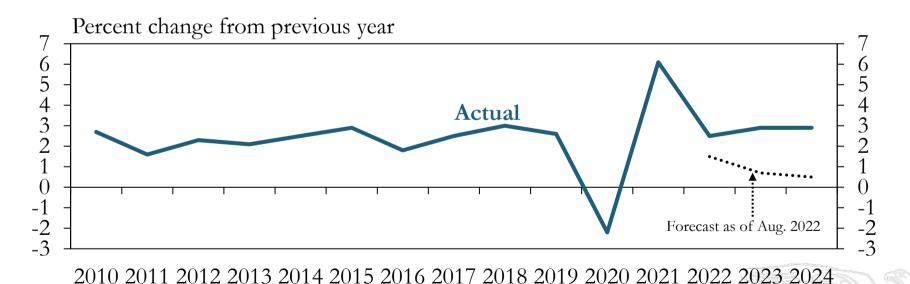


### **Outlook Themes**

- Economic conditions in agriculture have weakened alongside an ongoing decline in commodity prices.
- Financial pressure in agriculture has been limited, but could intensify in the year ahead.
- The resilience of the U.S. economy has provided broad support for agriculture, and other goods-based industries.

### Despite concerns about a post-recovery slowdown in recent years, the U.S. economy has been resilient.

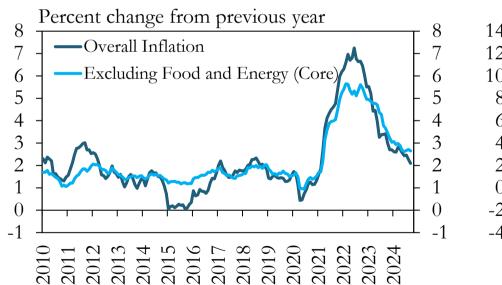
U.S. Real GDP



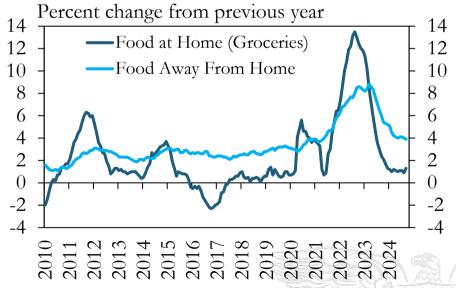
# Inflation has moved closer to the Fed's long-term target.

U.S. Consumer Prices





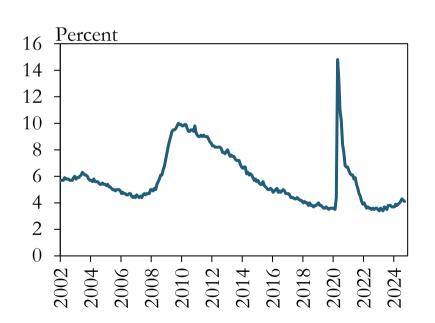
#### U.S. Consumer Food Prices



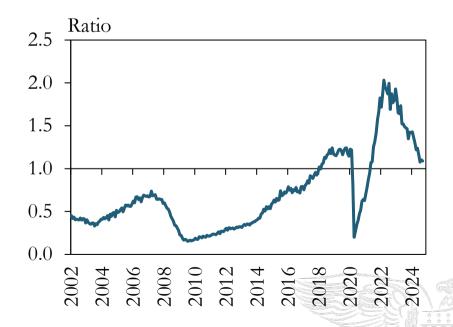
**Sources:** BEA, BLS and Haver Analytics

