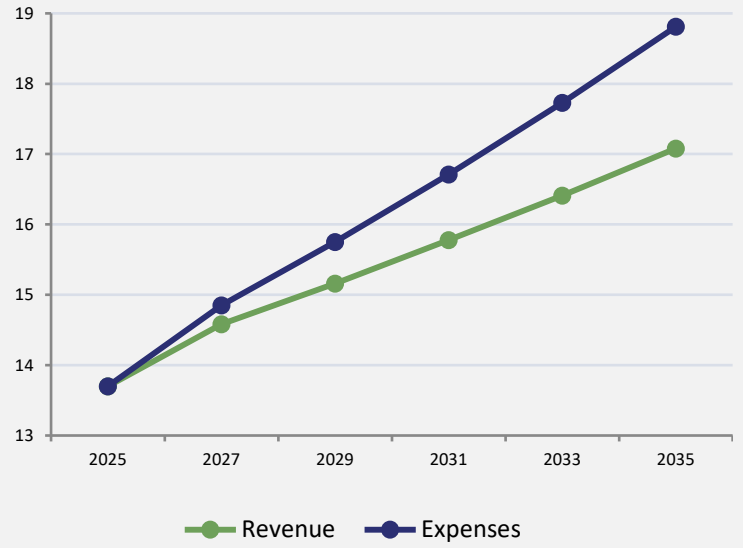
- New facility construction
- Site development and buildout
- Integrated care equipment
- Capacity for additional patients and service lines

Operating growth assumptions

Conservative model:

- 2% annual revenue growth
- 3% expense growth
- New patient revenue tied to adding a dentist and nurse practitioner

Revenue and expense projections ($M)



Sources: HCC Investment Connection Proposal IFF Proforma, revised 7/30/2025

Strategic and ready opportunity to protect local access and strengthen rural Missouri's infrastructure

SPARKWHEEL

Ali Curbow
Vice President of Development & Communications
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AUGUST 12, 2026

Strengthening Rural Communities Through Integrated Student Supports

SparkWheel



Why SparkWheel

Embedded Student Support Coordinator

Identifies and Removes Barriers to Student Success

Students Stay Engaged

Stronger Familes = Stronger Communities

Regional Impact

16 rural counties · 43 school buildings

22,000+ students served

223,000+ resource connections,

referrals & essential needs distributions

(2024–2025)

93% of Kansas caseload students qualify for free/reduced meals

70% of Missouri caseload students qualify for free/reduced meals





Investing in Rural Communities

Improved attendance

Increased academic engagement

Higher graduation & postsecondary readiness

Earlier connection to community resources

Stronger schools · Healthier families

More resilient rural communities

Together we can strengthen pathways to educational success, workforce participation, and long-term economic mobility.

SparkWheel

NEW GROWTH

Sheridan Garman-Neeman
Chief Operating Officer
SGarman@newgrowthmo.org

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NEW GROWTH
COMMUNITY DEVELOPMENT CORPORATION

Community Development Corporation

NEW GROWTH

NEW GROWTH TRANSIT

NEW GROWTH WOMEN'S BUSINESS CENTER

HEARTLAND FOOD BUSINESS COALITION



PEOPLE

Hardworking

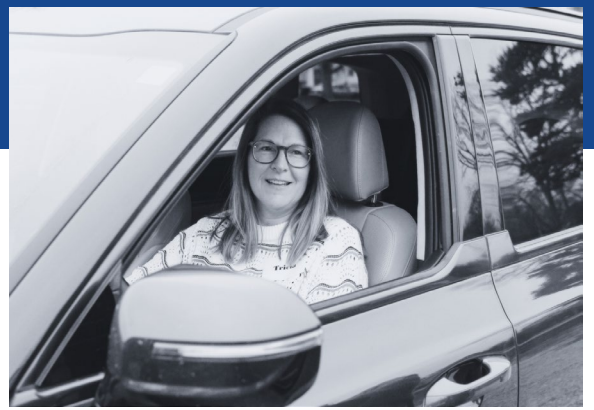
Creative Ideas

Making Big Impact

Rural places are rich with potential—full of hardworking people, creative ideas, and local businesses that make a big impact.

Supporting rural means building stronger communities, fostering local growth, and preserving the heart of small-town life for generations to come.

WHAT DO WE DO?



