### Economic Outlook for U.S. Agriculture

Nate Kauffman, Federal Reserve Bank of Kansas City May 21, 2025

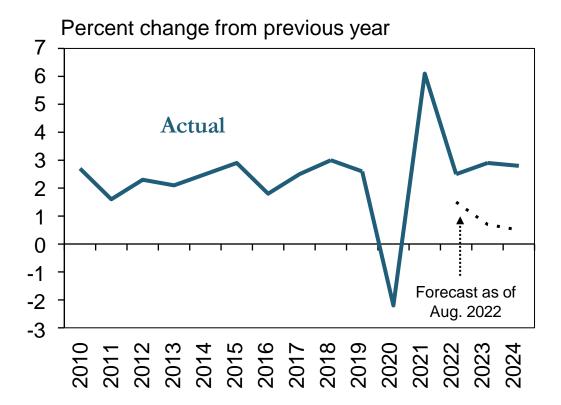


### **Outlook Themes**

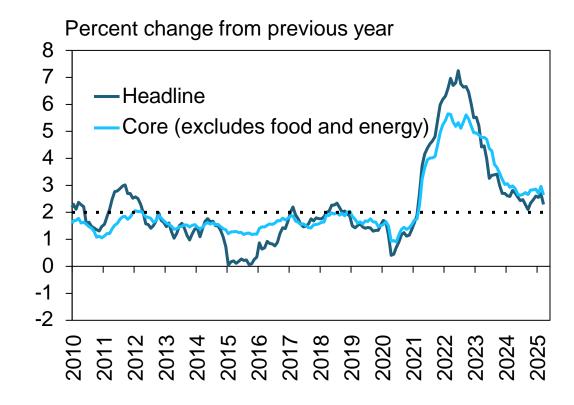
- Economic conditions in U.S. agriculture have weakened over the past year, particularly among row crop producers, with ongoing strength among livestock operations.
- Despite significant uncertainty associated with trade, as well as some signs of increased stress, financial conditions in agriculture have remained solid.

### Despite various risks in recent years, growth in the U.S. economy has been resilient following the pandemic.

U.S. Real GDP



U.S. Inflation

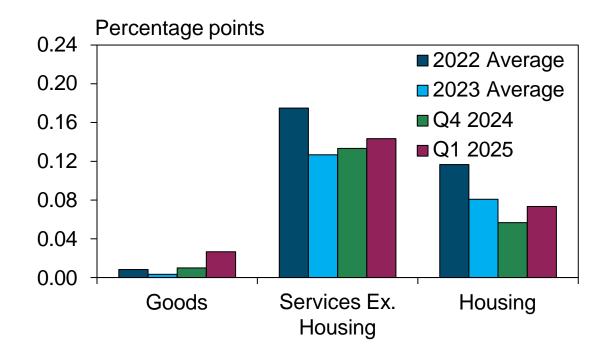


# Since the beginning of the year, some measures of economic activity have softened while inflation remains elevated.

#### **FOMC Economic Projections**

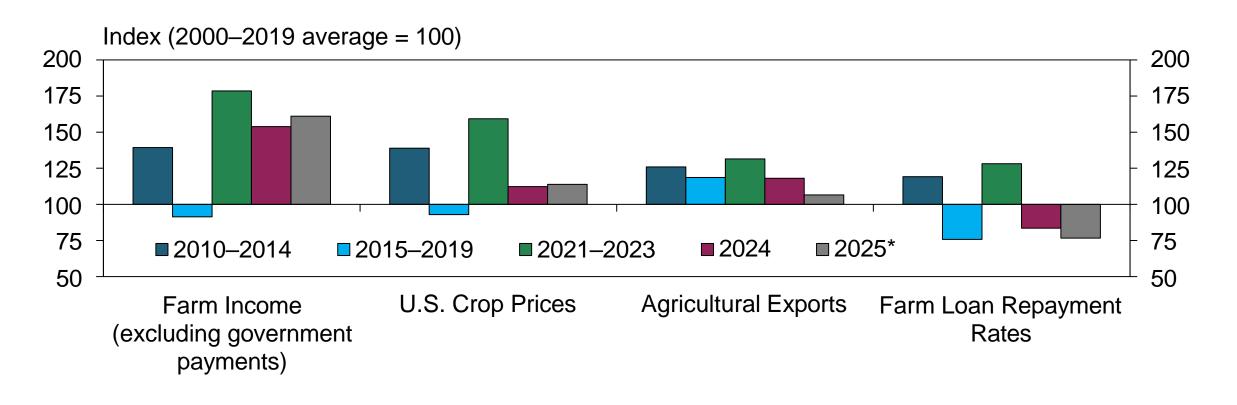
# Percent change from previous year As of Dec. '24 As of Mar. '25 2 2025 Real GDP Growth 2025 Core Inflation

