



Welcome to Investment
Connection Kansas City!



Vibrant Health - Northeast Clinic

Patrick Sallee, President & Chief Executive Officer

Kim Gasper, Chief Advancement Officer

Turner House Clinic d/b/a Vibrant Health

Kim Gasper, Chief Advancement Officer

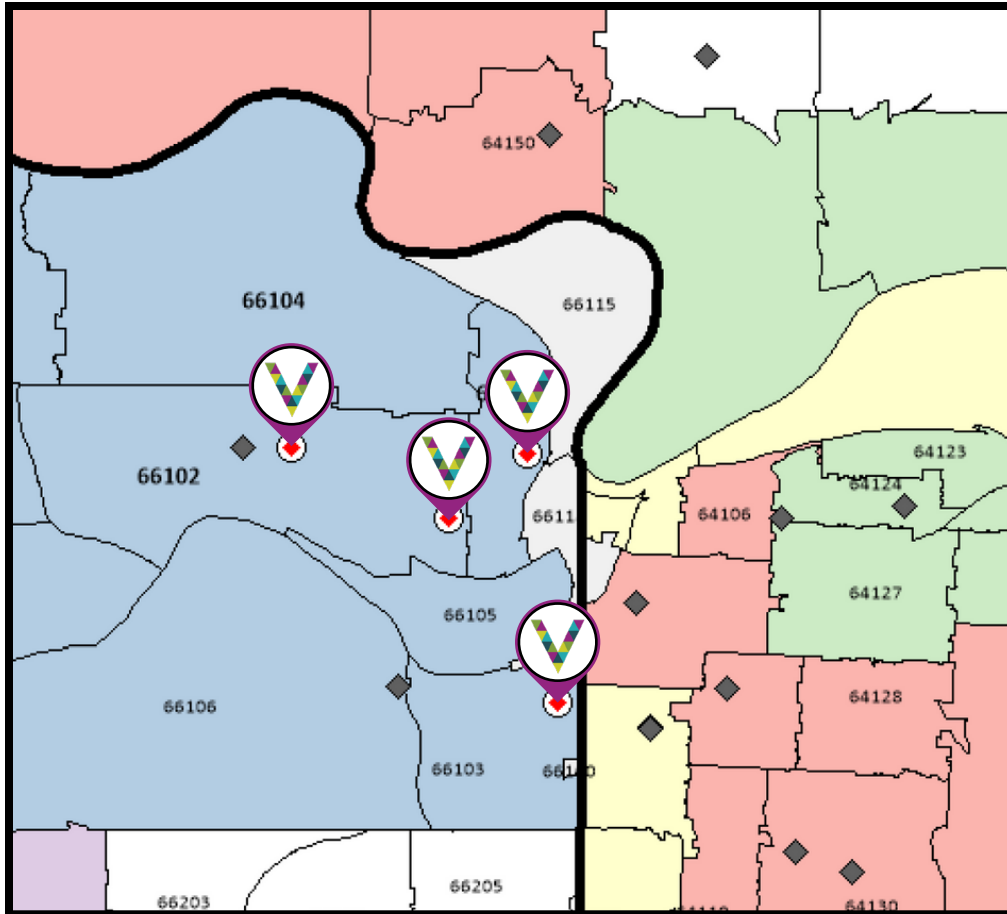
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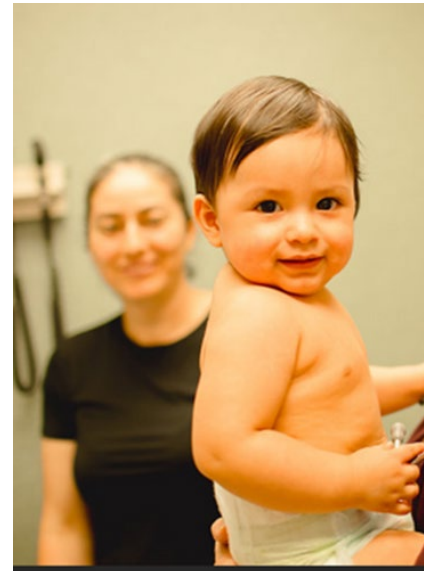
Vibrant Health was established as a Federally-Qualified Health Center (FQHC) or Community Health Center in 2019.

- Entity that serves a population that is medically underserved
- No one is denied care based on their ability to pay
- Serves special populations such as those with limited english proficiency, those living in public housing, experiencing houselessness and other factors



Who We Serve

- Vibrant Health will provide high quality healthcare to nearly 20,000 patients in 2025
- 98% of patients report that they are living at or under 200% of the Federal Poverty Level
- 61% of patients are best served in a language other than English and over 20 languages are spoken in our clinics



Wyandotte County Health Landscape

Wyandotte County is a diverse community of races and ethnicities, requiring healthcare that accommodates social and cultural differences

Nearly half of Wyandotte County residents identify access to healthcare as a barrier

The number of clinics and healthcare services in Wyandotte County is shrinking

Wyandotte County ranks 102 out of 105 for overall health outcomes and 105 out of 105 for health factors in the state of Kansas

If you live in certain zip codes within Wyandotte County, life expectancy can be as much as 20 years difference than neighboring Johnson County

01

02

03

04

05



Changing Dynamics & Where the Project Stands Today

- **Funding:**

- \$5M committed from the Hall Family Foundation
- \$4M awarded through Congressionally Directed Spending
- Other support from New Market Tax Credits, private philanthropy
- Remaining: \$4.7M

- **Shifting Dynamics:**

- KCK Public Schools announced their intent to build a middle school at the site of our largest clinic on Central Ave.
- Concern about the alignment of our work with Executive Orders
- Potential cuts to Medicaid



Supporting Home Stabilization for Low-Income Seniors Through Minor Home Repairs

**Melissa Bynum, Executive Director
Shepherds Center of Kansas City Kansas Inc.**

Melissa Bynum, Executive Director
melissab@sckck.org
Cell: 913-638-8589



Mission: The Shepherd's Center of Kansas City, Kansas is an interfaith, multicultural, nonprofit organization that promotes and supports successful aging.