## Unemployment remains historically low, but labor markets have cooled noticeably from a year ago.

U.S. Unemployment Rates



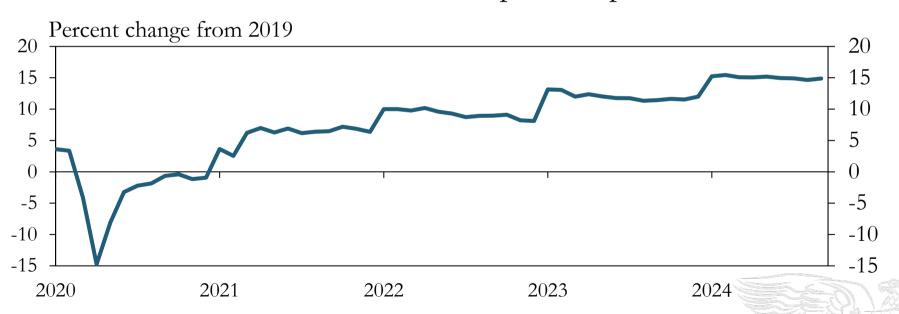
Job Openings-to-Unemployed



**Sources:** BLS, Haver Analytics.

### Consumer spending has generally continued to increase, and remains substantially higher than before the pandemic.

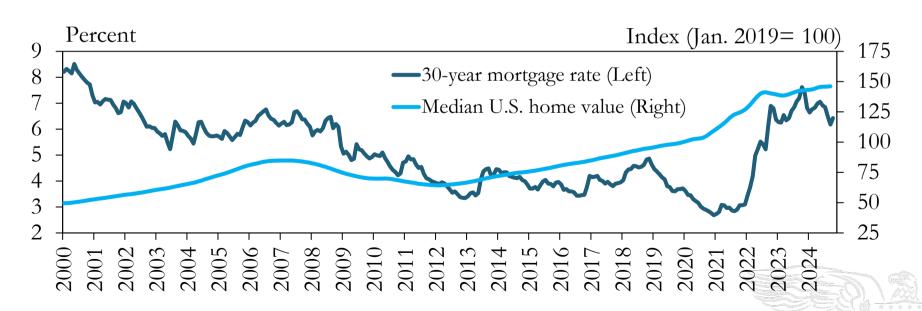
U.S. Real Personal Consumption Expenditures



**Source:** U.S. Bureau of Economic Analysis

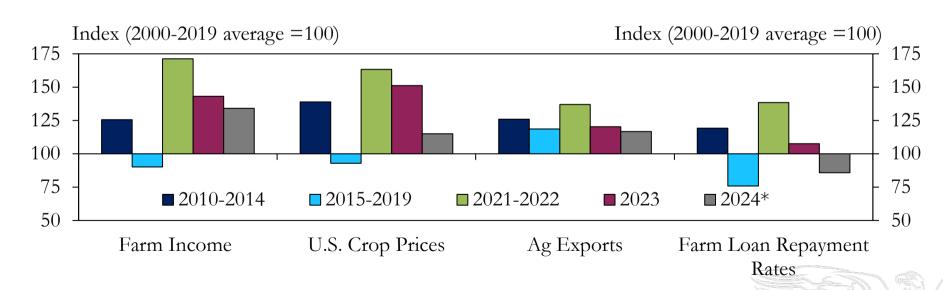
## Home prices have remained elevated even with sharply higher mortgage rates.