TRANSIT

Coordinated free transportation by volunteer drivers



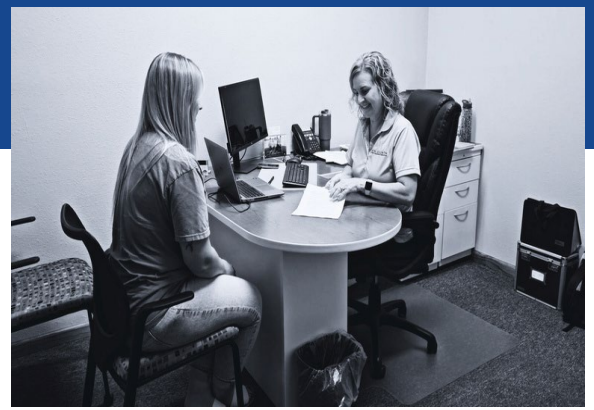
WOMEN'S BUSINESS CENTER

Resource for starting or growing business



FOOD SYSTEMS

Tailored support & mentorships for food and farm businesses



CAPITAL

Funding & credit building



SO THAT . . .

WORK HERE
LIVE HERE
STAY HERE

It’s where we call Home

WHAT YOU CAN DO

Support your community!



Refer

Send us aspiring business owners & credit building clients

Volunteer

Board Members & Lending Expertise

Donate

Invest in support that prepares borrowers for success and traditional lending



CONTACT US

NewGrowthMo.org

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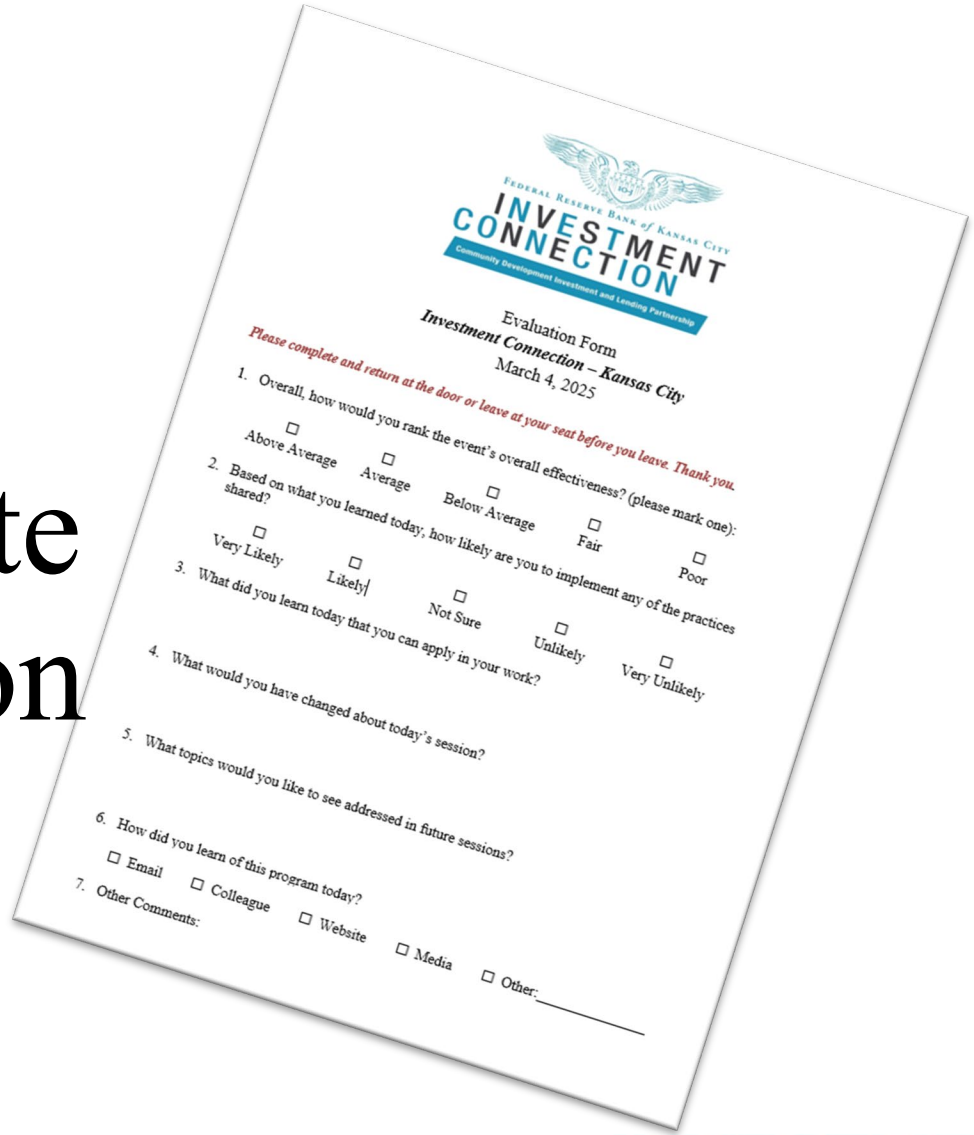
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508 N Main, El Dorado Springs
910 San Martin, Bolivar

NEW GROWTH

Don’t forget to complete the Funder & Evaluation Forms!

Share Your Connections!



Federal Reserve Bank of Kansas City
INVESTMENT CONNECTION
Community Development Investment and Lending Partnership

Evaluation Form
Investment Connection – Kansas City
March 4, 2025

Please complete and return at the door or leave at your seat before you leave. Thank you.