Vision: Building a community that connects, values, engages, and celebrates older adults.



Minor Home Repair (MHR)



**Health Screenings and
Wellness Programs**



**Support Services for
Home-Bound Seniors**



**Adventures In Learning and
Creative Classes**



**New Chapter Initiative and Vials
of Life**

Our MHR Projects

Safety

Comfort

**Energy
Efficiency**



Repaired steps,
windows and doors.



Fixed water leaks and
gas leaks



Installed
accessibility aids



Trimmed trees and
overgrown bushes.



Installed smoke
detectors and
weatherization

Minor Home Repair

2
0
2
4



119 Individuals

149 in 66104 Zip Code

95 Female

-42.2% of Kansans aged 60+ live alone

310 Projects

\$126 Average cost of each repair

\$37,700 Direct Assistance

36 Volunteers

\$20,000 P/T Contractor

-10.8% of KCK seniors live at or below the poverty level (ACS, 2019)

ADDITIONAL FUNDING IMPACT



Provide essential home repairs, accessibility enhancements, and safety improvements to 150+ low-income senior citizens.



Recruit 80+ community volunteers to support senior citizens in maintaining their homes.



Foster meaningful community engagement by creating opportunities for volunteers to contribute to improving their neighborhoods.





Northeast Community Land Trust: Raise New

**Jessie Schiele, Executive Director
Jerusalem Farm**

Jessie Schiele, Executive Director
jessie@jerusalemfarm.org
(816) 421-1855 : office
(816) 462-9296 : mobile

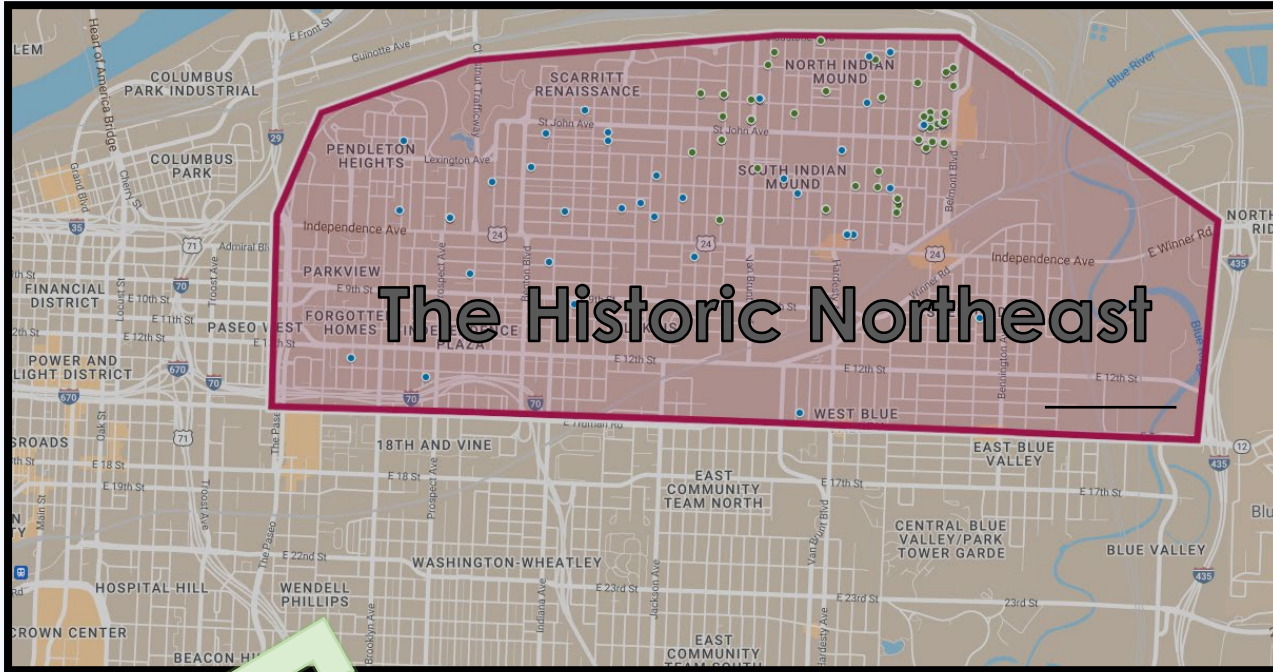


A neighborhood-based non-profit serving the Historic Northeast (HNE) neighborhoods of KCMO.