#### U.S. Home Values and Mortgage Rates



### Economic conditions in U.S. agriculture, however, have softened.

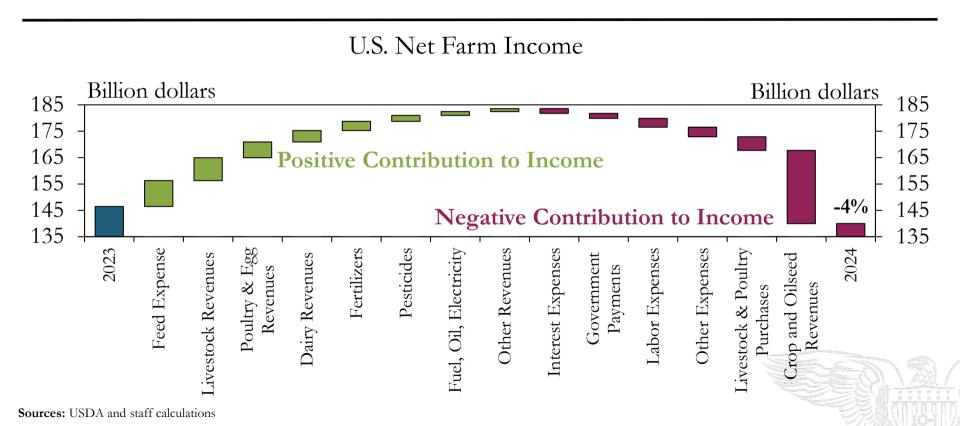
#### Indicators of the U.S. Ag Economy



<sup>\*2024</sup> farm income and farm sector interest expenses are USDA forecasts and 2024 commodity prices, ag exports, farm loan repayment rates, and farmland values are staff estimates based on year-to-date conditions.

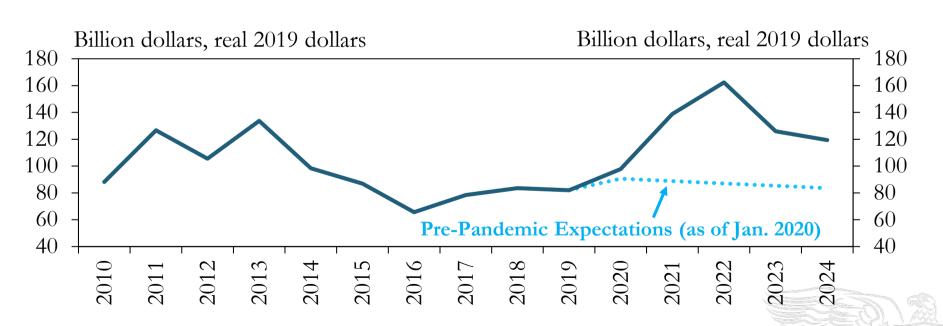
Sources: USDA, Federal Reserve Surveys of Agricultural Credit Conditions and staff calculations

# Farm incomes are expected to be lower due to reduced commodity prices and elevated production costs.



### Farm income has dropped sharply, but the strength of the post-pandemic years was remarkable.

U.S. Real Net Farm Income



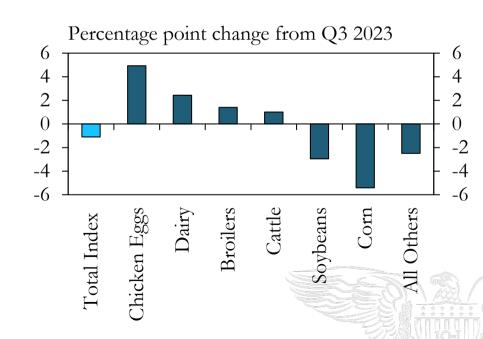
**Note:** USDA forecasts as of September 5, 2024 **Sources:** USDA and staff calculations

# Animal and dairy markets have supported agriculture through 2024, but crops have been a drag.





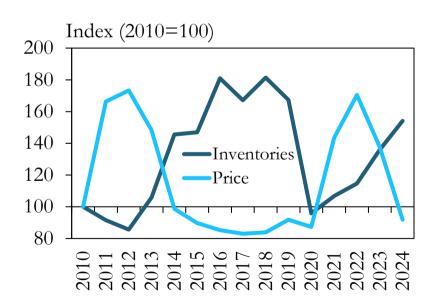
### Contribution to Change in Price Index



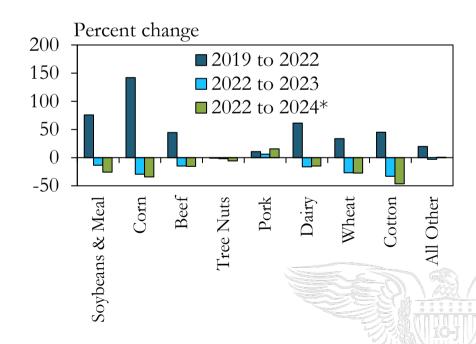
**Source:** USDA, Haver Analytics, and author's calculations