#### Contributions to Inflation



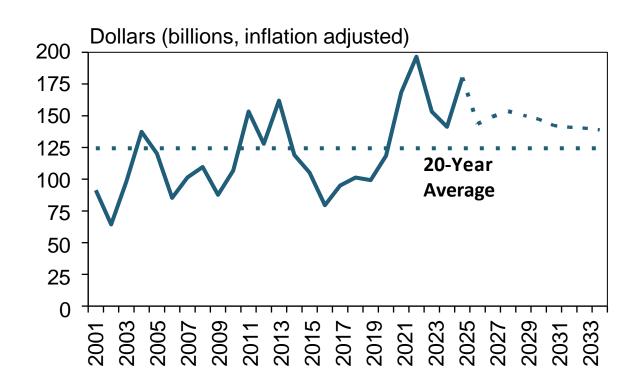
### Economic conditions in U.S. agriculture remain tenuous.

### Indicators of the U.S. Agricultural Economy

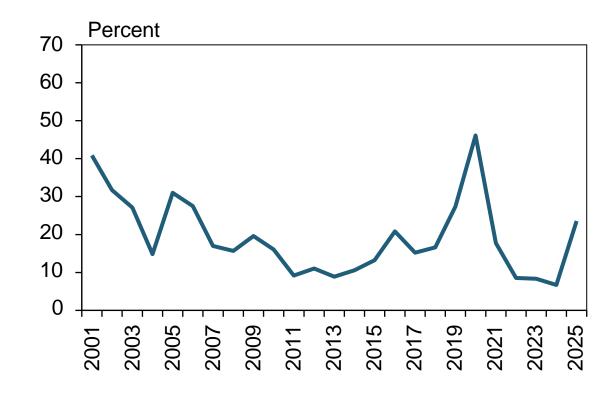


# Farm income dropped in 2023 and 2024, but forecasts suggest a boost from government payments in 2025.

U.S. Net Farm Income

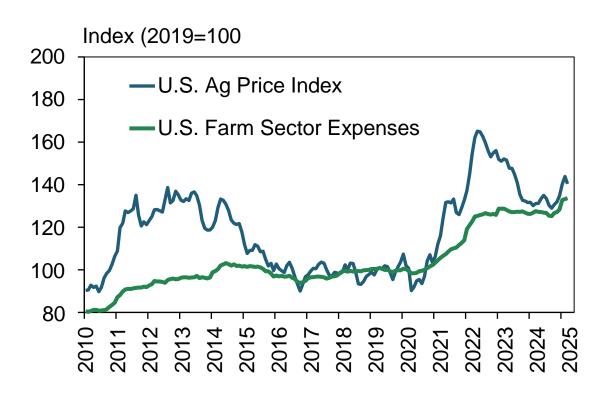