12 Full-time volunteers – 7 Dignified Workforce Companions – 5 Scholars in training

WHERE WE SERVE



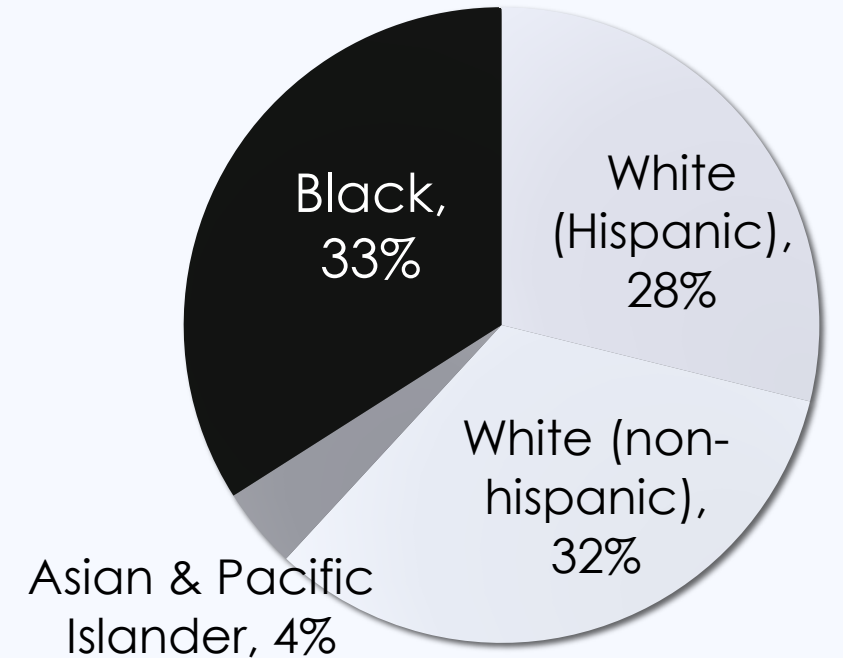
The Historic Northeast

**Median Household
Income:
\$29,705***

45% of residents speak a
language other than
English in the home

*2020 Census Data

WHO WE SERVE



\$816 Average monthly
household
income of our
homeowners

HOW WE SERVE

RETAIN

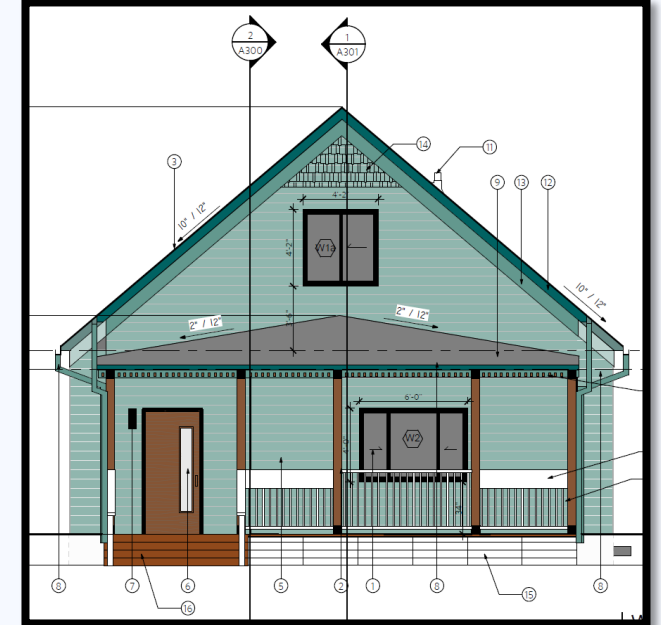


47% OF
HOMEOWNERS
FACE A
MAINTENANCE ISSUE
THEY CANNOT
AFFORD TO
RESOLVE

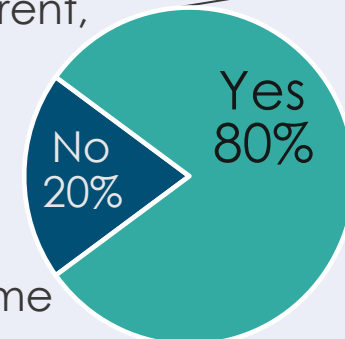
RESTORE



RAISE NEW



If you rent,
would
you
like to
become
a homeowner?



In 5+ years

68%
Within
the next
5 years

RAISE NEW: PLAN

- 3- & 4-bedroom homes designed with resident input
- Build homes utilizing workforce development with HNE neighbors
- Build cost \$225,000-\$270,000
- **--\$50,000 gap--** (x40 homes=\$2M)
- Sell homes affordable for 60% AMI: \$175,000-\$220,000
- Place homes in the **Kansas City Community Land Trust** to secure investment and ensure long-term affordability





Welcome Home: Expanding Capacity to Serve Homeless, Young Moms and Their Children

**Kelsi Green, Assistant Executive Director
Alicia Janssen, Development Specialist
Mother's Refuge**

Kelsi Green, Assistant Executive Director
816-800-0451
Kelsi@MothersRefuge.org

Alicia Janssen, Development Specialist
816-800-0464
Alicia@MothersRefuge.org

OUR MISSION

RESTORE HOPE. EMPOWER YOUNG MOTHERS.

The mission of Mother's Refuge is to shelter and educate homeless, pregnant, and parenting young women by providing comprehensive services that empower them to make successful life decisions for themselves and their babies.



OUR PROGRAMS

OPERATING SINCE 1987, TO SUPPORT TEEN MOMS

- Maternity Home - pregnant and parenting moms 12-21 years old
- **Transitional Living Program (TLP) - single moms 18-34 with dependent, young children**
- Aftercare Program - for all prior residents and their families

OUR RESIDENTS

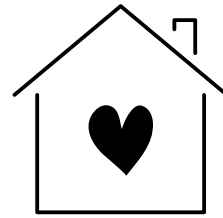
- 100% at or below 185% federal poverty level
- 100% one or more mental health conditions
- 93% had experienced abuse
- 82% had a history in foster care system
- Majority behind in education, lacking health insurance, and behind in maternity care

We received **1,131** crisis calls in 2024
731 callers pre-qualified for our TLP.