### Crop prices have been pressured by reduced demand and a rebuilding of supplies.

U.S. Corn



#### Value of U.S. Exports

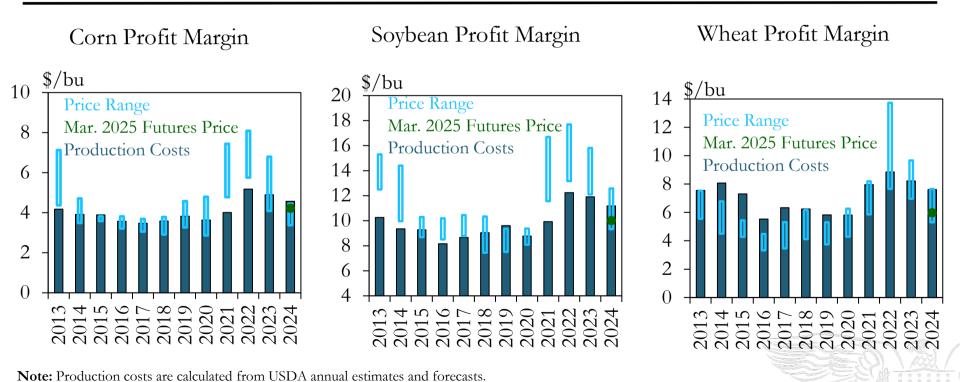


Sources: USDA, Haver Analytics and staff calculations

<sup>\*</sup>Year-to-day as of August.

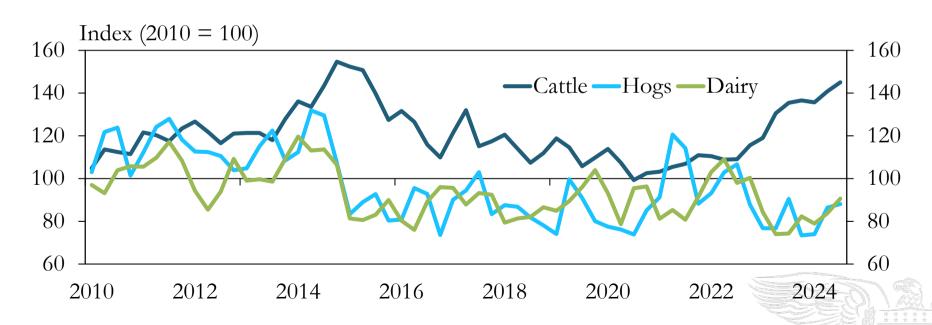
### And profit opportunities for crop producers have contracted considerably.

**Sources:** USDA, Haver Analytics, *The Wall Street Journal*, and staff calculations



## While some challenges in the livestock industry remain, profits in the cattle industry have been strong.

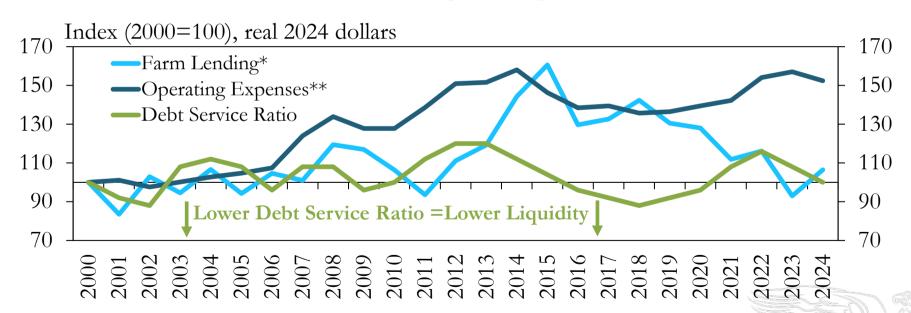
#### Ratio of Prices Received-to-Total Production Expenses