### Direct Government Payments as a Share of Net Farm Income

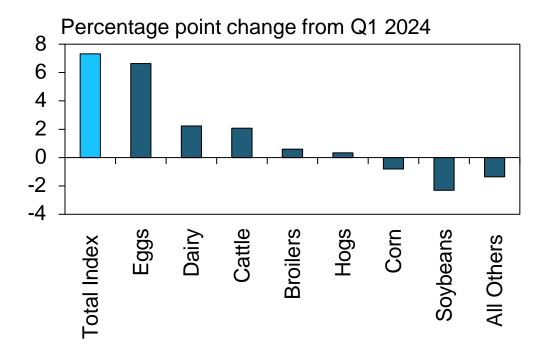


### Cattle and dairy prices have increased recently, but crop prices remain low.

U.S. Ag Commodity Prices and Expenses

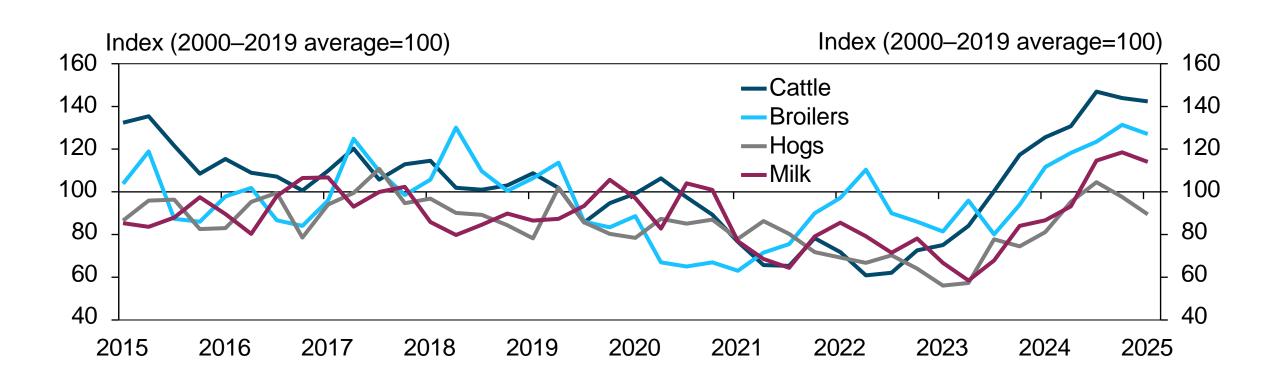


### Contribution to Change in Price Index (Q1 2025)



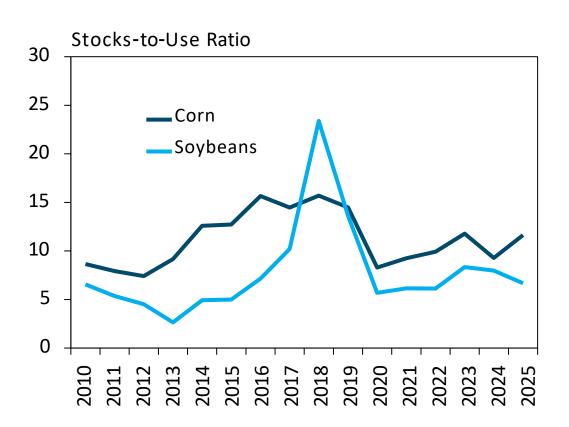
### Higher prices and lower feed costs have improved profit opportunities in livestock industries.