OUR SERVICES

Our programs are COMPREHENSIVE, tailored to each client based on their individualized treatment plan and personal goals.



A safe & loving home including basic needs such as food/clothing. 2 years in shelter, 3 additional years in TLP



Continue their academic education and/or employment plus parenting and life skills classes



Prenatal, postnatal, & general healthcare, obtain insurance, & receive mental health services



W E A R E E X P A N D I N G !

Higher Ground was a 30-room boutique hotel across from President Truman's historic home and will be renovated into 12 independent apartments **for our TLP.**

We need approximately \$800,000 more for our Welcome Home Capital Campaign.

Naming opportunities begin at \$10,000. Be remembered for your generosity!



Fostering Healthy Communities and Social Sustainability in Kansas City

**Fr. Justin Mathews, CEO
Jodi Mathews, Chief Impact Officer
Reconciliation Services**

Fr. Justin Mathews, CEO
frjustin@rs3101.org
816.931.4751

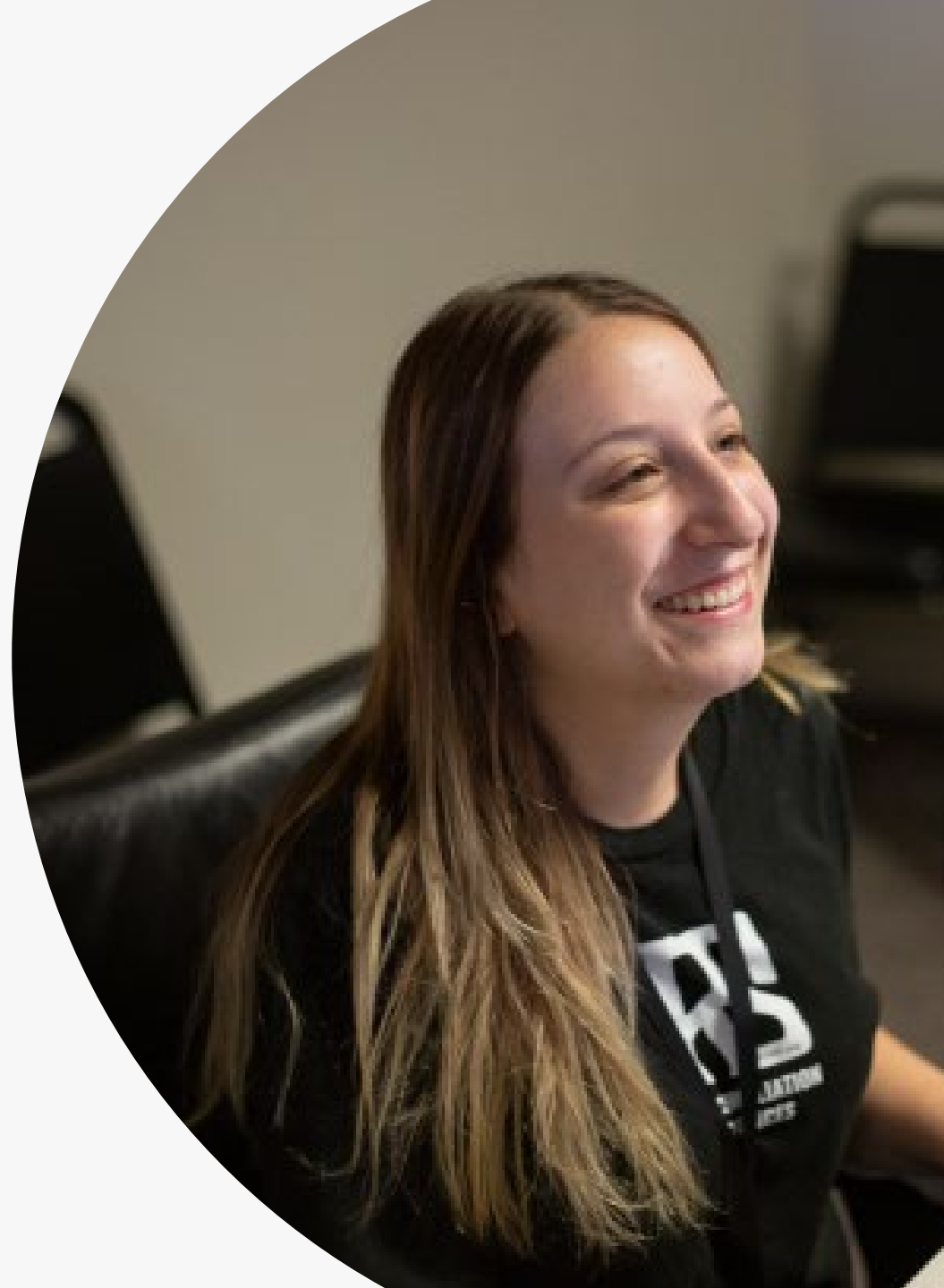
Jodi Mathews, Chief Impact Officer
jmathews@rs3101.org
816.931.4751



To address the root causes and symptoms of poverty and trauma in our City, Reconciliation Services engages with individuals to:

- 1) Promote **dignity** by increasing personal well-being
- 2) Foster healthy **community** by transforming dividing lines into gathering places
- 3) Help people **advocate** for themselves, their families, and their neighbors.

[RS3101.org](https://rs3101.org)





OUR WORK

RS has served alongside our neighbors in the urban core of Kansas City, MO, for 30+ years.