**Sources:** USDA and staff calculations

# Demand for financing has increased alongside elevated expenses and reduced liquidity in the farm sector.

#### Farm Lending and Liquidity

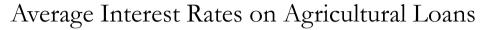


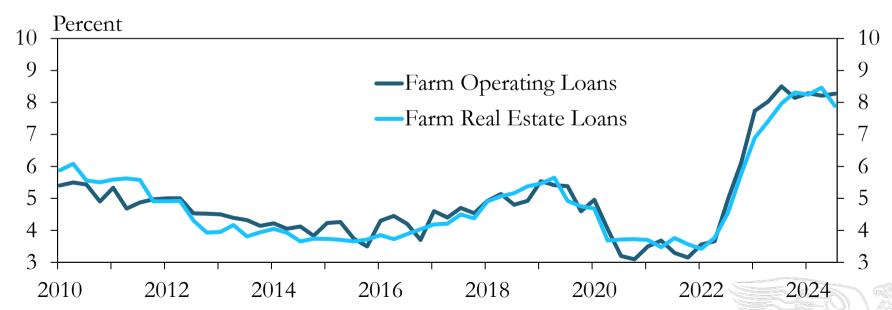
<sup>\*</sup>Average annual volume of loans for current operating expenses and livestock loans estimated in the Survey of Terms of Lending to Farmers.

Sources: USDA, Survey of Terms of Lending to Farmers, and Federal Reserve Bank of Kansas City

<sup>\*\*</sup>Total U.S. farm sector production expenses less interest expenses and capital expenditures.

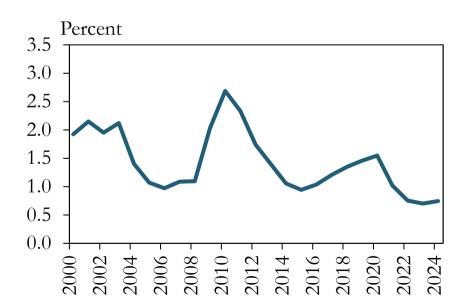
### Interest rates have increased sharply over the past two years, potentially exacerbating financial challenges.



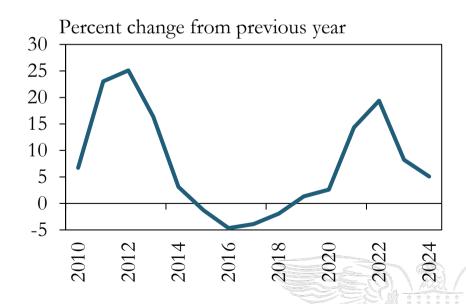


### And yet, delinquency rates on farm loans remain near all time lows, and farm real estate values have been firm.

Farm Loan Delinquency Rates, Q2



Farm Real Estate Values: Kansas City Fed Region



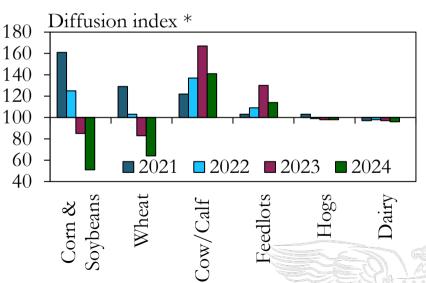
Sources: Reports of Condition and Income, Federal Reserve Board of Governors, Farm Credit Administration, USDA and staff calculations

### But recent Federal Reserve surveys show that some signs of farm financial stress have emerged.

Loan Repayment Rates Federal Reserve Districts

Expected Change in Loan Repayment Rates by Operation Type, Q3





\*The index numbers are computed by subtracting the percentage of bankers who responded "lower" from the percentage who responded "higher" and adding 100. Source: Federal Reserve Surveys of Agricultural Credit Conditions

### Summary

- Economic and financial conditions in agriculture may tighten further in the year ahead, but finances have been stable, and supported by strength in the broader economy.
- Global economic activity will be important to monitor and, specifically, developments with respect to trade and supply chains.



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