#### Price-to-Feed Cost Ratio

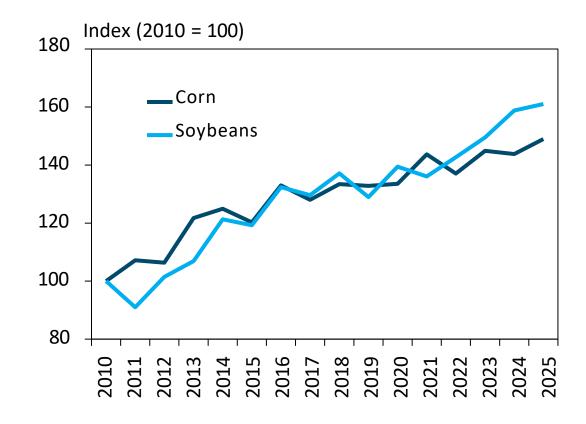


### Elevated supplies are likely to continuing weighing on prices for many crops.

U.S. Crop Inventories

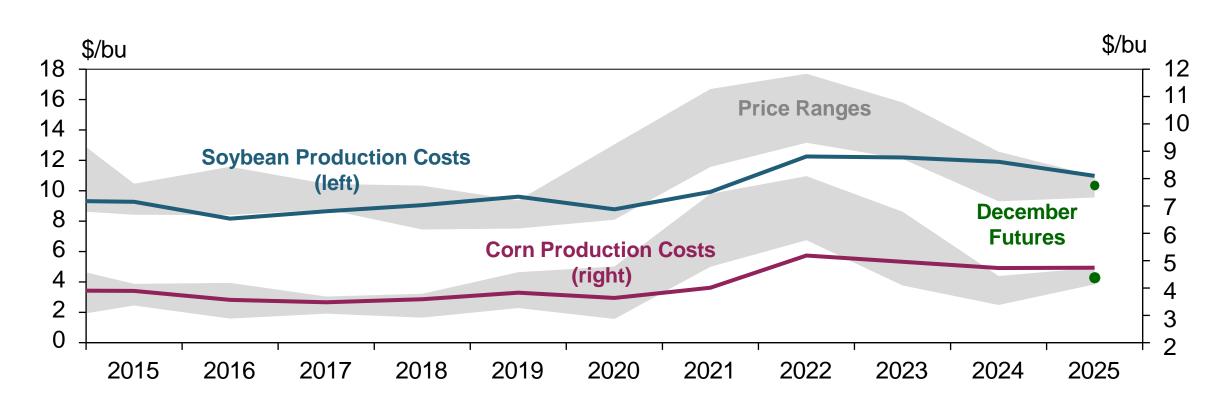


#### **Global Crop Production**



### With market conditions constraining row crop prices, profit opportunities are likely to remain narrow.

### Corn and Soybean Profit Opportunities

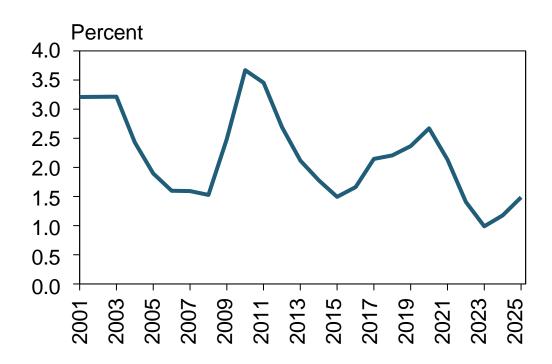


Note: Production costs are estimated using the USDA cost and return estimates and forecasts with national average yields and prices.

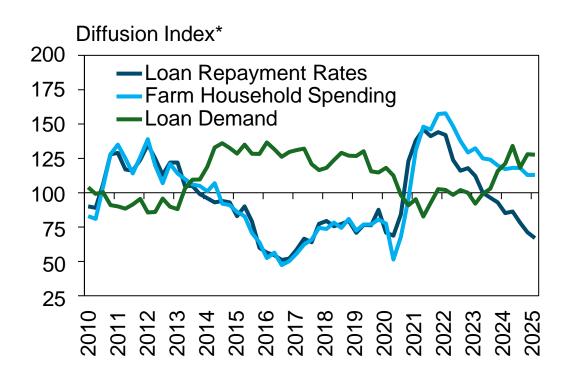
Figures for 2025 are forecasts.

# Farm loan delinquency rates have also remained low, but some signs of financial stress have emerged.

U.S. Farm Loan Delinquency Rates, Q1



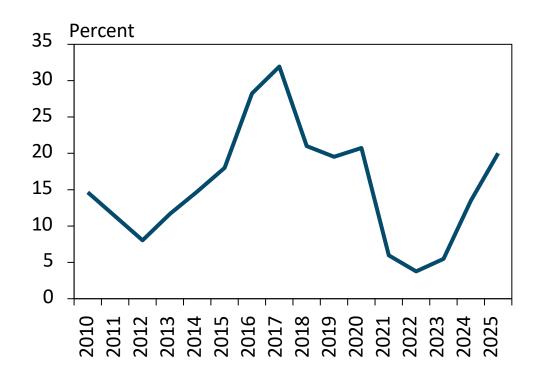
### Kansas City Fed District Ag Credit Indicators



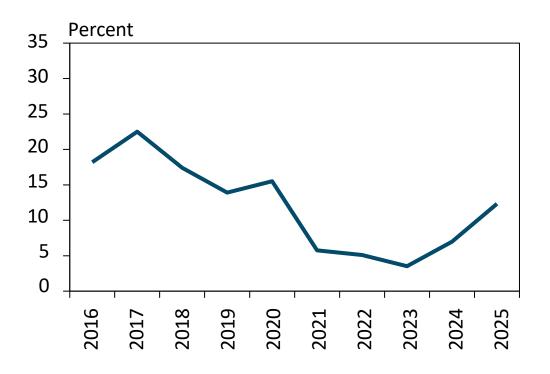
<sup>\*</sup>The index numbers are computed by subtracting the percentage of bankers who responded "lower" from the percentage who responded "higher" and adding 100.