Our programs strategically address community needs for **affordable food access, housing stabilization, safe environments to gather** and build positive community connections, and **social and mental health services** that lead to improved health and **increased self-sufficiency**.

RS3101.org

REVEAL

Social & Mental Health
Services



THELMA'S
* KITCHEN *



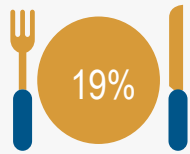
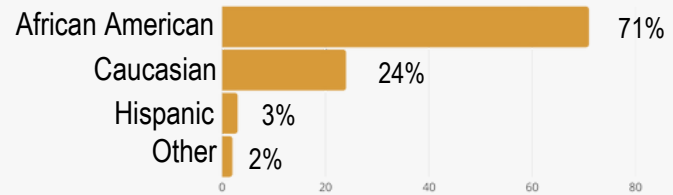
AmeriCorps
Seniors

Foster Grandparents Program

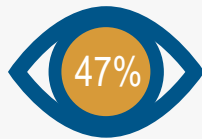


OUR NEIGHBORS

The community we serve is **200%** below the federal poverty level, facing serious barriers to stability.



of Jackson County residents are food insecure



of RS clients witness violence regularly

RS3101.org





CRA IMPACT

Partner with RS to deploy
\$175,000 in grant funding to
invest in Kansas City's urban
core.

RS3101.org



HOUSING ASSISTANCE

1,050 Neighbors helped with housing
and utilities assistance



COMMUNITY SERVICES

4,000 meals provided for food-insecure
neighbors



MENTAL HEALTH SUPPORT

3,000+ Neighbors helped with case
management and therapy



INDIVIDUAL & COMMUNITY STABILIZATION

2,800 IDs and documents to assistance in
housing, employment, and more



Floyd Street Apartment

**Janel Bowers, M.A., Chief Executive Officer
Friends of Johnson County Developmental Supports**

Janel Bowers, Chief Executive Officer
janel@friendsofjcds.org
Direct (913) 826-2270 | Mobile (785) 221-5177



What we are known for:

We create affordable & accessible homes in Johnson County for individuals with intellectual and developmental disabilities.

We provide assistance with basic needs and an enhanced quality of life for our tenants and those served by Johnson County Developmental Supports (JCDS).

We own 22 single family residential homes and 2 duplexes throughout Johnson County and serve 94 individuals in our homes.

Our basic needs program is available to more than 500 individuals that are served by JCDS.

FOJCDS is a stand alone 501 c 3 organization.

Vision: Communities where individuals with intellectual and developmental disabilities have no unique barriers to achieving a life of quality.

Mission: Through our kinship with JCDS, we provide basic needs, affordable housing, and life enhancing opportunities for individuals with intellectual and developmental disabilities.



Average income of a person with IDD
Served by Friends of JCDS:
\$16,531.29 annually
\$1,377.61/month or
\$7.95 in equivalent hourly wage.

Social Security Disability + part-time work

***Individuals with intellectual &
developmental disabilities have a
POVERTY OF ACCESS.***

As of 2025 we have met our goal of providing 24 homes to support JCDS' residential program.

We have not met the need of the community nor the need for those individuals in independent living programs.

KANSAS

#43*

METRO Fair Market: \$1298.00

In **Kansas**, the Fair Market Rent (FMR) for a two-bedroom apartment is **\$1,060**. In order to afford this level of rent and utilities — without paying more than 30% of income on housing — a household must earn **\$3,533** monthly or **\$42,390** annually. Assuming a 40-hour work week, 52 weeks per year, this level of income translates into an hourly Housing Wage of:

\$20.38
PER HOUR
STATE HOUSING
WAGE

FACTS ABOUT KANSAS:

STATE FACTS	
Minimum Wage	\$7.25
Average Renter Wage	\$18.22
2-Bedroom Housing Wage	\$20.38
Number of Renter Households	380,760
Percent Renters	33%

Metro SHW: \$24.19/HR

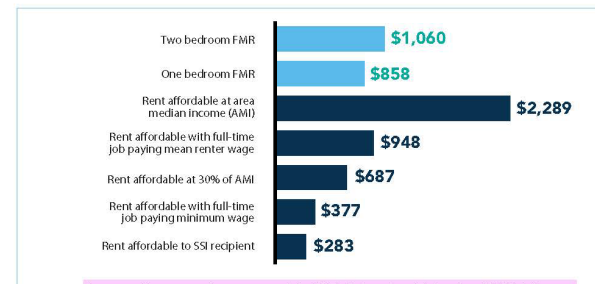
112 Work Hours Per Week At Minimum Wage To Afford a 2-Bedroom Rental Home (at FMR)	91 Work Hours Per Week At Minimum Wage To Afford a 1-Bedroom Rental Home (at FMR)
2.8 Number of Full-Time Jobs At Minimum Wage To Afford a 2-Bedroom Rental Home (at FMR)	2.3 Number of Full-Time Jobs At Minimum Wage To Afford a 1-Bedroom Rental Home (at FMR)

MOST EXPENSIVE AREAS	HOUSING WAGE
Kansas City HMFA	\$24.19
Kearny County	\$20.98
Lawrence MSA	\$20.27
Seward County	\$20.12
Finney County	\$19.77

MSA = Metropolitan Statistical Area; HMFA = HUD Metro FMR Area.

* Ranked from Highest to Lowest 2-Bedroom Housing Wage. Includes District of Columbia and Puerto Rico.