1. Overall, how would you rank the event’s overall effectiveness? (please mark one):
   ☐ Above Average ☐ Average ☐ Below Average ☐ Fair ☐ Poor
2. Based on what you learned today, how likely are you to implement any of the practices shared?
   ☐ Very Likely ☐ Likely ☐ Not Sure ☐ Unlikely ☐ Very Unlikely
3. What did you learn today that you can apply in your work?
4. What would you have changed about today’s session?
5. What topics would you like to see addressed in future sessions?
6. How did you learn of this program today?
   ☐ Email ☐ Colleague ☐ Website ☐ Media ☐ Other:_____
7. Other Comments:

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PANEL DISCUSSION



Moderator: Marisa Martinez
Federal Reserve Bank of Kansas City



Panelist: Kristine Gibson
Second Harvest



Panelist: Toniann Richard
HCC Network



Panelist: Ali Curbow
SparkWheel



Panelist: Sheridan Garman-Neeman
New Growth

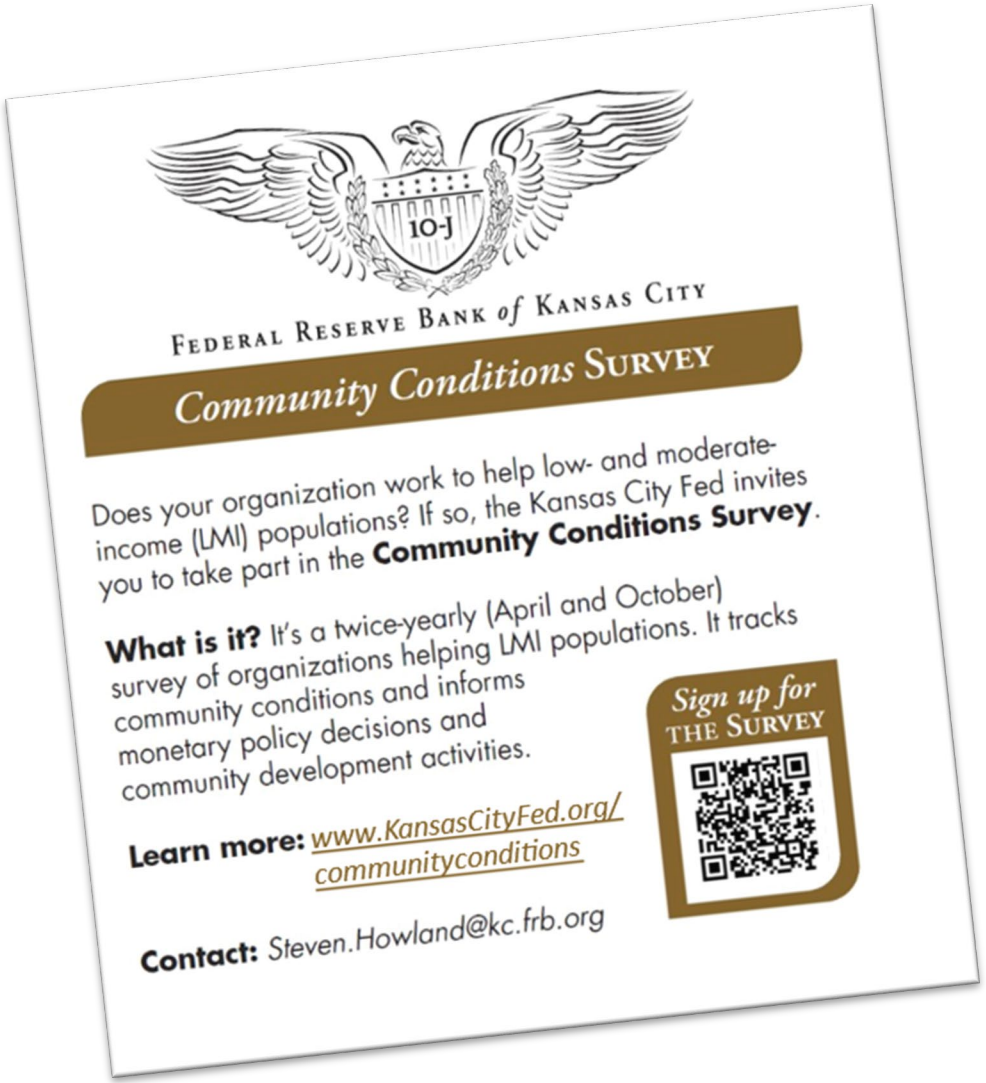


Panelist: Jeremy Hill
Federal Reserve Bank of Kansas City

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Resources

Investment Connection Website

- **CRA OneSource Website**
- **Community Connections:**

An easy way to engage with community development resources, research and people. Subscribe now!

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