### Carryover debt increased notably in early 2025 alongside an uptick in loan restructuring.

Farm Borrower with Increased Carryover Debt, Q1



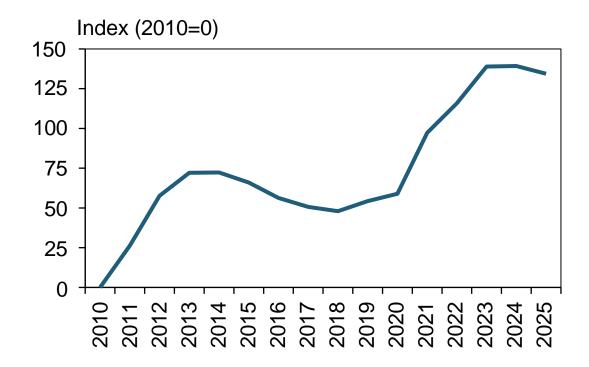
New Loans Involving Restructuring to Meet Liquidity Needs



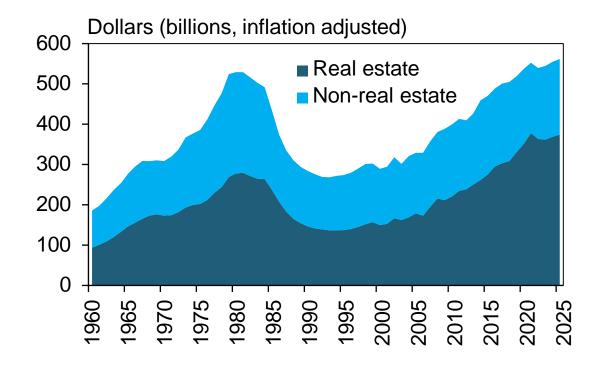
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# Despite recent pressures on the sector, farm real estate values have been firm, and leverage has been steady.