WWW.NLIHC.ORG/OOR | © 2024 NATIONAL LOW INCOME HOUSING COALITION



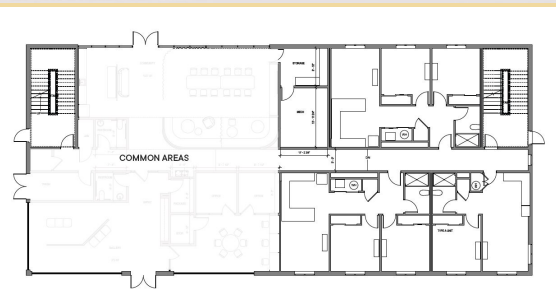
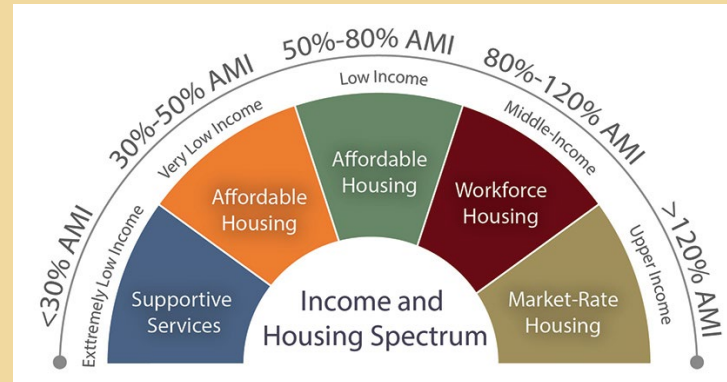
Average income of a person with IDD living in a Friends of JCDS' home: \$16,531.29 Annually which equals \$1,377.61/month or \$7.95 in equivalent hourly wage.

Floyd Street Apartment Project

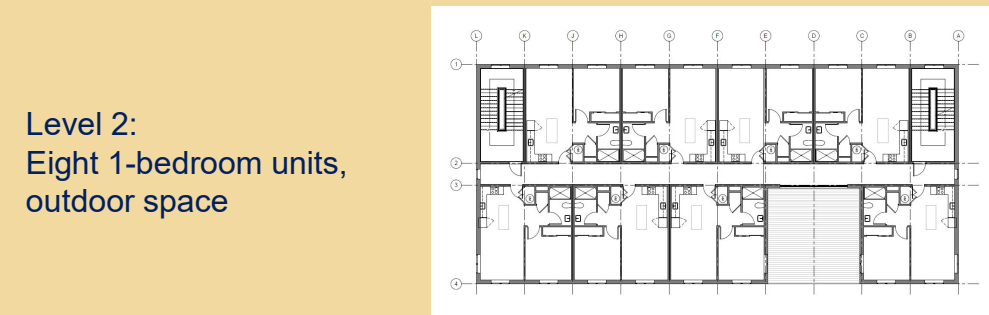
Highlights:

- Located in DT Overland Park- 78th & Floyd
- All units will be designated as affordable.
- The majority of the units will be for individuals considered **extremely low** or **very low income**

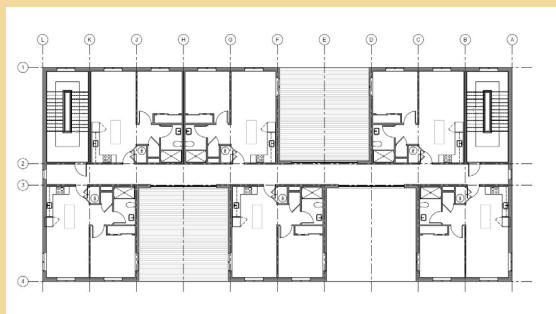
- This will NOT be all individuals with IDD.
- All units will accept housing choice vouchers.



Level 1:
FOJCDS Office, Common Area, Gallery for JCDS Emerging Artists, two 2-bedroom units, one 1-bedroom unit



Level 2:
Eight 1-bedroom units, outdoor space



Level 3:
Six 1-bedroom units, outdoor space

Total: Fifteen 1-bedroom & Two- 2-bedroom



FOJCDS will work with Johnson County Mental Health, Johnson County Developmental Supports and Johnson County Housing to ensure that individuals who have the most difficulty finding affordable housing have options.

FLOYD BUDGET		19 Bedrooms - 15 one-bedrooms and 2 two-bedrooms
Description	Funds	Narrative
Purchase of 3 lots	\$ 700,000.00	Purchased 12/31/2024
Build Costs	\$ 4,650,000.00	Price determined by industry professionals and taking into consideration of DTOP form-based code. Based on 15 one-bedroom units approx. 500 sq. ft., 2 two-bedroom units at approx. 900 sq ft. and office, community space at approx. 6000 sq ft.
Professional Services/Soft Costs	\$ 697,500.00	Approx. 15% of Floyd Build costs. Contracted with SixTwentyOne Architects
Legal Fees	\$ 8,000.00	
Contingency	\$ 267,375.00	5% of Build and Site Development
Total Floyd	\$ 6,322,875.00	



We were awarded \$3.1M in State and Local Fiscal Recovery Funds to complete this project.

We will be applying for FHLB of Topeka AHP funds and Kansas Community Services Tax Credits.

We are seeking additional grant funds to support this project.



Building Workforce Capacity & Community Services: Advancing Stabilization, Sustainability, and Certification in Mental Healthcare

**Cheryl Costabile, LPC, LCPC, Senior Director of
Clinical Services
KVC Behavioral Healthcare Missouri**

Cheryl Costabile, LPC, LCPC, Senior Director of Clinical Services
ccostabile@kvc.org

o: 816-241-3448 | d: m: |816-787-2742

KVC Missouri: Who We Are

Our Vision:

A world in which every person is safe and connected to a strong family and a healthy community.

Our Mission:

To enrich and enhance the lives of children and families by providing medical and behavioral healthcare, social services and education.

Our Values:

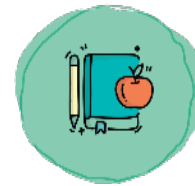
- *The heart of our work is helping people.*
- *Our character is built on authenticity and compassion.*
- *Family connection drives our culture.*
- *Collaboration fuels our improvement.*
- *Urgency and innovation mark our approach.*
- *Diverse perspectives are key to our progress.*
- *Always asking ourselves, “What would you want for your child?”*

KVC Missouri is a nonprofit organization:

- *Strengthens families*
- *Prevents child abuse and neglect*
- *Helps both children and adults achieve mental health wellness*



In-Home
Family
Support



School and
Community-
Based
Services



Kinship
Care



Foster Care
and Treatment
Foster Care



Children's
Residential
Mental Health
Treatment



Inpatient
Mental Health
Hospitals

← LEAST INTENSIVE

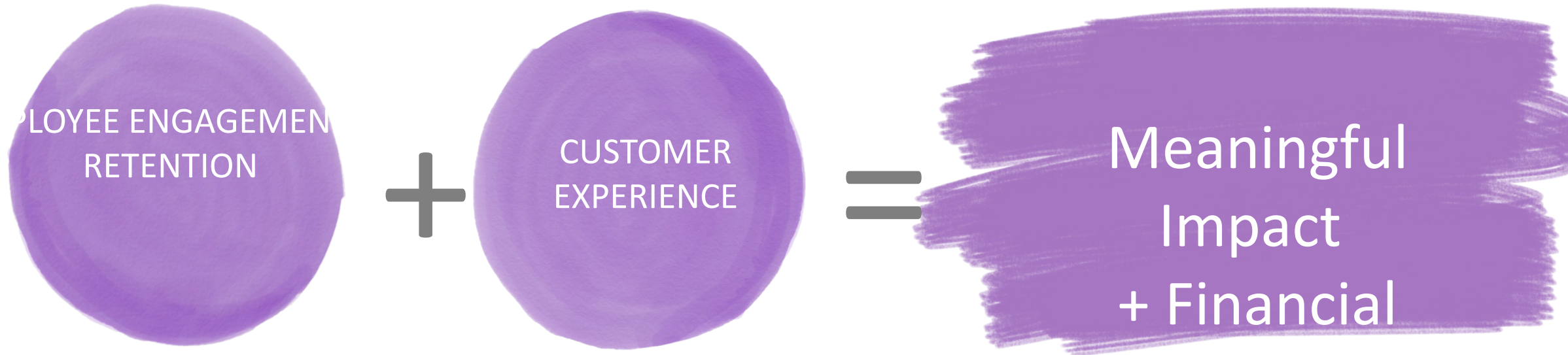
MOST INTENSIVE →

Our Ask: \$300,000 over 3 years

- *Neurosequential Model of Therapeutics*
- *Gallup*
- *Trust Based Relational Interventions*
- *Trauma-Focused-Cognitive Behavioral Therapy*
- *Problematic sexual behavior*
- *Dyadic developmental psychotherapy*
- *Eye movement desensitization and reprocessing*
- *Strong and Connected*
- *Safe and sound protocol*
- *High fidelity wraparound*
- *Dialectical Behavioral Therapy*
- *Play therapy*
- *Motivational Interviewing*
- *Applied Behavior Analysis*



KVC's 3 Key Performance Indicators



3 KPI's = Community Impact

- ✓ *Families strengthened*
- ✓ *Children kept safe from abuse or neglect*
- ✓ *Youth and adults achieve mental wellness*

Impact

KVC Missouri helps tens of thousands of children and adults create positive, lasting change in their lives.

<https://www.kvc.org/event/gala2025/>

<https://missouri.kvc.org/2024/10/16/finding-success-at-kvc-academy-deans-journey-to-a-bright-future/>

<https://missouri.kvc.org/2024/09/28/in-the-face-of-crisis-kvc-missouris-lifeline-for-mental-health-support/>

<https://missouri.kvc.org/2025/01/14/how-compassionate-advocacy-in-foster-care-reunited-a-family/>



In this heartfelt video, meet Scarlett, a young girl who was able to reunite with her biological mom after a journey into foster care.

<https://youtu.be/mYcHlOSwDw0>



Every day children face more life-altering challenges, and KVC stands ready to help. For nearly two centuries, we have led the way forward in mental health and child welfare.

<https://youtu.be/QZk74mhBGN4>



"Michael" is the name of a 17-year-old boy who came to KVC Niles residential treatment, a program of nonprofit KVC Missouri in the heart of Kansas City, Missouri. Michael had experienced a lot of trauma and adversity in his young life.