Farm Real Estate Values
Kansas City Fed District

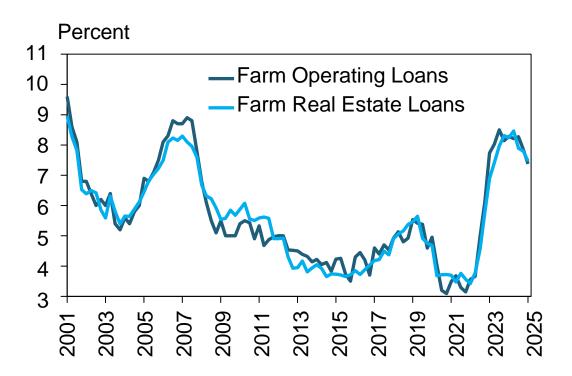


U.S. Farm Sector Debt

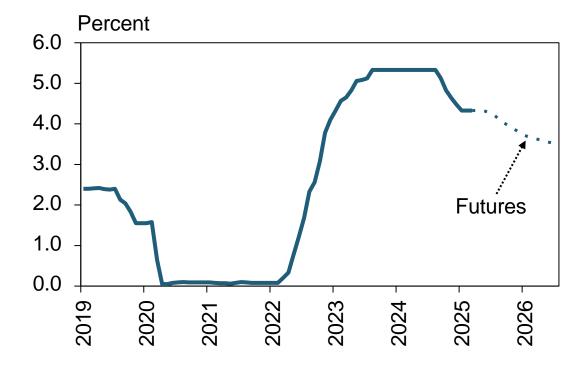


### Interest rates on farm loans have declined slightly, but still remain elevated.

#### Average Interest Rates on Agricultural Loans

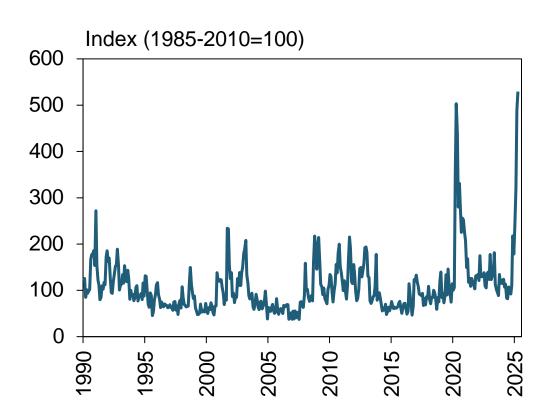


#### Fed Funds Rate

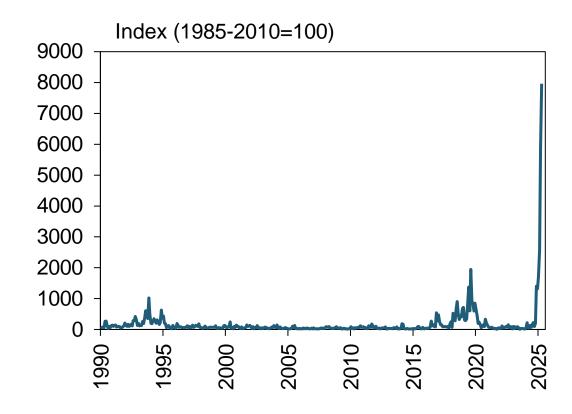


### Some measures of uncertainty have increased in recent weeks alongside policy developments.

#### **Economic Policy Uncertainty**

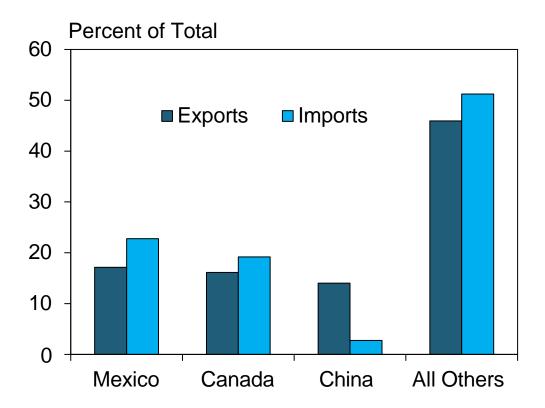


#### **Trade Policy Uncertainty**

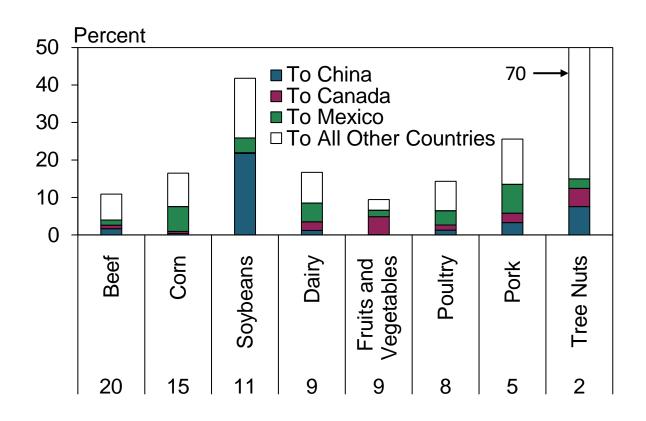


## Uncertainty surrounding U.S. agricultural exports represent an additional headwind in a few key industries.

Share of U.S. Agricultural Trade



### Share of Production Exported



### **Concluding Remarks**

- Profit margins among crop producers are likely to remain thin through 2025, but the strength of recent years continues to provide support.
- Government support has provided a temporary boost to incomes, but large uncertainties remain with respect to policies on trade, farming, and energy.
- A potential slowdown in global economic activity related to trade poses a broader risk to agriculture, but consumer spending has generally remained positive.

### **Questions?**

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KC Fed Research



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Two monthly measures of labor market conditions based on 24 labor market variables.

#### Kansas City Financial Stress Index

A monthly measure of stress in the U.S. financial system based on 11 financial market variables.

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