<https://youtu.be/ADslUdUakxM>

Crescendo: Growing Music Access at the Northeast Community Center

**Kyla Pitts-Zevin, Executive Director
Lauren Clifton-Thompson, Development Director
Northeast Community Center**

Kyla Pitts-Zevin, Executive Director
kyla@necc-kc.org
Northeast Community Center

Lauren Clifton-Thompson, Development Director
lauren@necc-kc.org
Northeast Community Center

About us

*"Music may be how children enter the door,
but once they are here it is so much more!"*

**The Northeast Community Center (NECC) utilizes
the universal language of music to** develop young
musicians and minds, partner with families, and **build
community in Kansas City.**



Our Programming



"Music is a happy little feeling." - HPKC student, age 6

Music Education



- Free instrument
- Leveled classes
- Ensemble rehearsals
- Workshops
- Private lessons
- Performance opportunities

Path to College



- College counseling
- Workshops
- ACT/SAT Prep
- Board-designated scholarships

Care Services



- Resource referrals to partner agencies
- On-site individual and group counseling
- Emergency Family Assistance
- Music therapy
- Back-to-school drive
- Holiday gifts

Our Vision for the Future

*"Community is who we are.
Music is what we do." - HPKC Parent*

- 166 students on the waitlist
- Expanding to address growing need
- Will acquire and renovate American Sons of Columbus building
- Provide programming for 500 students
- Build a performance venue to seat approximately 350 attendees with rental opportunities



LET'S STAY IN TUNE!

To find more ways to
get involved scan the
QR code below or
visit necc-kc.org

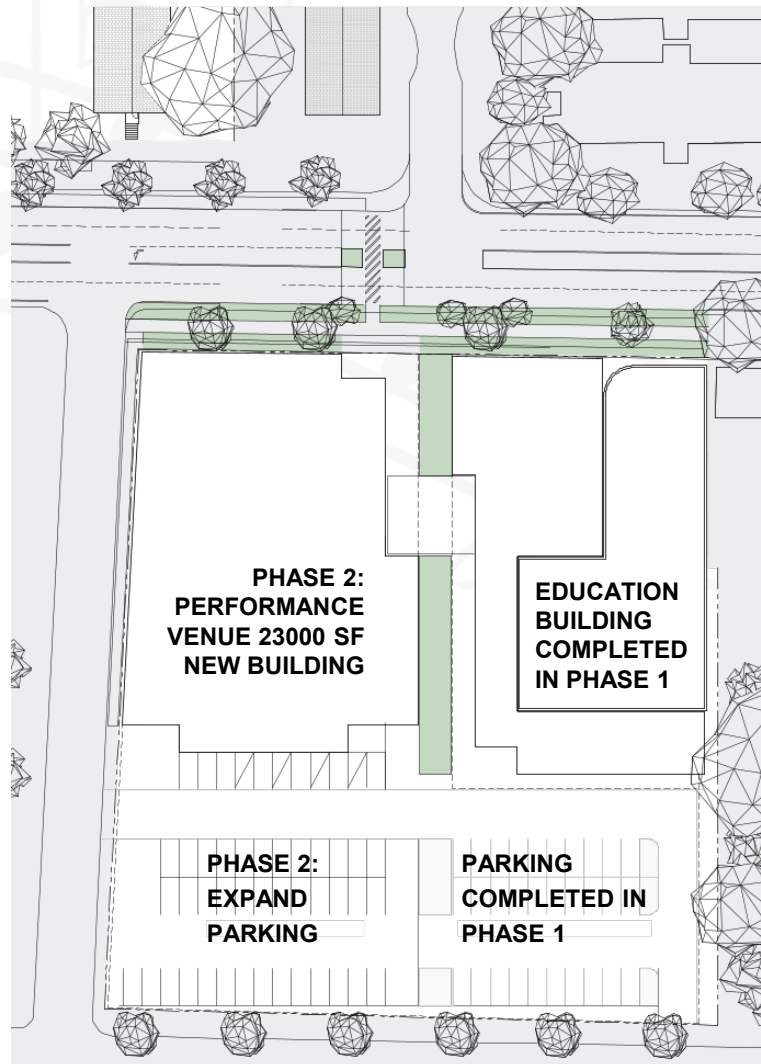


For questions or to
schedule a visit:

816-231-7738
kyla@necc-kc.org

Our Vision for the Future

Phase 1 - Renovation **\$12,314,678**




INVESTMENT CONNECTION



FEDERAL RESERVE BANK of KANSAS CITY

Community Development Investment and Lending Partnership

Please complete the Funder
and Evaluation Forms!


Evaluation Form
Investment Connection – Kansas City
March 4, 2025

Please complete and return at the door or leave at your seat before you leave. Thank you.

1. Overall, how would you rank the event's overall effectiveness? (please mark one):
☐ Above Average ☐ Average ☐ Below Average ☐ Fair ☐ Poor

2. Based on what you learned today, how likely are you to implement any of the practices shared?
☐ Very Likely ☐ Likely ☐ Not Sure ☐ Unlikely ☐ Very Unlikely

3. What did you learn today that you can apply in your work?

4. What would you have changed about today's session?

5. What topics would you like to see addressed in future sessions?

6. How did you learn of this program today?
☐ Email ☐ Colleague ☐ Website ☐ Media ☐ Other: _____

7. Other Comments:

Share Your Connections!

INVESTMENT CONNECTION



FEDERAL RESERVE BANK of KANSAS CITY

Community Development Investment and Lending Partnership

Resources:

Investment Connection [Website](#)

CRA OneSource [Website](#)



FEDERAL RESERVE BANK of KANSAS CITY

Community Conditions SURVEY

Does your organization work to help low- and moderate-income (LMI) populations? If so, the Kansas City Fed invites you to take part in the **Community Conditions Survey**.

What is it? It's a twice-yearly (April and October) survey of organizations helping LMI populations. It tracks community conditions and informs monetary policy decisions and community development activities.

Learn more: [www.KansasCityFed.org/
communityconditions](http://www.KansasCityFed.org/communityconditions)

Contact: Steven.Howland@kc.frb.org

*Sign up for
THE SURVEY*



***Thank you for participating in
Investment Connection
Kansas City!***

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